

THE EKOFISK DISASTER

Ray Dafter, Martin Dickson, Fay Gjester, Lynton McLain, John Moore and Christian Tyler
report on the North Sea oilfield catastrophe

Rescuers from five nations on the scene

THE Alexander Kielland disaster set in motion the biggest rescue operation ever mounted in the North Sea oilfields. By noon yesterday, at least 24 ships from four nations, more than 12 helicopters, and two large communications aircraft were gathering around the overturned oil rig, searching for survivors. Appalling weather conditions made it a particularly tough test of the emergency procedures built up over the years to cope with North Sea disasters.

First indications were that these had functioned reasonably well. But the catastrophe also raises fresh questions about the adequacy of precautionary safety measures in the hostile waters of the North Sea.

The first indication of disaster was a Mayday call at about 8.30 pm on Thursday night from the Alexander Kielland. At 8.53 pm, Stavanger rescue centre, responsible for co-ordinating rescue in Norwegian waters, requested urgent assistance from its counterpart at Pitreavie Castle in Scotland, which is responsible for rescue co-ordination in Northern British waters.

Seven minutes later, the first British rescue aircraft — an RAF Sea King helicopter — had scrambled from Boulmer in Northumberland.

It took 100 minutes to reach the scene of the disaster and as the rescue crew tried to winch survivors to safety, they found conditions extremely bad. The wind was gusting at 55 knots, there was a 200 ft cloud

base, and at one point visibility was down to 1,000 metres.

The conditions were virtually the worst we have been in, said one British helicopter pilot later. "We didn't see the platform because the visibility was so poor — and we couldn't go near it in case we hit it."

The arriving aircraft included an RAF Nimrod long-range reconnaissance jet which acted as an airborne communications centre and dropped flares and lifeboats. A Norwegian air force Orion later took on a similar role.

Long before the aircraft reached the scene, survivors were being plucked from the water on to the Edda Field production platform — lying just 40 yds from the stricken rig.

Olav Forsheim, a 35-year-old Norwegian, he had been sitting in the rig's cinema, with 25 to 30 other men, waiting for the evening's film to start, when there was a noise like an explosion. "The platform immediately leaned over and in 15 seconds it was upside down," he said. He held a Press conference. "We were all thrown back

against the wall and the lights went out, leaving us in complete darkness. People panicked as everyone was rubbing for the doors. I believe quite a few were trapped inside because the doors were jammed."

"I myself managed to get to the upper deck, which was already half-way under water. I grabbed some warm clothes, an overall and a life-jacket, realising that my chance was to jump overboard and try to swim to the Edda production rig, some 40 yards away."

"It may sound an easy task to swim such a distance, but I can assure you it wasn't."

Freezing water, violent winds and heavy waves broke down my strength almost immediately, and I was barely halfway there when a rescue basket was lowered from Edda and I was hauled up."

Tony Sylvester, a 35-year-old Englishman, was another survivor from the cinema. He said it seemed as if a big wave had hit the rig, followed by another short one and then chaos ensued. "It was listing right over and everybody was climbing up to the top that could make it and clinging on. Nobody knew what to do. She stopped at 45 degrees for about 15

minutes and everybody thought that was it. Suddenly it toppled right over and everybody was in the sea. It was really bad. "It couldn't pick us up, the supply boats."

He and five others had managed to get into a life dinghy, where they had drifted for about three hours before a helicopter finally came and winched them to safety.

"It was very cold on the life raft," Mr. Sylvester said. "We took a bit of water but we used our shoes to empty the thing out. It was terrible. Everybody was vomiting."

Shell-Expro's assistance included the tanker Zafra and its full-time standby vessel on Auk, the Shetland Shore, while Hamilton sent two supply vessels which were on the scene just an hour after the accident.

A man swimming in the icy waters of the North Sea would be lucky to survive half an hour unless he was wearing a survival suit — bright orange watertight garments used by oilmen — and disaster would appear to have struck the rig too suddenly for many men to don these.

These huge craft combine a number of jobs which would previously have been done by several ships, such as firefighting boats or barges carrying the equipment needed to plug blow-outs.

The first of these MSVs was introduced by Phillips Petroleum in the Ekofisk field in December 1977 and a second has just started work in the Occidental consortium's Piper and Claymore fields. Occidental's MSV Tharos cost £400,000 to build and costs about £50,000 a day to run.

Despite such ships, it is enough being done to safeguard lives in one of the world's most hostile environments. The latest evidence on this subject comes from the recently published report of the Burgoyne Committee, set up by the British Government to assess offshore safety.

It found that although the offshore industry had had considerable success in avoiding major disasters, there were areas where the accident record could and should be improved. This particularly related to the construction of installations, drilling, diving, and the operation of boats and cranes.

The committee recommended that health and safety offshore should come under the control of a single agency, with a majority saying this should be the Department of Energy and a minority arguing that the Health and Safety Executive should take responsibility. Secretary, confirmed in the House of Commons yesterday that rigs similar to the Alexander Kielland were in use in the British sector and that discussions were still going on to ensure that they fully complied with the Government's safety standards.

FINAL MOMENTS OF THE FLOATING HOTEL

Divers returned on the hull of the capsized oil rig Alexander Kielland yesterday in search of signs of life as survivors of the disaster described the final moments of the ill-fated "floating hotel."

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One of the world's most ambitious offshore projects

What life is like in the North Sea

THE Ekofisk disaster is a reminder of the vulnerability of the men who work in the North Sea. Like colonisers of another planet, they live in artificial villages suspended 250 feet above the sea-bed and up to 200 miles from the nearest land refuge.

For every item, whether a cup of coffee or heavy machinery, they depend on the supply boats and helicopters that are often locked up in port by bad weather.

They may be cut off for days at a stretch by high winds and high seas, with waves of 40 feet heaving up to the lower decks of the platforms.

On Ekofisk, in the Norwegian sector, the oilmen are protected by probably the toughest safety laws in the world as they move around the slender chain of bridge-linked platforms, or are ferried by small helicopters to outposts like that at Edda.

Once they touch down atop the central floating hotel or "hotel" at Ekofisk for their two-week stint, the men are subject to the strictest rules. Alcohol is absolutely forbidden. A hangover collected ashore is not lightly tolerated. Smokers are confined to a few small areas. Even fishing is forbidden in most places.

The men work 12-hour shifts and are usually too tired to need much entertainment, even if there was space for other activities. But the food on Ekofisk is good.

There is television and film shows. There is even a chapel. Surprisingly, one of the men has been about the cramped "temporary" accommodation that many of them have to endure. Not all of it may well be that the men's demands for better living arrangements when working away from the central village were instrumental in getting the Edda "hotel" erected. If so, it is a tragic example of the conflict between the demands of pioneering technology and the needs of the men.

THE EDDA FIELD—scene of the catastrophe—was brought into production just four months ago. It was the final link in the \$5.5bn development of the Greater Ekofisk oil and gas area, one of the most ambitious offshore production projects ever undertaken.

Seven separate fields make up the Ekofisk complex: Ekofisk itself, the biggest reservoir in the group with well over 1bn barrels of recoverable oil reserves; Eldfisk, Cod, Albukjell, Edda, West Ekofisk and Tor.

Earlier this month, Phillips Petroleum, as operator for the Ekofisk development, announced that peak oil production rates and recoverable reserves of oil and natural gas were likely to be lower than originally thought.

Revised figures resulted from assessments made following recent drilling and field performance studies.

Even so, it was estimated that recoverable reserves of oil and gas, including those already produced, were about 3.2bn barrels of oil and oil equivalent.

This total is some 500m barrels less than the estimate published in June last year, but still maintains Greater Ekofisk's position as one of the biggest three accumulations of

oil and gas on the North West European Continental Shelf.

It is a measure of Ekofisk's size, and its importance to U.S.-based Phillips Petroleum, that the company conceded that the recent revision of reserve estimates could cut its own worldwide reserves by about 5 per cent.

During February, the production of oil and natural gas liquids averaged 536,000 barrels a day, significantly above the rate of the Forties Field, the most prolific producer in the UK sector of the North Sea. The output of Greater Ekofisk would be sufficient to satisfy some 30 per cent of present UK oil consumption.

Edda is one of the smaller fields in the group. Industry estimates put its recoverable reserves at 60m barrels. In addition, the field is thought to contain 200m cu ft of natural gas.

As with all the satellite fields, Edda is linked with the central Ekofisk production units, a string of nine installations used for production, storage, pumping, accommodation and gas flaring.

From here, the oil is pumped ashore by way of a pipeline to Teesside. Natural gas takes a different route, via a pipeline to Emden in West Germany where one of the energy indus-

try's biggest gas terminals has been constructed; capable of handling 2.1bn cu ft a day.

In view of the full-scale rescue operation undertaken yesterday, Phillips reduced and in some cases shut down production from some of its fields as a precautionary measure. It was not the first time that Ekofisk operations have been hampered by accidents.

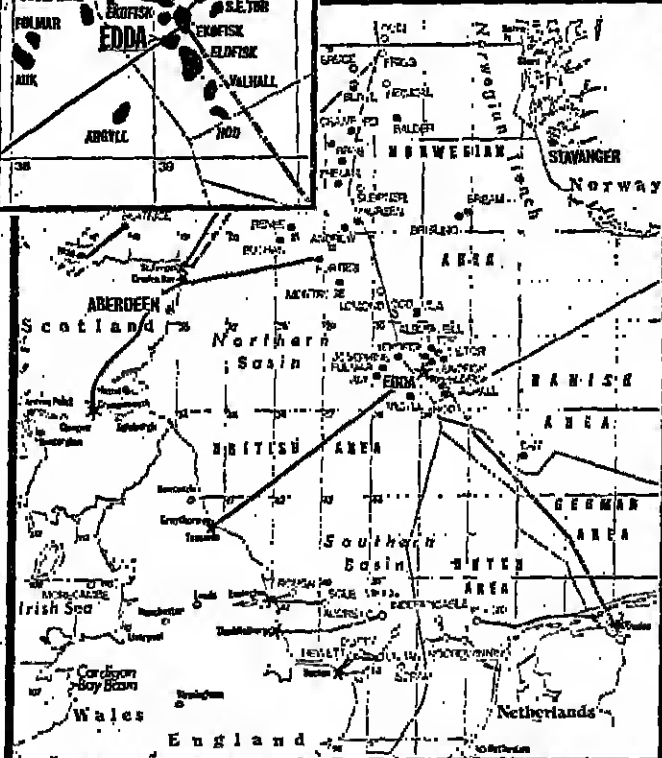
An inspection of the oil pipeline in August 1977 showed part of the outer covering had been damaged by a ship's anchor. The line had to be shut down for about 20 days for repairs.

More seriously, in April 1977, a producing well blew out on the Ekofisk Bravo platform. For over a week, oil gushed into the sea at the rate of more than 3,000 tons a day. Miraculously, no one was hurt; neither was there any pollution of the North European coastline.

Afterwards, Phillips said it had learned a number of "important lessons" from that first Ekofisk Disaster. Implementation of new safety and control procedures should go a long way towards preventing or minimising similar problems in the future," the company said.

The Alexander Kielland disaster shows that despite all the technical advances and improved procedures, the risks are still great.

EDDA: scene of the Disaster



Lloyd's faces claims of about £6m for loss of rig

THE RISK is likely to spread through the market on many syndicates, so avoiding any punitive individual burdens. But the loss has come at a time when there is a growing incidence of losses in offshore oil production. Two self-elevating drilling platforms have already been lost off the coast of Texas this year.

Last year there were only four major losses, although underwriters became caught up in a wrangle over the loss of the 547-ft oil platform being transported to South America on the barge Intersec 600.

The 5,000-ton platform sank when the barge broke free from

tugs in severe weather conditions in the North Sea. Lloyd's and insurance companies resisted claims for £10.8m.

The mobile platforms do not represent a headache for underwriters. Their individual values are relatively well known in relation to world capacity of \$1bn on individual risks. It is the large fixed platforms such as Statfjord A that carry the high rolling values of up to \$1.5bn.

But where the losses could become serious is if the incidence of claims begins to rise and that was worrying the London insurance market yesterday.

In the past 20 years, as the offshore oil market has developed, so have their insurance requirements. Lloyd's was one of the first markets to realise the possibility of the requirements of the new infrastructure.

But inevitably, there were a number of false starts. The premium rates were badly calculated in relation to the size of risks being insured where premium rates were often as low as 1 per cent of values.

But huge losses as the technology was becoming established ensured that underwriters eventually corrected the position and rates rose.

Many oil companies in the early stages passed most of their oil rig business out into the insurance market because it was too much of an unknown quantity to retain a significant part of the risk on their own account, either through their in-house captive companies or through large deductibles (i.e. meeting a substantial amount of each claim themselves).

There is at present world-wide capacity for individual insured risks of \$1bn with Lloyd's and London accounting for \$800m. All but the very large risks in the North Sea can find insurance outside the self-insurance market.

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Russia 'neglecting oil exploration'

BY DAVID SATTIN IN MOSCOW

A SOVIET planning official said oil exploration was being neglected in the Soviet Union, and that the country would need to make major new discoveries in the next two years to meet production targets in the 1980s.

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Capsize of the Alexander L. Kielland 'inexplicable'

"ABSOLUTELY inexplicable" was the first reaction yesterday of CPEM, the French company which made the 12,010 tonne rig.

But the company said from Paris that one theory about what caused the rig to capsize was that there may have been an explosion at the head of one of the five support tubes linking the platform with the under-water floats.

Another theory was that an anchor cable may have snapped, allowing the rig to swing and crash into the fixed Edda platform and causing a leg to collapse.

The Alexander L. Kielland is owned by Stavanger Drilling of Norway and was on charter to Phillips Petroleum.

CPEM — Compagnie Francaise Enterprise Maritime — has built six other semi-submersible drilling rigs since it entered the market in 1969. Not one has had an accident, "not even a minor one," the company said.

The rigs are now operating in the south Atlantic, off Tierra del Fuego, in the Gulf of Guinea, in Libyan waters in the Mediterranean and three are still working in the North Sea. Like the ill-fated Alexander L. Kielland, these rigs operate mainly in deep water. Here the semi-submersible design has clear advantages over other

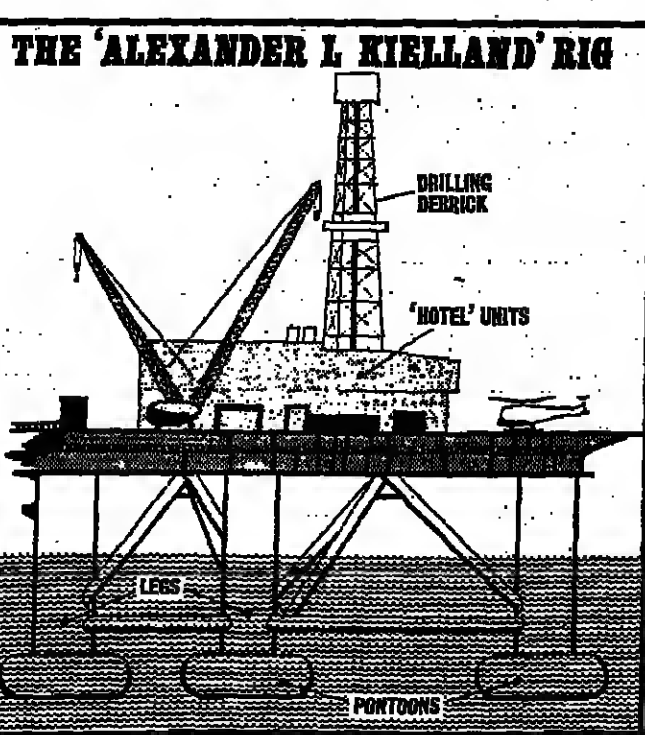
types of drilling equipment. Exploratory drilling operations in offshore waters are carried out either from fixed or mobile rigs. Fixed rigs are usually made of a lattice-work of heavy steel tubes, with legs of steel pinned to the rock beneath the sea bed.

Fixed rigs can drill a number of exploration holes from a fixed point by sending drills out at a variety of angles but the depth of water they can drill in is limited by the size and cost of the huge steel structures needed.

The alternative is one of the three types of mobile rig: a "jack-up" rig, a drillship or a semi-submersible rig. The "jack-up" rig, as its name suggests, is fully mobile, but can be fixed over one site for drilling. However, it is limited to water less than 350 feet deep.

Drillships offer the ultimate in mobility. They provide relatively high speeds between drill sites for units that are completely self-contained. However, their operations are affected by high seas and there are limits to the sea depth in which they can operate.

Nevertheless, between 30 and 40 drillships are operational in world markets. But few are used in the North Sea, because Lloyd's Register of Shipping



of the high incidence of storms, and the great depths of water. The semi-submersible rig was evolved to meet some of the shortcomings of jack-up rigs and the purpose-built drillships. Semi-submersible rigs, as the

name suggests, are half-ship and half-rig. Instead of a conventional ship's hull they have a number of "floats" or buoyancy chambers.

The Alexander L. Kielland was a "pentagon" design, with five vertical stubby steel tubes linking the platform — housing the drilling derrick and the accommodation modules — with five "floats," which in practice do not float on the water, but rest some feet below the surface.

The distance of the under-water floats from the sea surface is varied for different drilling modes or when the rig is in transit, by allowing a controlled amount of water to enter the floats and the tube-legs.

Between eight and 10 anchors are used to steady the rig when on station for drilling. The Alexander L. Kielland also had three 2,000 horsepower engines which could be steered for turning the rig, but were mainly used with tugs when the rig was moved.

The rig could also be moved by raising selected anchors, allowing the whole structure to swing with the wind and sea current.

The Alexander L. Kielland — 338 ft long and 325 ft from top to bottom with a draught of 72 ft when drilling — was

designed to drill in waters up to 1,200 ft deep.

It was designed for a drilling crew of 80 but when the accident happened on Thursday evening it was being used as an accommodation rig or "hotel ship," housing about 224 men, all of whom were working on the Edda oil production platform to which it was moored.

It has been normal practice in the North Sea over the past two years to convert purpose-built semi-submersible drilling rigs for up to 300 men. Many of the rigs have been short of work, as activity in the North Sea concentrated recently on the development of existing oil fields and production platforms.

It is a straightforward engineering job to install accommodation modules — about the size of a luggage container — on rigs.

One irony of the disaster is that the Alexander L. Kielland was to have been replaced by a purpose-built accommodation rig on April 2. The Alexander L. Kielland was then to go to Shell UK on a one-year contract as a drill rig on the south-east Auk oilfield.

BP is currently converting the "Drillmaster" and semi-submersible drilling rig into an accommodation module for use on its Buchan Field, due to start production in the summer.

McBride returns for talks in Tehran

BY SIMON HENDERSON IN TEHRAN

MR. SEAN MCBRIDE, the former Irish Foreign Minister and veteran diplomat, has returned to Tehran at the invitation of President Abol Hassan Bani-Sadr in what is believed to be an attempt to start a new initiative to release the U.S. embassy hostages.

Mr. McBride, who was in Tehran last November soon after the embassy takeover and again in December, is the author of a plan for an international commission to examine alleged crimes by the U.S. in Iran during the Shah's regime.

The plan previously came to nothing, because Dr. Kurr Waldheim, the United Nations Secretary General, put forward another scheme for a special commission to examine Iran's grievances against the Shah.

The commission left Iran earlier this month after Ayatollah Khomeini had set impossible conditions for a meeting with the hostages.

Whether Mr. McBride's plan can be revived is uncertain. His contacts in Iran are President Bani-Sadr and Mr. Sadeq Qotbzadeh, the Foreign Minister, who are thought to be in a minority on the ruling Revolutionary Council in wanting the hostages released before the Shah is returned to Iran.

Ayatollah Khomeini has said that the future Parliament should decide the issue. But after one round of elections, the second has been postponed to allow for investigations into alleged "rigging."

Mr. McBride is expected to stay in Tehran only a few days. Apart from the President and the Foreign Minister, it is not known who he is likely to meet. He was unwilling yesterday to reveal details of his visit.

AP adds: A leading Iranian clergyman told a Moslem prayer service yesterday that the American hostages will "certainly" be tried.

"We will certainly try the hostages in order to ensure the extradition of the Shah," Hojatoleslam Ali Khamenei, a noted bard-liner, said in his weekly sermon at the Tehran University mosque.

There have been conflicting statements in Tehran about the question of a trial since the deposed Shah arrived in Cairo on Monday from his exile in Panama.

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OVERSEAS NEWS

Scandal rocks the pedestals of Italy's soccer stars

BY RUPERT CORNWELL IN ROME

THE poetically-named Regina Coeli (Queen of Heaven) prison in central Rome is pretty much the smart place to be in Italy, these days.

For the last three weeks its population has included much of the cream of the country's banking community, charged in connection with the Italcasse financial scandal. But since last Sunday afternoon they have been joined by figures even better known to the Italian public: eleven of the top football league stars, Italy's so-called "golden children", as well as the president of AC Milan, the defending first division champions.

This year a series of scandals have moved across the national stage with bewildering speed, but there is no doubt which has commanded the most intense interest for the man in the street — that concerning an illegal soccer betting ring, where gamblers allegedly covered their risks by bribing certain players to "throw" matches.

Football is not just the country's most popular sport. It is a national institution, and one which hitherto has generally worked. Arguably it is the most potent unifier of a dis-

parate people, and nowhere is Italian patriotism more visible than where the national soccer team is concerned. The same goes, however, for Italian melodrama.

For days before each league game, every whim and every utterance of the heroes of Sunday afternoon is lovingly chronicled. Football induces an even more florid and baroque style of writing than usual in Italian journalism. The phenomenon is at its height in the Monday morning press during the season, when match reports can cover up to eight full pages.

Last Monday, the figure rose to ten, with the extra sensation of a soccer official newspaper, the Osservatorio Romano, weighed in with a particularly serious nature.

Columbists who are never slow to spot potential calamity have had endless opportunity to predict that the final nail has been driven in the coffin of crisis-ridden Italy. Even those few hours on Sunday afternoon when most of the male population seems to be escaping nagging wives and screaming children to glue themselves to

a transistor radio, may prove to be nothing but a fraud. Thus is the collapse of the country portrayed.

There is a certain amount of circumstantial evidence to support this belief. Italian justice is not famed for its speed. Terrorist cases—even the murder of former Prime Minister Aldo Moro—drag on for years without conclusion. But in the football bribes case, the investigators have said they aim to clear the matter up, ready for formal trial, by the middle of April. Some scores, evidently, are too important to be allowed to fester.

But there are wider reasons for speed. Just as the need for Italy to carry out its EEC responsibilities has helped propel the politicians towards a rapid solution of the government impasse, so the prospect of the European Nations soccer championship, due to be held here in the second half of June, has almost certainly increased the pressure to clear the Italian footballing air, and quickly. Nothing, though, is likely to eclipse the spectacle which has been offered over the past four weeks. Rumours of widespread bribery, and the possible fixing of certain league matches, had been rife for months. But on



Sig. Gino Menicucci (centre), an Italian Soccer referee, accompanied by his lawyer, Sig. Luigi di Maio (left) enters Rome's Justice Ministry for questioning concerning the scandal.

March 3, two Romans, Sig. Massimo Cruciani, a wholesale greengrocer, and Sig. Alvaro Trica, a restaurant owner, went to the magistrato.

The two claimed to have bet hundreds of thousands of pounds with illicit bookmakers on the outcome of certain matches. They had tried to rig the league matches last Sunday, up to £10m (£10,000) to certain players to lose matches. The players, they alleged, took the money but then failed to

deliver their part of the bargain. Proclaiming that they were ruined men, Messrs. Cruciani and Trica went to the magistrato to spill the beans, and ended up under arrest themselves.

After that the footballers' pedestal was rocking. It toppled with the final whistle of the league matches last Sunday, a day that will be known forever as "La Domenica delle Manette", or "Handcuff Sunday". Eleven players walked off

to the dressing rooms on six grounds to be greeted by agents of the Guardia di Finanza in a co-ordinated swoop worthy of a terrorist round-up. On Italian TV screens that night was a succession of weeping stars seated nightly between stern-faced policemen, being swept away to Rome and the Regina Coeli in Alfa Romeo saloons.

They include Sig. Felice Colombo, president of AC Milan, and 13 players, including the veteran international goalkeeper Enrico Albertosi, of AC Milan, and Bruno Giordano, star centre-forward of the Lazio team from Rome, another international. On Thursday the Italian Football Association suspended Sig. Colombo and 14 players, pending the findings of the magistrato's inquiries.

This week the entrance to Regina Coeli has been like a first night theatre foyer. The famous have justified their way through flashlights and crowds to be interrogated. International centre-forward Paolo Rossi, at £3m, the world's most expensive footballer, currently playing for Perugia, one of the teams implicated, had a hero's welcome, avoid swooning girls and auto-graph hunters.

Then there was his predecessor as Italian football's

ultimate hero, Gianni Rivera, for 20 years a player and now vice president of AC Milan, fending off questions with more aplomb than a prime minister. Other weird figures have flitted across the stage, like the worldly cleric Antonio Lisandrini, "Father Confessor" of the Lazio team, and friend of the politically powerful.

Those arrested could face trial for serious fraud, and prison sentences of several years — especially if it transpires that matches which were fixed appeared on the ordinary Italian football pools, with a weekly turnover of over £3m. So far all wrongdoing is officially denied, but nothing leaks more in a leak-riddled country than the supposedly secret hearings of investigating magistrato.

If these rumours are to be believed, then the most serious threat, apart from the disqualification and possible penal punishment of certain players, is to AC Milan itself, the Italian equivalent of Manchester United or Arsenal, and 11 times Italian league champions. According to every press report here, Milan could face compulsory relegation to the second division, for the first time in its 80-year history.

Behind the glittering facade of Italian football are a host of problems. Italian clubs are almost without exception heavily in the red. By mid-1979 the total debts of the 36 clubs in the top two divisions was put at £150m (£79m). Transfer fees are astronomical already, and are likely to become even more so, now that first division clubs will probably be again permitted to buy one top foreign player apiece.

But there are suggestions now that even that step may be postponed by the new scandal. One cruel joke has it that the only foreigner of use to AC Milan right now would be Perry Mason. In the meantime, though, the show must go on. The Italian Football Association has decreed that the 1979/80 championship, with just six matches outstanding, must be played out. In the end the faith of the "Tifosi" (fans) will probably remain just about intact.

The shattered manager of Lazio, four of whose players were last week in Regina Coeli, was presented on Monday with two huge bouquets of flowers by the faithful. But, as they say in Italy these days, don't bet on it.

Netherlands to keep supplying gas despite prices dispute

BY CHARLES BATCHELOR IN AMSTERDAM

THE NETHERLANDS has every intention of delivering contracted volumes of gas to its foreign customers, according to a senior Economics Ministry energy expert and officials of the gas-distribution company, Gasunie.

Steps are being taken, however, to instal equipment which would allow the Dutch to shut off supplies if foreign customers do not agree to higher prices. "We want to keep to contracts as far as volumes are concerned, but not as far as prices which are unfair," Mr. A. van Rhijn, Deputy Director of energy policy at the Economics Ministry, said here.

Dutch moves to allow a shut-down of supplies, which were revealed by the Economics Minister, Mr. G. van Aardenne, in Parliament earlier this month, are a logical part of the

negotiating process. Mr. van Rhijn said. There was no point in Holland saying it would cut off supplies as the last resort, if it did not have the technical capacity to do so.

Mr. van Aardenne's announcement to Parliament that funds had been set aside to allow the Netherlands to turn off the gas tap if necessary provoked disquiet among foreign customers.

The view that the Netherlands, which supplies 40 per cent of Western Europe's gas, would not act irresponsibly over its contracts with West Germany, France, Belgium, Italy and Switzerland, was echoed by officials of Gasunie.

The Dutch are currently trying to bring gas export prices into line with the world oil price. Existing contracts are indexed to oil, but adjustments

are made with a delay of up to nine months, and they do not cover the full rise in oil prices.

Turning to the international oil market, Mr. van Rhijn said that the most worrying element was the growth in government-to-government deals. Each government was protecting its own national interests, with little thought for others, he warned.

"We really ought to be thinking whether this is the right thing to do. We are wrecking the flexibility of the oil system, and this might lead to major problems in the future," he said.

Mr. van Rhijn conceded, however, that the Netherlands was keeping a close watch on developments and would consider accepting similar deals, if it faced exclusion from the market altogether.

Gaullists clash over presidential candidate

BY DAVID WHITE IN PARIS

THE Gaullist Rassemblement pour la République (RPR) party has moved a step nearer to presenting its challenge to M. Valéry Giscard d'Estaing in next year's French presidential election, but at the cost of a public showdown involving the number two figure in the party, M. Michel Debré.

M. Debré stormed out of a conference of Gaullist MPs in the Riviera resort of Saint-Raphaël, in protest at what he called a trap set by the party leadership.

The typically angry outburst followed a superficially innocent statement by M. Claude Labbé, who heads the RPR group in the National Assembly, to the effect that M. Jacques Chirac, the party leader, was "the best candidate for France."

The Gaullists have not yet named their candidate, although both M. Chirac and M. Debré have indicated they would be willing to stand.

The fact that M. Labbé's position was already set in type in a magazine interview suggests that his statement, dismissed by M. Debré as "a

personal matter," was not unpremeditated.

M. Debré, one of the main architects of the constitution of the Fifth Republic and Prime Minister under General de Gaulle in 1959-62, is the chief representative of the Gaullist tradition. M. Chirac, who has headed the Gaullists since the RPR party was formed in 1976, represents a younger generation of "neo-Gaullists."

M. Debré's move appears so far to be a lone one. Members of the party, who have gone to some efforts to repair a facade of unity for M. Chirac, have insisted that they do not regard the split as heralding an internal crisis.

M. Labbé repeated yesterday that he thought it was obvious that M. Chirac would be the party's candidate next year. M. Debré has indicated he has still not decided whether to stand.

The prospect of M. Debré either standing independently or withdrawing his support from M. Chirac's candidacy would further strengthen the position of President Giscard, who can only gain from the current divisions of other parties, be they Gaullist or Socialist.

Israel to keep freeze on credit

By L. Daniel in Tel Aviv

THE credit freeze imposed on Israel's commercial banks last November is to continue for another three months, if a proposal to this effect by the Bank of Israel (the Central Bank) is approved by the "Economic Cabinet."

This is a group of five leading ministers. The credit freeze is in nominal terms, but in real terms represents a curfew, because of inflation. Nevertheless, the banks have a surplus of funds as demand for credit has dropped sharply since last November, because of the uncertainties facing the business community.

Whereas the Treasury predicts a further slow-down, at least temporarily, while enterprises shift to export production, the Central Bank expects the overheating of the economy to reassert itself within a matter of months, partly because of the massive resort to the printing presses in recent months, wage increases granted under previous agreements, and a relative surplus of liquid cash on the part of some firms which have cut their imports.

China opens talks with IMF

BY TONY WALKER IN PEKING

CHINA HAS begun discussions with officials of the International Monetary Fund about possible re-entry into the organisation.

An IMF delegation led by its Asian director, Mr. Tun Tin, a Burmese national, arrived in Peking this week at the invitation of the Bank of China for "what are described as 'exploratory' discussions."

According to the Bank of China, the talks will last about a week. China has not yet formally applied to rejoin either the IMF or the World Bank.

China was a charter member at the foundation of the IMF in 1945, but the mainland's membership was frozen after Mao Tse-tung came to power in 1949.

The most difficult question to resolve before China can regain entry to the IMF is the position of Taiwan, which holds the China seat, but did not get the same quota as was originally set for China. China has complained on several occasions about Taiwan's membership. The first such complaint was lodged in 1973.

The talks this week are expected to focus on conditions for re-entry such as the requirement that member-countries

provide a frank account of their economic position, including trading performance, international borrowings, and details about internal economic conditions.

Diplomats in Peking do not expect China to have any difficulty meeting these requirements. Discussions this week are also expected to touch on the size of China's contribution to the Fund. But it is considered unlikely that the difficult question of Taiwan will be dealt

with during preliminary talks. The IMF talks will be followed next month by the visit of a World Bank delegation. The Chinese are known to be anxious to gain access to development assistance loans provided by the bank and affiliated institutions.

There is no indication what China's drawing rights from the IMF would be, but Washington reports have noted that Taiwan has special drawing rights of more than \$700m.

Press pours into Peking

BY OUR PEKING CORRESPONDENT

THE American publication Business Week plans to co-publish with the Chinese a magazine about business developments in China.

Representatives of Business Week visited Peking this week for discussions with Chinese partners the China Business Management Association and the China National Publications Import Corporation.

Growing American media interest in China is reflected in the number of U.S. news organisations opening offices in Peking.

Twelve American newsmen have been accredited to China so far and another three, representing the news magazines Time, Newsweek and U.S. News and World Report, will arrive soon.

American television networks are also anxious to base correspondents in Peking, but the Chinese say they cannot accommodate the flood of people this would involve as housing and basic services such as telephones are in extremely short supply.

Sadat ready for a Washington summit on Palestine

BY ROGER MATTHEWS IN CAIRO

PRESIDENT Anwar Sadat of Egypt said yesterday that he was ready for a tripartite summit with President Carter and Mr. Menachem Begin, Israel's Prime Minister, in Washington next month.

President Carter has invited the Egyptian and Israeli leaders to separate talks in an effort to make some progress in Palestinian autonomy by the target date of May 26.

After making Mr. Sol

immitments while the Carter-Egypt talks are held, should there be some significant change in the Israeli negotiating stance then a repeat of the Camp David process—which laid the basis for the peace treaty—could be on the cards.

However, the gulf separating the two sides on setting up an autonomous Palestinian authority on the West Bank and Gaza Strip remains substantial.

This week's negotiating session in Alexandria again failed to produce substantive progress.

Mr. Sadat said yesterday: "Let's hope that things look brighter after the Washington meeting."

Reuters adds from New Delhi: Palestine Liberation Organisation leader Mr. Yasser Arafat arrived in India yesterday on his first visit since the Indian Government gave full diplomatic status to the PLO mission

Prime Minister Mrs. Indira Gandhi and External Affairs Minister, Mr. P. V. Narasimha Rao, were at the airport to meet Mr. Arafat.

Palestinian students shouted, "Welcome, welcome, Arafat," and the PLO leader told reporters: "The traditions between my people and the Arab nations and India are very old. We are one civilisation with one present and one future."

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UK NEWS

Ministers eager to rush benefits Bill through Commons

BY ELINOR GOODMAN

THE GOVERNMENT will try to rush the controversial Social Security Bill through Parliament by the summer.

Yesterday it published the legislation necessary to implement the changes announced in the Budget — including the £12-a-week cut in State aid to strikers' families.

The Bill will also give the Government the power to cut the real value of short-term social security benefits and to abolish earnings-related unemployment benefit by 1982.

It will be bitterly opposed by both Labour and the unions on the grounds that it represents a direct attack on the right to strike and on the poor.

But Ministers are prepared to cut short the Committee Stage by introducing a guillotine, if necessary, to ensure the Bill is on the statute book this session.

The Government will have the strong support of Conservative Party members for its proposal to pressure unions into paying strike pay.

But it is possible that some Tory MPs who believe the Government has not increased child benefit enough, may use the Bill to make their protest felt.

Originally the Government talked of making unions bear part of the cost of strikes by "deeming" strikers to be in receipt of union funds for the purpose of calculating their entitlement to supplementary

benefit — even if they were getting nothing.

This was found to be impractical, however, and "deeming" is now considered a dirty word in government circles.

Instead, any worker going on strike, whether official or unofficial, will have £12 docked from their entitlement to supplementary benefit. Any money, up to £12, which they do get from their union, will be disregarded for the purpose of calculating supplementary benefit entitlement.

At the same time, the rules will be changed so that tax refunds, which strikers receive automatically because of the fall in their earnings, will be taken into account in full instead of up to £4 being disregarded as at present.

Yesterday in one of a chorus of ministerial speeches aimed at putting the Budget in the context of the Government's long-term strategy, Mr. William Whitelaw, Home Secretary, said it must be right to limit State funds given to strikers who at the moment could be "wholly supported by the taxpayer against whom their action is directed."

In all their speeches Ministers stressed the way the Government had succeeded in protecting the poor and encouraging small business despite the financial constraints on the Chancellor.

Government defends cuts in overseas aid

BY IVOR OWEN

CUTS IN THE Government's overseas aid programme, which will fall from £7,900m in 1979-80 to £5,800m in 1982-83, were defended in the House of Commons yesterday by Mr. Cecil Parkinson, Minister of State for Trade.

"The country is not being selfish and the Government is not being selfish in seeking to put our own economy on a sound footing," he said.

Despite the 14 per cent cut in the next three years, Britain's aid programme would remain "very substantial" at nearly £7,000m a year.

Mr. Parkinson hit back at Opposition attacks on the cuts by saying the mismanagement of the economy by the last Labour Government, which resulted in Britain becoming in 1976 the biggest creditor in the history of the International Monetary Fund, was "one of the most shameful incidents" in recent years.

Huge allices of the IMF's scarce resources had been pre-empted to prop up a standard of living for the British people

which they had not earned. It was far better to seek to put the British economy on a sound basis and make the nation a contributor to the IMF and not a dependant, he said.

Mr. Parkinson offered little prospect of early progress towards the massive transfer of financial resources to the developing countries advocated earlier this year by the Brandt Commission, an international group headed by former West German Chancellor, Mr. Willy Brandt.

Challenged by Mr. Russell Johnston (Liberal, Inverness) he admitted that the Government had not reviewed the decisions on the size of the aid programme in the light of the report's recommendations.

"It may be a pity that we did not have the Brandt report earlier, but I do not believe that at the time it came out, it was time to review this programme," he said.

Mr. Edward Heath, the former Prime Minister who served on the Brandt Commission, listened to the debate but did not speak.

Tory councillors' leader attacks housing savings

BY ROBIN PAULEY

THE GOVERNMENT'S plans for big cuts in housing spending were attacked yesterday by the Tory group leader of the Association of District Councils.

Mr. John Morgan, chairman of the Tory controlled association's housing committee, said there had been no prior consultation with the association, about the impact of the cuts on metropolitan district councils in England and Wales, all of which are housing authorities.

"While accepting there is some scope for cutting subsidies, I am concerned about the scale of reductions from £4.70m in 1980-81 to £2.70m in 1983-84. We shall be asking for consultations in the Housing Consultative Council," he said.

The cuts raised important issues, including the future of rent levels; the future of council house building, especially sheltered housing for the elderly; and the ability of housing authorities to fulfil their statutory duties to rehouse people under the Homeless Persons Act.

It also raised doubts about the money needed to repair faults in new town and other system-built council housing,

and the grants needed to maintain and improve the housing stock.

"I am very worried about the implications," said Mr. Morgan, a Test Valley, Hampshire, councillor.

Mr. Parkinson's housing committee has asked the Government to spend more than £5m on housing in 1980-81. This is almost double the Government's housing investment programme allocation to Peterborough of nearly £3.2m.

The Labour-controlled council wants to spend the money on new council houses, modernising and maintaining the present stock, and acquiring more land for housing.

A Conservative opposition spokesman on housing said: "The extra money can only come from increases in rents and rates. It is an outstanding example of profligate spending."

The Department of the Environment said a local authority trying to overspend in this way could fall foul of the district auditor who has the power to order repayment or could disqualify councillors from office.

Meanwhile the Government is considering new legislation to control the level of capital spending by local authorities.

Fitzgerald will renew call for confederation

BY STEWART DALRY

DR. GARRET FITZGERALD, the leader of Fine Gael, Ireland's main opposition party, is expected to make a major policy speech on Northern Ireland at this party's annual conference today.

He is likely to emphasise the differences between his party's desire for a confederal solution and Fianna Fail's strategy of reunification with the North.

Fianna Fail, which is the party of Eamon de Valera and other Republicans who opposed the 1921 treaty, wants to reunify Ireland but through non-violent means.

Angry parents reject leaded petrol report

BY SUE CAMERON, CHEMICALS CORRESPONDENT

A UNANIMOUS CALL for industry and the Government to "progressively reduce" air pollution caused by lead in petrol is made in a Department of Health and Social Security working party report released yesterday.

But the report does not say whether this means there should eventually be a total ban on lead in petrol. Nor does it say how quickly action should be taken to reduce the amount of lead escaping into the air from petrol fumes.

The report was attacked as a "cover up" by mothers belonging to the Parents Against Lead group. They paraded in Whitehall carrying placards saying the report was a "whitewash".

Mr. Jeff Rowker, MP for Birmingham Perry Barr and an Opposition spokesman on health, also criticised the "so-called scientific report". He claimed the oil companies would be "very pleased with it" but added that the general public and the Government should not be pleased.

The report says there is "no indication" that petrol as a whole is "too high in lead content". It also says that the relatively high concentrations of lead found in the blood of a small proportion of the population, it says, are comparatively high concentrations of lead are much more likely to have been caused by leaded paint, imported cosmetics, notably eye make-up, and medicines containing lead, and tap water in houses where there are lead pipes.

But the report says people who already have comparatively large amounts of lead in their blood should be protected from any further, airborne lead coming from petrol fumes.

Measures should be taken to keep the annual mean concentration of lead in air to less than 2 microgrammes per cubic foot in places where people are likely to be continuously exposed, it says.

The report calls for action to be taken in three major areas "where there is clear evidence that action should be taken in certain circumstances, could be high with potential risk to health":

● Lead in paint. A programme should be set up to detect lead in paint which is accessible to young children; the amount of lead allowed in retail paint should be "as low as is technically feasible" and the lead content of industrial paint should be labelled.

● Lead in tap water. Local authorities should be given the "strongest possible support" to reduce lead levels in tap water and in some of the worst parts of the country babies and expectant mothers should be supplied with "safe bottled water".

● Lead in cosmetics and hair-care products. Importing should be discouraged and hair-care products should bear warning labels.

Most of the major petrol companies said yesterday that they could not comment on the report because they had not yet had time to study it. But they strenuously denied accusations that they had put pressure on the working party to give leaded petrol a tolerably clean bill of health.

In the U.S., lead-free petrol cuts annual lead exposure by about 40 per cent. It is estimated that about 40 per cent of all motorists use unleaded petrol in the U.S. and it is hoped this proportion will rise to 75 per cent by 1985. A switchover takes time because car designs have to be changed so that vehicles can run on lead-free petrol.

"Lead and Health: The Report of a DHSS Working Party on Lead in the Environment," HMSO, £4.50.

Internal air fares to go up by about 12%

By Michael Dome, Aerospace Correspondent

FARES ON UK internal air routes will rise an average 12.5 per cent from April 1 because of higher fuel and other costs, such as landing fees and navigation charges.

The Civil Aviation Authority approved the rises after applications by British Airways, British Caledonian, British Midland, Loganair, Monarch, Ryanair, Virgin Atlantic, and other airlines.

The rises are on British Airways' London Heathrow-Glasgow/Edinburgh routes will increase from £42 to £47 and that from Heathrow to Belfast from £35 to £43.

British Caledonian's Gatwick-Glasgow/Edinburgh single fare will rise from £22 to £24 and British Midland's Gatwick-Belfast single fare from £26 to £30.

Among other increases, British Airways' Heathrow-Jersey single fare will go up from £34 to £37 and its Heathrow-Manchester single fare from £27 to £33.

The Gatwick-Manchester single fare will rise from £29 to £33 and the Southampton-Guernsey/Jersey fare from £26 to £30.

The airlines say increased charges will cost them more than £100m this year. They have an alternative but to pass them on to passengers.

They also say the latest fare rises cover only those increased charges which were in the airline earlier this year. There have been further increases in fuel bills so it is likely that there will be further applications for fares rises later this year.

Mr. Jarvis read evidence in which Mr. John Kilmer, British Airways' managing director, said the strike had cut the company's 3,000-tonne monthly output of steel by half.

The company had only 14 days' supplies left and was losing customers. Three of its 30 employees had already been laid off and the jobs of others would be at risk if more steel was not obtained.

The "black" steel, worth about £350,000, was exposed in the open and deteriorating rapidly, stated Mr. Kilmer.

Mr. Simon Crookenden, for Strathclyde Steel, said the company had been told by the unions that if it allowed the steel to be released it would be "black" for life by dock and steel workers.

That would mean the company would have to cease trading because its labelled was handling steel and other goods brought into Inverclyde Docks, said Mr. Crookenden.

He had no instructions to consent to an order being made against his company but, in view of recent court decisions in similar cases, he could not refuse an order.

It was agreed that, instead of being treated as a matter for the Steel Industry, the order should be that Bridge be allowed to Station Yard Storage Yards' premises to remove the steel, using its own men and equipment.

Two more cases, by Howard E. Perry and Company, the private steel stockholders whose successful court moves against British Rial began the current series of applications by steel companies, were listed for hearing yesterday but did not come into court.

Perry wants an order for release of 9,000 tonnes of steel by Humber, Sea and Land Services and 387 tons by Trucking Shipping of Guinness, on the River Trent.

By agreement, both those matters were adjourned until April 25 to allow negotiations to continue.

It divides the country into five regions—Scotland, North England, the Midlands, the South and South West, and London and the South East.

Retail mark-ups on furniture in London and the South East are listed at 70 per cent compared with 45 per cent in the Midlands. Cakes and biscuits have a 30 per cent mark-up in Scotland against 10 per cent in the Midlands. Records mark-ups were 40 per cent in London compared with 30 per cent in the rest of the country except the North where the figure was 35 per cent.

Customs officials have also drawn up expected ratios of mark-ups for various sectors. Off licences are rated at 18 per cent, jewellers at 75 per cent and music and book shops at 40 per cent.

The Customs and Excise said yesterday that inspectors are not expected to use the lists in making individual assessments. The Customs figures of expected mark-ups are lower than those issued by the Inland Revenue.

THE BRITISH Airports Authority is improving car parking facilities at Gatwick Airport.

In future, drivers leaving vehicles in the long-term car park will be able to park and take the keys away, boarding buses to the terminal.

This system is already used in the long-term car parks at Westbury, and eliminates the former system of ferry-drivers moving cars around in the owners' absence.

RAINE ENGINEERING announced the closure of its Sheffield steelworks, with the loss of 56 jobs. Foreign imports were blamed for the closure.

Manx population A POPULATION ceiling of 75,000 for the Isle of Man is recommended in a report to the Tynwald, the island's parliament. The present population is 64,000.

Kaine closure RAIN ENGINEERING announced the closure of its Sheffield steelworks, with the loss of 56 jobs. Foreign imports were blamed for the closure.

Survey of new cars shows 57% had faults

By David Churchill, Consumer Affairs Correspondent

NEARLY SIX out of every ten new cars has a fault on delivery and a similar proportion develop a major fault during the warranty period, according to an Office of Fair Trading survey of new cars.

Although the OFT refuses to give details of which manufacturers performed the worst in the survey, it is understood BL cars may have accounted for two thirds of the faulty cars.

It is also understood that Mr. Ray Horrocks, BL Cars managing director, has met senior OFT officials to discuss the results of the survey.

The OFT would not confirm or deny BL's position in the survey nor would it confirm that it had already held talks with BL. Mr. Horrocks was not available for comment.

The survey, which was published yesterday, was carried out with the help of the Vehicle Licensing Centre at Swansea. Some 10,000 questionnaires were sent out last year to private buyers of new cars and just over 4,000 replies were received.

Although most buyers were satisfied their cars had been delivered in a clean condition, and with the fairness of the warranty, 16 per cent found the car had damage to the bodywork or paintwork on delivery.

A further 41 per cent reported their cars had other faults on delivery—making a total of 57 per cent of new cars with faults.

Some 58 per cent reported their cars developed a major fault within the warranty period.

Mr. Gordon Borrie, director-general of Fair Trading, said yesterday he could see no reason for those supplying and servicing motor vehicles to ask the consumer to accept standards lower than are to be found in other sectors.

The OFT believes a more effective voluntary code of practice for the motor trade could help to raise standards. It is seeking to renegotiate the existing code.

Mr. Borrie said that "unless we can demonstrate that self regulation works, legislative controls—particularly in the area of used cars—may well be the only sensible alternative."

The Society of Motor Manufacturers and Traders last night said the low response to the OFT's survey cast doubts on the claimed level of faults but it was willing, it added, to hold further talks with the OFT on strengthening the voluntary code of practice.

Burmah's High Court bid for documents fails

By Raymond Hughes, Law Courts Correspondent

BURMAH OIL has lost its High Court attempt to compel disclosure of Government documents in its pending action over the Bank of England's purchase of Burmah's 21.6 per cent stake in BP at an alleged undervalue in 1975.

Justice Whitford yesterday rejected Burmah's claim that two Departments of Energy minutes and two minutes from the Treasury to the Paymaster General were relevant to the action. The Attorney General has opposed the claim on the ground that disclosure of the documents would be contrary to the public interest.

Burmah had argued that, although the Bank had not been represented at meetings recorded by the minutes, there might be references in them to the Bank's views on the deal to be offered to Burmah, which then facing an economic crisis.

Last November the House of Lords rejected an earlier claim by Burmah for disclosure of other documents. In that case also the Government had said disclosure would not be in the public interest.

It is understood that the company does not intend to appeal against yesterday's decision.

DATE set for Iranian bank court actions

By Raymond Hughes, Law Courts Correspondent

HIGH COURT actions by Bank Markazi, the Iranian central bank, to release Iranian funds in the London branches of five leading American banks will not be heard until November.

The cases, estimated to last between eight and 10 weeks, have been fixed for November 3. Bank Markazi is claiming the release of \$320.2m from the Chase Manhattan Bank, \$179.6m from Bank of America National Trust and Savings Association, \$415.6m from Manufacturers Hanover Trust Co., \$332.2m from Bankers Trust Co., and \$175m from Citibank, N.A.

THE HEALTH and Safety Commission is to improve its ability to calculate financial and technical implications of recommended improvements in safety standards.

In its 1978-79 report published yesterday, the commission acknowledged that while well-conceived safety requirements reduced deaths, improvements concerning injuries and occupational diseases could be costly.

The commission's representative nature, and extensive discussion and consultation about its proposals, helped to ensure that its recommendations were realistic, said the report.

"Nevertheless we are taking steps to improve our ability to assess the implications of our proposals both technically and commercially, and intend in future to prepare such assessments where appropriate for inclusion in our consultative documents."

LABOUR

Shop stewards to discuss Mersey port stoppage

BY PAULINE CLARK, LABOUR STAFF

SHOP STEWARDS from ports throughout Britain will meet on Tuesday to discuss the stoppage by port workers on Merseyside. But there are no plans to answer the Liverpool dockers' call for a national strike over the handling of steel.

The decision to call a national dockers' delegate conference came yesterday during a three hour meeting of the 21-area docks and waterways committee of the Transport and General Workers' Union.

Up to 10,000 port workers including about 6,000 dockers brought the port of Liverpool to a halt a week ago when they went on strike because of a dispute over handling a steel cargo.

They walked out in sympathy with 100 dockers who had been told by port employers that they would not be paid if they refused to finish loading a Russian ship bound for Bangladesh with dismantled electric pylons.

The transport union gave official backing to the strike earlier this week. It claimed that the dockers were obeying union instructions not to load steel for transport out of ports, Liverpool's port employers, and dockers' union officials led by Mr. Jimmy Syme, TGWU docks secretary at Merseyside, resumed talks yesterday aimed at finding a local solution to the dispute.

Mr. Tom Cronin, the union's national docks secretary, said he did not intend to discuss an all-out docks strike at the Tuesday conference. "But it all depends what comes up at the meeting," he said.

The delegates would also be discussing a problem unrelated to steel handling, concerning dockwork in other ports.

when a dozen motions on the subject will be submitted by branches.

Mr. Roy Grantham, Apex general secretary, said yesterday the conference would receive a progress report on merger discussions, and three options would be proposed. These were for creation of a staff/management organisation, a large staff union, or a confederation in which Apex would be part of a staff/management section.

He said he would be recommending a cautious approach to discussions on Apex's future.

He believed the union should wait "not for a matter of months but for an appreciable length of time" before deciding so that it had a clearer picture of the way in which white-collar unionism was developing.

The future, he said, would be dictated by the development of technology and of single-status trade unionism where divisions between manual workers and staff workers were eliminated.

Mr. Grantham said there had been insufficient progress in Britain in either area to make a decision yet. "We are now near a move at all."

JAGUAR'S ASSEMBLY plant at Browns Lane, Coventry, will be hit by industrial action from April 9 whether or not BL's 85,000 workers stage a total strike.

That was the forecast last night by Mr. Dave Holloway, the Transport and General Workers' Union convenor. He said most Jaguar workers would strike over proposed new grading.

Shop stewards at Browns Lane this week gained a majority of only 68 from the 4,000 workers in favour of a strike against BL's decision to impose its pay package.

Stewards felt unable to go ahead with the strike, confronted with such an obviously divided workforce. But procedure was exhausted on new grading yesterday and unions representing most workers gave five days' notice of intended industrial action.

Mr. Holloway said it would be the decision of individuals whether to attend for work after the Easter break. So many workers were being down-

graded under the new structure, he was convinced most would be scheduled to meet in Coventry on Wednesday to consider union negotiators' call for an all-out strike from April 9.

The first mass meeting of car workers in the Oxford area over BL's decision ended yesterday with a two-to-one majority in favour of a strike.

Two thousand members of the engineering union at Coventry's Austin Morris car assembly plant attended the meeting.

Mr. Doug Hobbs, convenor for the Amalgamated Union of Engineering Workers, said most members felt BL's package did not offer enough new money, was a step back from the promise of state status for manual workers and introduced many regressive conditions.

A count among AUEW members on the night shift at the neighbouring Pressed Steel Fisher factory showed a majority of 17 against a strike.

Mr. Roy Fraser, their convenor, said 100 were in favour.

Commission will assess cost of safety plans

BY ALAN PIKE, LABOUR CORRESPONDENT

THE HEALTH and Safety Commission is to improve its ability to calculate financial and technical implications of recommended improvements in safety standards.

In its 1978-79 report published yesterday, the commission acknowledged that while well-conceived safety requirements reduced deaths, improvements concerning injuries and occupational diseases could be costly.

The commission's representative nature, and extensive discussion and consultation about its proposals, helped to ensure that its recommendations were realistic, said the report.

"Nevertheless we are taking steps to improve our ability to assess the implications of our proposals both technically and commercially, and intend in future to prepare such assessments where appropriate for inclusion in our consultative documents."

The report stated that 150 fewer people were killed in accidents at work in 1978 than in 1974, the year in which the Health and Safety at Work Act was enacted. The number killed in 1978 was 498 in areas for which the commission is responsible.

The commission said: "Though four years are not enough to be sure that this decline in deaths, from 651 to 498, is a trend towards saving lives is due to all the employers and managers, workers and trade unions who have contributed to the increased concern over the hazards of work."

"We are confident that awareness of the importance of health and safety is now greater than ever before, encouraged by the new Act and channelled into a more systematic approach to preventing involving all concerned."

THE WEEK IN THE MARKETS

Rather tame, Sir Geoffrey

The stock market's reception of Sir Geoffrey Howe's second Budget has not been enthusiastic. Having been sunk in the Budget, the gilt-edged market woke up briefly on Thursday morning and marked itself lower. Equities simply retreated to the 30-Share Index has slumped into the low 420s, 12 per cent below its February highs.

Anyone who had expected the Budget to help the financial position of the corporate sector in the short run will have been disappointed. The only hope is that the reduction in the Government's borrowing needs will allow interest rates to fall, and provide relief that way, but this may take some time, and meanwhile the squeeze is still very much on. It looks as though equities are going to take their lead from gilt-edged, and the dull response of the bond market to the Budget has been partly responsible for the fall in equities. The investing institutions have built up large liquid balances for investment in gilts, but they are decidedly timid about committing their money to the market. At the moment the institutions are waiting for the Government Broker to lower the price of his long tap, while the authorities hope that buying will take the market up through the previous top levels, which are not too far away. What seems to be lacking, and what the Budget failed to provide, is an impulse to move the market decisively either way.

Close to £67m was wiped off the market capitalisation of the six major quoted television rental companies on Thursday as the market wrestled with the loss of 100 per cent first year

capital allowances on new rental sets.

The reaction was almost certainly overdone. Companies such as Electronic Rentals, Granada, Rediffusion and Thorn EMI would no doubt find it politically embarrassing to come out and say that the Chancellor's measures are unlikely to have much impact on their profits, but that is the view City analysts are taking.

What small impact they think there will be is still a couple of years away. Up to the end of this May rental companies will continue to claim a full 100 per cent of the cost of new sets against tax in the first year and there is a gradual two-year phasing down to the implementation of the 5 per cent allowance on a reducing basis by mid 1982. In 1980-81 companies will be able to write-off 75 per cent in the first year and in 1981-82 the immediate allowance will be 50 per cent.

It seems probable, judging by the jump in set placements in the early 70s, that the peak in set replacements will come within the next couple of years, before the rental companies drop down to the 25 per cent allowance.

Effectively rental companies could be paying tax, on average, about two and half years earlier than they are currently. There will be some impact on cash flow but this could be largely offset by relatively small increases in rental charges on new sets. At the end of the day, analysts are just knocking a couple of percentage points off their medium term profit projections.

Limited mileage

After several weeks of anticipation, the news of Europcar's agreed £22m bid for just under

LONDON
ONLOOKER

half of Godfrey Davis finally came through this week. GD's share quotation was suspended over a month ago when word first leaked of the possible approach from Renault's vehicle rental subsidiary, Europcar.

The actual deal is an interesting example of the growing support for "de-merging"—the complex task of splitting up a group into its several components. In this deal, Godfrey Davis is to be divided into two companies—a hire company and a trade company—and Europcar will offer a cash payment of 115p per share for the car hire business, equivalent to about £17.4m. At the time of its suspension, GD shares stood at 145p, a price already slightly inflated by bid rumours.

Shareholders will be offered the option of accepting an equivalent amount of guaranteed floating rate loan stock, with interest to be fixed every six months at the London Inter Bank Offered Rate.

The rumour of the Godfrey Davis business—its Ford main dealerships, contract hire and leasing and leisure interests—is to get a special dividend worth £4.6m from the hire company.

Midland Bank Industrial Investments, meanwhile, has agreed to take a minority share of the capital of Europcar's new company, to be called Godfrey Davis-Europcar.

As a condition of the deal, GD must forecast a profit for the hire company of not less than £2.2m pre-tax in the year to March 31. Although not forecast by the group, the full pre-tax earnings (both hire and trade companies) could amount to around £5.5m. A pre-forma split of turnover and profits for last year shows that turnover for the hire and trade companies came to £21.9m and £66.8m respectively. Pre-tax earnings were £1.96m for the hire business and £2.5m for the trade company.

When the GD shares were suspended, the group's market capitalisation was £22.37m; at yesterday's price of 185p, the figure grew to £25.4m.

Even more intriguing is the fact that after subtracting the 115p cash payment for the hire company, the rumour of the group should have a market capitalisation of between £8m and £9m. This equals about one half of the likely net worth of the trade company (which should be almost £18m) and a multiple of just over three times pre-tax earnings. Shareholders must make some allowance for the fact that payment will not be made for a few months. Even so, the current price looks rather attractive.

Some 71 per cent of GD shareholders have already irrevocably agreed to the deal. Included among this group is the Rothschild Investment Trust, which has a 27 per cent stake and the Barbinder Trust, a GD employees' group with more than 10 per cent.

Oil on water

In the sometimes volatile market for oil company shares, there was no great alarm after the Chancellor announced in his Budget speech that the Petroleum Revenue Tax (PRT) is to rise by 10 per cent to 70 per cent. Together with accelerated payment this should boost government revenues by £535m in 1980-81. As far back as 10 days ago there had been some discounting in the sector as the PRT increase had been widely expected.

There were, of course, grunts of disgust from some oil company chairmen when Sir Geoffrey revealed that the Finance Bill 1980 would include the PRT increase, but at the same time others were pleased that this had come instead of a new windfall profits tax.

On Thursday, the day after the Budget, there was a minor shake-out among oil shares. BP was off 14p, LASHO was down 8p and Tricentral dropped 20p. The main discontent seemed to stem not so much from the PRT rise in itself, but rather because it represented the third change in the timing of payments and in tax rates in the past year. But as the industry awaits the start of the Seventh Round of North Sea oil block licensing, the effects of the PRT increase are unlikely to inhibit the financing of the various companies involved.

No go HoJo?

The Imperial Group board should be purple with embarrassment. At the annual meeting this week, retiring chairman Sir John Pile let slip some veiled hints that all was not well with the group's £290m bid for the Howard Johnson U.S. restaurant and hotel chain. The public reaction to what would be a major blow to Imps' corporate strategy was not all that its planners might have hoped for. Amid sighs of relief, dealers marked Imps' shares sharply higher. In London, over in New York, the rush to get out of what would be a hopelessly overpriced share in the absence of a bid brought trading in HoJo to a halt on Thursday.

The hard nosed arbitrageurs on Wall Street have never really been convinced that Imps would pay what seemed to them to be a ridiculously high price for the U.S. company when it actually came to the crunch. Sir John's statement was enigmatic in the extreme. He announced that although substantial progress had been made towards obtaining the necessary regulatory approvals, the Board nevertheless feels that both with respect to that and also certain other aspects of the business, there are questions still to be answered. He can say that again.

The lesson of Mr. Hunt

THIS WAS one week when the Dow did not even tell a quarter of the story. Looking at the closing figures, one might deduce there had been something of a sell-off—which there was.

But they say nothing of the dramas and tensions that made this one of the most turbulent weeks Wall Street has seen for a long time. In fact, by yesterday, some people were muttering about "fundamental changes in psychology," a phrase frequently used when no other explanations can be found.

But if share traders failed to understand what was going on, the reason was that most of the action—for once—was taking place elsewhere, in the commodities markets. The price of precious metals plummeted, dragging a lot of investors down with them, and this quickly had a ripple effect on the stock market.

The connection came most vividly on Thursday afternoon when the price of silver dropped by a third to \$10 or so an ounce (it was at \$50 only two months ago), and sent panic waves through the stock market. The Dow fell 27 points by mid-afternoon, though in the closing minutes it staged a miraculous recovery and closed only two points down.

The reasons behind these huge swings are worth looking at in some detail because they say a lot about the state of Wall Street at the moment.

Silver had been slipping for some time. But it went into a steep slide in the middle of the week on reports that Mr. Nelson Bunker Hunt, the wealthy Texas oilman who amassed several million ounces of silver over the past year, was being forced to sell to cover his losses.

These rumours gained currency because it was generally believed that Mr. Hunt had bought silver at an average price in the mid-\$20s. So when the price dropped below this level it seemed likely that he would sell. As it turned out, Bache Halsey Stuart Shields, the large

NEW YORK
IAN HARGREAVES

brokerage house which handles much of his business (and which he partially owns), confirmed on Thursday afternoon that it had asked the Hunt family to put up an extra \$100m but that, for once, it had been unable to. So Bache sold some of his silver and stocks instead.

So large does the figure of Mr. Hunt loom over Wall Street, particularly the commodity markets, that this was enough to provoke a selling scramble which pushed stock prices down to levels they had not seen for over two years. But by the end of Thursday afternoon, it became clear that everything was alright. Mr. Hunt had "made arrangements" at which point the bargain-hunters moved in and pulled the market back up again.

The episode provided Wall Street with a couple of salutary lessons. One is the danger of allowing the market to become obsessed by the actions of a single man, however wealthy, and the other is the ever present threat of margin calls.

Mr. Hunt ran into trouble because he speculated with borrowed money rather than his own, a practice known as buying on margin. This is fine so long as prices are going up. But when they go down, investors have to put up more and more money to cover their positions, and precisely what Mr. Hunt was evidently unable to do when his "margin call" went out from his brokers.

However, he was far from being the only person to be caught in this way, in a fast sinking market like this one, margin calls only feed the decline as more investors are compelled to sell to cover their losses. And prices have dropped so far from their February 13 peak of over 900 that margin

calls are going out by the thousands every day.

Brokers usually put out margin calls when an investor's equity in his stocks falls below 30 to 40 per cent depending on the quality of the customer.

The customer always has the choice, of course, of sending his broker more money rather than selling stocks and at the moment a lot of them are doing this because there are hopes that the market will shortly turn up again.

However, if the present decline persists, the proportion of investors who sell when called is bound to go up.

But the "bottom line" of this week's upheaval is that the market is at a two-year low, with little to suggest that there will be an immediate improvement. The usual star performers like energy and high technology stocks which have hauled the market up in the past are in the doldrums.

Oil stocks have shed much of their earlier speculative gains, mainly because of the slackness of the world's oil market and the short drop in U.S. petroleum consumption.

This may look very gloomy. But in a broader sense, it is encouraging. It suggests that investors now widely expect the U.S. economy to go into recession, something which many economists (though by no means all) argue should take the pressure off inflation and interest rates.

If this is so, the market may be near the critical bottom. But those who watch market technicals are getting jumpy as the dollar nears the \$30 level. This is thought to be the last big support level before a major decline.

After its last dive in 1978, the market rallied at 742. But on previous occasions it always plunged through the low 600s and beyond once it passed through 750.

MONDAY	765.44	-19.71
TUESDAY	767.83	+2.39
WEDNESDAY	762.12	-5.71
THURSDAY	759.98	-2.14

MARKET HIGHLIGHTS OF THE WEEK

	Price	Change	1980	1980	
	Yday	on Week	High	Low	
F.T. Ind. Ord. Index	421.5	-8.4	478.8	406.9	Selling/no support after Budget
F.T. Gold Mines Index	229.1	-27.2	377.9	265.5	Unsettled bullion markets
Appleyard	54	-12	85	52	Sharply reduced profits
Bowring (C. I.)	136	+10	149	122	U.S. bid by-passes Monopolies Com.
BP	346	-8	412	328	Increased pet. revenue tax
Camrex	32	-9	44	32	Nervous selling
Clyde Pet.	386	+36	388	313	North Sea oil find hopes
Cons. Gold Fields	458	-32	533	385	Heavy losses in precious metals
De Beers Deft.	375	-65	553	375	General weakness of sector
Electronic Rentals	97	-7	121	87	Phased out in cap. allowances
Grattan Warehouses	64	-14	110	62	Broker's bearish circular
Guthrie	912	+107	912	628	Bid speculation
Legal & General	152	-9	179	152	Disappointing results
Lidstone	280	+90	280	190	Bid approach at 280p
Lucas Inds.	210	-13	264	205	Profits below expectations
Meyer (Montague L.)	105	-9	120	73	Bid hopes fade
Reckitt & Colman	166	-14	216	166	Disappointing results
Sainsbury (J.)	288	-14	315	280	Brokers' adverse circulars
Shell Transport	332	-22	410	314	Increased pet. revenue tax
Thorn EMI	290	-22	328	266	Phased out in cap. allowances

Lost in the jungle

I HAVE never really believed the old saw about March coming in like a lion and going out like a lamb. And climatic considerations apart, there are still plenty of lions rampaging around the metal and share market jungle.

Gold has dropped below \$500 per troy ounce again this week and the silver price has collapsed to under \$11 an ounce—only one-fifth of the level obtained just two months ago—to the accompaniment of reports that Mr. Nelson Bunker Hunt, the big speculator in silver, was having to sell heavily in order to cover earlier losses in the metal.

Platinum on the free market has fallen further to well under \$800 after having been over \$1,000 earlier this month, while prices of the major base metals have also lost ground. Inevitably, this has been reflected in share prices and shareholders must still be wondering which way to run.

When speculation runs high markets tend to swing like a pendulum, too far in either direction. Gold, for instance, was clearly getting out of hand when the price was zooming to a high of \$850 in January. I was moved to suggest that holders of gold shares should take at least part of their profits; they would not have got out at the top of the market but at least they will have been sleeping more soundly at night since then.

The metal market pendulum may well swing too far in the backwards direction and while it is not possible to say how far this will be, it is likely that when things settle down the pendulum will move more calmly in the region between the recent highs and lows. Meanwhile, it is a time for shareholders to keep heads cool and neither buy nor sell.

The fall in inflated prices of precious metals is no bad thing as far as the producers are concerned. The high prices have depressed the important jewellery demand for their products with the result that European demand for gold in jewellery has been expected to fall by some 40 per cent this year.

In total, jewellery absorbs something like 60 per cent of world gold and platinum supplies and so falling prices could be cushioned by a recovery in demand from the jewellers. At the same time, last year's high earnings of the gold mines were based on an average price of only \$800 and if you add on a further \$30 to cover the rise

that the mines are still increasing their profits.

Furthermore, relatively low prices in the \$400 region are still being used as a basis for the mines' forward planning. This week, for example, the big Vaal Reefs gold and uranium producer has announced that it is considering a major expansion, notably in mining the large, but low grade Ventersdorp Contact reef at its property.

MINING

KENNETH MARSTON

Also preparing to mine ore that was previously unpayable is Western Deep with its proposed £300m (£160m) expansion into the neighbouring Western Ultra Deep Levels ground. Western Deep's chairman, Mr. Gerald Langton, has said this week that he does not see any problems in reaching a satisfactory agreement between the parties concerned.

On Wednesday, when Sir Geoffrey Howe was outlining the UK financial strategy for the coming fiscal year, Mr. Owen Horwood was giving details of South Africa's strongly expansionary budget. The mining industry there has been disappointed that there

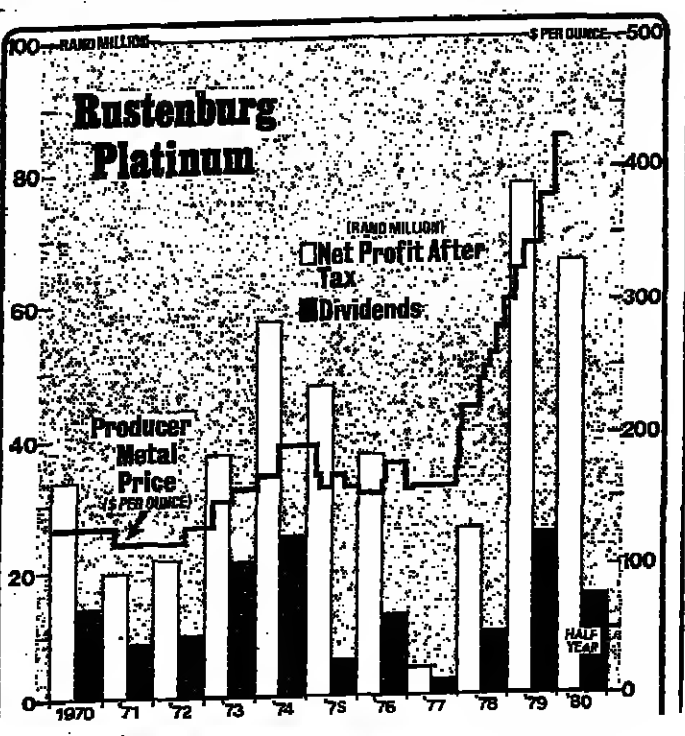
has been no easing of its high tax charges and no extension of capital allowances. But the loan levy has been abolished and this could increase the distributable profits of most mines by about 12 to 14 per cent.

The major platinum producers, South Africa's Rustenburg and Impala and Canada's Inco continue to sell their metal at a fixed price of \$430 per ounce and will thus be pleased to see the fall in the high free market price, especially as jewellery sales are based on the latter high level.

Here again, the lower producer price is more than adequate. In August last year it was raised by \$50 to \$380 and subsequently to the present level of \$420 in December. During the six months to February 29 last Rustenburg's earnings advanced to R68.9m from R24.4m in the same period of the previous year.

But what has surprised the sharemarkets this week has been the decision to boost the interim dividend to 12.5 cents (7p) from only 5 cents last time despite the chairman's recent warning of the need to maintain a policy of modest dividend.

Providing the present producer price level is at least maintained earnings should advance afresh in the current half year. But the size of the final dividend declaration will probably be more dependent on the state of the platinum market at that time.



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FINANCE AND THE FAMILY

No bar to legacy

BY OUR LEGAL STAFF

Before a sister-in-law died in 1971, she told my wife that she was leaving her a small legacy, but the executors told her there was no mention of it in the will. It now turns out that this statement was false. Is the legacy now time barred?

The right to claim the legacy will not be statute barred where it was withheld by fraud. It was the executors' duty to seek out the legacy and pay her. The legacy can be claimed with interest.

Wife's American domicile

Your paper has indicated that the UK/US Double Taxation Agreement has been approved by the UK Parliament (February 18, 1980). Do you now suggest my wife writes to her US lawyer to establish her U.S. domicile?

We were married in 1953, she has retained her U.S. citizenship and regularly visits the U.S. where her parents have a house in Texas. She has not renounced any U.S. dividends to this country. We suggest that your wife write to her tax inspector saying that she wishes formally to establish that she is entitled to be treated as domiciled in Texas from April 8, 1978, for all income tax and capital gains tax purposes by virtue of the Draft Double Taxation Relief

(Taxes on Income) (The United States of America) Order 1980, embodying article 4(4) of the U.S.-UK double taxation convention of December 31, 1975, as amended.

Rateable value and a loft

I believe there is a maximum proportion of the loft area of a house which can be floored without affecting the rateable value. Can you please tell me what it is?

There is no maximum area. So long as you do not increase the rateable value by more than £30 the improvement will not qualify for rating.

Entitlement to information

By the will of my mother's cousin, who died about nine years ago, the residue of her estate was to be invested with a life interest to her husband. On his death the capital to be divided, half going to my mother. The solicitor advised my mother of this but has never informed her of the value of the estate nor the investments made. Is she entitled to know this, and what would happen if the money has been poorly invested and part, or all of it,

lost on such investments before the death of the husband? Your mother is a beneficiary, and, as such, entitled to the information which you mention. Poor investment of the fund will not give your mother a claim against the trustees, but negligence on their part might, depending on the precise terms of the will. The court has recently held that a trustee was liable in such circumstances.

An end to a trust

I took out a 20 years endowment policy with life cover in 1968, the annual premiums being by me, in favour of my wife and daughter, written under the Married Women's Property Act 1882 with a bank and myself acting as joint trustees. How can I put an end to this trust?

You can only determine the trust if all the beneficiaries actual and potential are of full age and agree to do so. You should consult a solicitor as to doing this. Otherwise applications must be made to the Court.

Inappropriate 'hope value'

We inherited a field which is rented to an institution for sporting purposes at a rental of £520. It was put in for probate at £12,300. The land is

No legal responsibility can be accepted by the Financial Times for the answers given in these columns. All inquiries will be answered by post as soon as possible.

zoned as recreational land, but the value wants a probate figure of £30,000 because of what he calls "hope value." Do you not agree that the land should be assessed as recreational land, as at the time of death?

We agree that the property should be valued as at the date of death. If there is an existing tenancy we think that it is inappropriate to add on to the existing use value a sum for the "hope value."

Damage by tree root

If the roots of one of our trees was to cause a blockage in a neighbour's drain, which had cracked, should we be held responsible and if so, would a comprehensive house and contents policy cover damage of this sort?

Accepting a device

I am leaving my house to my nephew, with a life interest to my wife. Would he thus become automatically liable for the rates, gas, electricity, etc, should my wife be unable or unwilling to pay? Could my nephew refuse the bequest with the responsibilities attached? There are facts recorded to say which it would be embarrassing if my nephew knew of in my lifetime. What in such circumstances would constitute an act of acceptance? Your wife would probably be

In the case which you postulate, where the cause of damage can be clearly traced to a root of a particular tree, the owner of the tree would be liable in nuisance and, probably, trespass. Some comprehensive policies would cover such risks, but it would be necessary to examine the policy in question.

Paper losses

I have a substantial paper loss on gas 3 per cent 1980/1985, bought within the last 12 months. Is there any point in "bed and breakfasting" them? If you wish to reinvest in the same stock, you must allow at least a calendar month to elapse between the (bed) sale and the (breakfast) repurchase. The reason for this is to be found in section 70 of the Capital Gains Tax Act 1979, subject to what may appear in the Finance (No. 2) Bill next month.

If the acquisition were not made through The Stock Exchange, the interval between sale and reacquisition would have to be at least six calendar months.

taken to be responsible for all outgoing, and no responsibility would fall on your nephew during her occupancy. However it might be wise to execute a codicil spelling out what the responsibilities are to be. Your nephew can refuse the devise, in which case the property would fall into residue. He cannot be held to taking the property unless he both knows of the full terms of the gift and then accepts it or enters on the property. You may wish to consider leaving the property direct to your wife.

Servitudes on property

In my neighbour's garden, close to the wall which separates our properties (in Ayrshire) there are three trees, about 30 feet high. They deprive my property of light and also appear to be responsible for some cracks which have appeared in the wall. My neighbour has refused to take any action about them. What, please, is the legal position? In Scotland every property is burdened with certain rights known as servitude in favour of adjoining property which requires the proprietor of the servient property to refrain from certain acts impinging upon the enjoyment and use of his neighbour's. One of these is

a requirement to refrain from obscuring the prospect therefrom or from shutting out natural daylight. That concept is known as *Altius non tollendi* which in effect precludes the adjoining proprietors building or otherwise obstructing the ingress of light. Trees which reach the proportions you describe may cause a breach of that servitude obligation. The second remedy lies in the law of nuisance. If the tree is causing physical damage to the property which you suggest then it would be categorised in law as a nuisance and you could demand its removal or the removal of its offending parts by way of an action of *interdict*.

How a policyholder takes 'all reasonable steps'

INSURANCE

JOHN PHILIP

I HAVE just had three 60 foot high trees cut down. However healthy they were, they were too close to my house for two reasons.

Firstly, they could have fallen and damaged the house, and, secondly, normal turning and digging of flower beds had displaced sizeable roots within a few feet of the house.

At the time I gave instructions for the work to be done, I had not looked at my home buildings insurance policy — and on the day the trees were felled I had a short discussion with my neighbour, who had, and still has, trees close to his house.

You've got a buildings policy which covers storm damage, accidental fall of trees and branches, and subsidence. Why not save your money, and if something goes wrong, claim on your policy?

So we got out our policies and checked our cover — which was, with the slight variations of wording that two different insurers employ, for all practical purposes identical. In each policy we had a "reasonable care" condition, which in my case ruled "the policyholder shall take all due and proper precautions for the safety of the insured property." My neighbour's condition ruled that he "must take all reasonable steps to prevent loss or damage." While the intention of each condition was clearly similar the precise impact of the words used could be interpreted as being more severe in my case, more lenient in my neighbour's, because in the final analysis the words "all due and proper precautions" might be held by lawyers to impose a heavier duty than the words "all reasonable steps."

In my opinion my insurers would have been in a strong position to reject any claim I might have made in the future for three damage to my home. The trees were only 30 feet away from my house, and I had visible evidence of the proximity of the roots. But my neighbour is still not convinced — he still reckons he can take his chance with his insurance claim should misfortune strike. Perhaps even more compelling to his mind is the fact that at this time he has not the money readily available to pay for the felling of half a dozen trees.

So we continue to differ. In principle, such phrases as "all due and proper precautions," "all reasonable steps," must be viewed objectively. The action required is that which would be taken by that archetypal man of legal common sense, "the man on the Clapham Omnibus."

The fact that insurers do not often seek to apply reasonable care conditions against private policyholders, whether under home, motor or other personal policies, does not mean that reasonable care conditions can be ignored with impunity.

What is reasonable, what is due and proper, is not an absolute. It is essentially relative to all the circumstances of the policyholder's situation and the risk that insurers are underwriting. Thus it may be perfectly reasonable to leave one's front door, not just unlocked, but even wide open, while one is out shopping, in many a small village, but it is clearly, utterly unreasonable to do this

if one has a flat in the known high crime areas of north west London. Equally it may be perfectly reasonable to leave one's open sports car parked outside the village pub on a Sunday morning, but utterly stupid to leave it for even a few minutes in an inner London side street.

The property insurance policies, in motor insurance policies, the reasonable care condition is not included just to fill the space available. It is there for a purpose — to ensure that insurers do not have to meet the claim caused by the policyholder being thoroughly careless for the safety of his property.

On the other hand, the condition is not there to defeat the legitimate claim put forward as the result of loss caused by a moment's inadvertence.

Nor, in motor policies and liability policies, does such a condition avail insurers to refuse indemnity to the policyholder or other person protected, in respect of negligent acts or omissions. A moment's thought shows that this would defeat the purpose of our compulsory insurance laws which are designed to get compensation to injured victims of accidents on the road or at work.

For example, the motorist who drives at 50 mph in a speed-restricted area, is clearly not taking reasonable care, either for other road users or for the safety of his own car or his own person. If, in his haste, he knocks over a pedestrian on a zebra crossing, that pedestrian almost certainly has a valid legal claim for compensation which the motorist's insurers will meet, notwithstanding any reasonable care condition.

Moreover, depending on whether damage to the car is insured, insurers will normally pay for repairs as a result of the accident — so in practice the reasonable care condition is of virtually no effect in ordinary day-to-day traffic accidents.

Income growth from Gartmore

12.2% March 1975 22.2% March 1980

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YOUR SAVINGS AND INVESTMENTS 1

BUDGET
BRIEFING

THE PRONOUNCEMENTS of Sir Geoffrey Howe on Capital Gains Tax are of particular interest to unitholders and investment trust shareholders.

Besides raising the CGT threshold for individuals in the next financial year (1980/81) to £3,000 (beyond which all gains will be charged at 30 per cent) the Chancellor announced that unit trusts and investment trusts will not pay corporation tax of 10 per cent on chargeable gains in their portfolios after March 31. (Corporation tax in this context is capital gains tax by another name.)

The capital gains tax liability for investment trust and unit trust investors will therefore shift entirely on to the shoulders of the individual, who will be assessed for CGT just like any other ordinary shareholder.

As a result the 10 per cent tax credit, which since 1965 has been passed on to investors selling unit trusts and investment trusts, will disappear on disposals made after April 5.

The changes represent a significant departure and are widely welcomed by investment

The Chancellor's speech on Wednesday included many measures to set investors thinking. On this page and Page 8 Financial Times writers discuss the changes

Welcome to a simpler system

TRUSTS

TIM DICKSON

Amount of gain	1979/80		1980/81	
	Tax liability	Average rate	Tax liability	Average rate
£ 3,000	300	10	Nil	Nil
5,000	400	12	600	12
9,500	2,850	30	1,950	20.5
15,000	4,500	30	3,600	24

Source: Philipps and Drew

current financial year. Bed and breakfasting to establish gains is probably advisable to take advantage of those exemptions; bed and breakfasting to establish losses should only be considered by investors with gains to offset of over £5,000.

The new CGT rates (for 1980-81) are undoubtedly a vast improvement on the present complicated system. Apart from raising the threshold of the tax, it is worth noting that the 30 per cent rate is levied only on the slice of the gain above £3,000 and not on the whole gain.

This is a departure from the previous principle where gains totalling over £3,500 were subject to 30 per cent on the whole gain. The table illustrates the effect of the change.

The freedom of unit trusts and investment trusts from capital gains tax only partly offsets the Unit Trust Association's disappointment that the corporation tax rate of 53 per cent they are required to pay on un-

franked income has not been reduced.

Many unit trust groups had high hopes of launching high-income gilt funds but once again their plans will have to be shelved.

One problem could well crop up for promoters of regular life insurance savings schemes linked to a unit trust. Life companies have always had to make a provision for extra capital gains tax payable at the end of the term, a liability which until now has tended to be mostly offset by the 10 per cent unit trust tax credit.

Companies will now have to make bigger provisions and it is possible to anticipate the complaints of policyholders who expected to get near the full value of their units.

Another question mark hangs

over the future of the many exempt unit trusts specially designed for pension fund investors. With the removal of unit trusts' liability to capital gains tax, there is no reason why these pension fund investors should restrict themselves to exempt funds. Henderson Administration, which manages £15m of pension fund money through its exempt trusts, points out that the charges on exempt funds are lower than on ordinary authorised unit trusts while the needs of institutional investors are often different from those of individuals.

Other unit trust groups, however, argue that specially reduced fees can always be negotiated with large investors. Moreover, institutional and private investors are by no means mutually exclusive.

ARE EMPLOYEES really interested in owning shares in the companies for which they work? In spite of growing company interest in employee share schemes, it is hard to know what the workers themselves think.

Yet the Government is convinced that employees should develop a greater understanding of business and work a long way in this week's budget to make the notion of share schemes more attractive to both sides of industry.

Sir Geoffrey Howe's latest action in this field seems to have met with the general approval of industry and other proponents of such schemes. "They're good," commented Dr. George Copeman, a firm believer in employee participation in industry through share ownership and an adviser to the Government and companies.

What the Chancellor did was to make significant improvements in the type of share schemes made possible under the 1978 Finance Act and to announce a new version of previous share option legislation, with full details still to be announced. The option scheme,

INVESTMENT

ANDREW FISHER

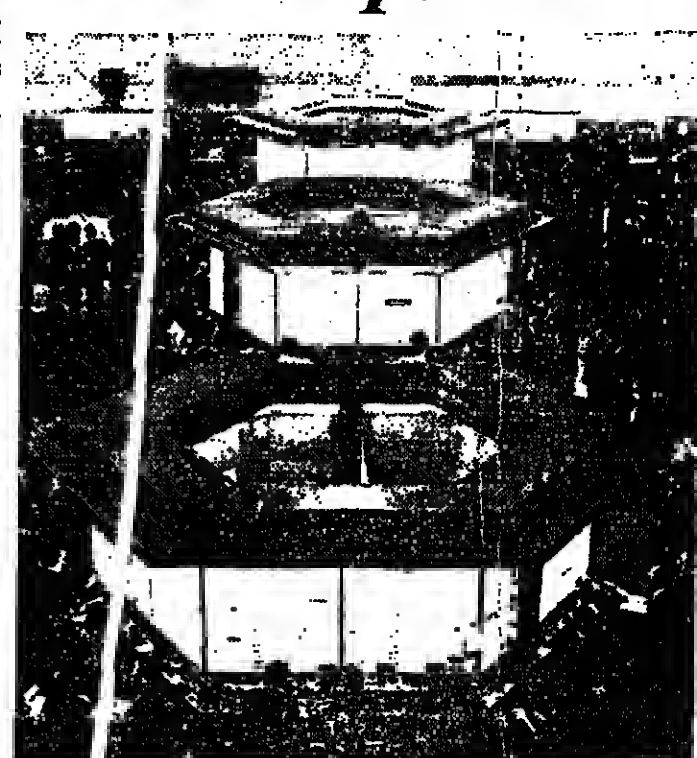
under which employees can save money and later buy shares at a fixed price, will be linked to an official SAYE scheme.

Sir Geoffrey made his and the Government's commitment to the principles of employee share ownership quite clear in his lengthy budget speech.

"I believe that share ownership can also spread a wider understanding of the role for risk-taking and initiative in the economic system," he said. 230 companies have gone to the Inland Revenue for permission to bring in their own share schemes under the 1978 Act, and 116 of these have been granted formal approval.

Companies will now be able to grant £1,000 worth of their shares to employees—double the previous amount, although the Stock Exchange had asked for an even more generous increase. Moreover, the recipient need now only hold the shares for two years instead

Wider options



of five before selling them. To avoid an income tax on the shares, he or she need now only keep them for seven years before selling. Before, they would have to be hung on to for ten years. Between two and seven years, the owner of the shares is subject to varying rates of tax on sale. The improved terms only apply to shares allocated after April 6.

The budget action means that companies can combine the SAYE-linked scheme, to be administered by the Department of National Savings, with their own share allocation schemes to enable employees eventually to build up a useful stake in their own company.

The option side of the Budget action follows the legislative initiative taken by Lord Barber about seven years ago. This cut the tax payable on options granted to employees, but the subsequent Labour Government removed this advantage.

Once the details of the new scheme have been worked out, an employee will be able to make regular savings for, say, five or seven years and then receive a tax-free lump sum

bonus. Nor will he be charged income tax on any rise in the share price between taking out the option and acting on it.

Some companies which have so far been unwilling to go ahead with their own share schemes may now be encouraged to do so. One such is Redland, the large building materials group, which has its own SAYE (own as you earn) option scheme, but has held that company share allocations are only feasible if employees contribute a matching amount.

Mr. Anthony Hitchens, Redland's finance director, wrote to the Chancellor last spring setting out his company's views. He and Dr. Copeman felt that the way had now been opened for more dual schemes like the one begun by British Petroleum last year. BP, which says the response among its workforce has been encouraging, grants its employees one share for every one purchased or transferred into the scheme. At the same time, they may save up to £20 a month entitling them to receive shares at 90 per cent of their value on the day of the offer, normally after the year's results are published.

Close company sacred cow goes to the slaughterhouse

SACRED COWS can be a long time dying. Probably the most indestructible of those that have stalked the British tax legislation has been the concept of apportionment of close company income. All hail the benevolent Chancellor who shot it this week.

The theory was simple. If an individual, or a small group of individuals, make high profits in an unincorporated business, they will pay high rates of tax on those high profits, and will pay on the footing that those

profits form their taxable income for the year concerned.

If those people were to earn the same profits in a company, the corporation tax payable by that company might be less—well, not much less, but the full 52 per cent rate of tax and which pay the "small companies" rate, reduced from 42 per cent to 40 per cent in the Chancellor's package.

Ever since personal tax rates have exceeded corporate ones,

the Inland Revenue has been chafing in its collective mind that allowing profits to be accumulated inside companies so as to save tax is immoral, and must be prevented.

The solution has been a

tedious income. This resulted in voluminous definitions of the "first business loan"; and perhaps unsurprisingly it resulted also in a market developing for "shell" companies which had in an earlier existence repaid

THE CHANCELLOR delivered a savage swipe against the whole concept of the "close" company—an area where tax law is at its most abstruse and arbitrary. The concept was developed, largely to prevent individuals manipulating companies so as to reduce tax bills. The major preventive measure was apportionment. This laid down that if income was retained in a close company—attributable because corporation and capital gains tax rates are below the top rates of income tax—tax would be payable as if there had been a distribution. On Wednesday Sir Geoffrey announced that the days of apportionment were over. With that announcement, the close company legislation becomes little more than an empty shell for tax purposes.

system, preserved through many mutations including that from surtax to our present "unified" system of taxation, of taxing "closely held" companies as if their surplus income had been distributed to shareholders.

The complexities of the law and of its administration have been immense. For instance, it has always been recognised that the companies concerned must not be forced to distribute that part of their profits needed for development and expansion of their business, or for the servicing and repayment of loans raised for those purposes.

On the other hand it has been a cardinal extension of the basic principle, that the loan raised to set up or purchase the company's original business could not be repaid out of pro-

their original borrowings, and could thereafter be used as the vehicle through which altogether unrelated activities could be commenced by different shareholders.

Sir Geoffrey cut away last June the greater part of the gordian knot of first business loans. But what he has now abandoned of the whole theory of apportioning trading companies' profits to shareholders.

Investment companies are different—has recognised that it is still so undesirable that investors should be allowed to receive their dividends into companies "under the control of five or fewer participants" that this category of income should still be apportioned, and proposed is an all-enveloping

It's been a good week for the self-employed

PENSIONS

ERIC SHORT

THE SELF-EMPLOYED have much to cheer in this week's Budget, not least in the proposed changes in pension provision. So at last a Chancellor has taken heed of the pleas of the self-employed that they should be treated on a par with controlling directors in the amounts they can put towards their pension.

The main concessions are: ● The annual contribution limit raised from 15 per cent to 17½ per cent of net relevant earnings, with corresponding higher rates for anyone born before 1916.

● The ceiling on annual contributions eligible for tax relief, at present £3,000, is to be removed.

● Calculation of net relevant earnings will no longer take account of such items as mortgage interest.

● Unused relief may be carried forward for up to six years, starting with the tax year 1974-1975. The existing provisions for the carry forward will be ended.

The main beneficiaries of these changes are the higher earning self-employed who can put aside realistic sums towards retirement. For example, a person earning £50,000 a year now can pay £8,750 a year in contributions whereas before he was up against a £3,000 ceiling. The life companies could

hardly believe their ears when the Chancellor made his announcement. This is the first major change in the structure of contribution limits since self-employed pensions were first introduced in 1956. It will mean a bonanza for those companies strong in this area who will no doubt concentrate hard on persuading existing clients to top up their contracts.

A quick check with some leading companies shows that they have been quick off the mark. Thanks to computerisation some companies have already sent branches lists of their clients, and most of them are busy reconsidering their market strategy for the coming tax year.

These changes come into effect in the forthcoming tax year, so if you are self-employed you have time to consider the position. The first point to remember is that your present life company may not be the best one for a fresh policy.

Conditions change and a top life company ten years ago is not necessarily a top company now. Furthermore, over the past decade, unit linked pension

contracts have established themselves in the market.

It is therefore a time for a fresh look at the market. The self-employed and their advisers face a bewildering choice of companies and contracts and will find the self-employed pensions handbook published by Money Management extremely useful.

Although published last autumn, the handbook editor is producing an addendum incorporating these changes.

Next, you need to go back to 1974-75 to find out whether there is any unused relief which you can exploit. Relief has to be used by the end of the sixth year after it becomes available. The life companies anticipate a lot of single premium business from these unused reliefs.

Finally, for the existing tax year, which only has a few days left, some self-employed can still take advantage of these changes. If they pay the maximum £3,000 this year, the excess over 15 per cent of net earnings can be offset in next year's tax liability.

Consider a man earning £12,000 this year. If he pays £3,000, he can claim relief on £1,800 this year and £1,800 next year. But if he must be remembered that these proposals are not yet law.

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THE ESTABLISHED life assurance industry, has good reason to feel pleased with the Chancellor. For once, he has taken action to stop certain life companies misusing life assurance tax relief without bringing the whole edifice crashing down.

The loophole in question, of course, applied to high yield income bonds—a subject that has occupied a lot of newspaper space in recent months. These one and two year bonds relied heavily on the artificial use of life assurance tax relief to provide their very high yields.

The established life companies, associations, powerless to stop what they regarded as misuse, had publicly indicated that they would welcome any reasonable measure that would end these sales.

But the danger was that any Government action against these bonds would be too sweeping. The life companies recall the last occasion in 1974 when Mr. Denis Healey—in order to stop the misuse of short term bonds—introduced "clawback" which hit the innocent as much as the guilty.

This time the Chancellor has been a model of restraint in dealing with these bonds. He has simply disqualified the life policy from tax relief unless the life company can show that the various policies in the plan can stand on their own.

Not surprisingly, the life companies concerned cannot do this, since the terms of the various policies were pitched artificially to make maximum use of tax relief. All the life companies concerned have withdrawn their schemes, most of them before the Chancellor even stood up.

Many companies have adopted a philosophical attitude. "It was fun while it lasted. But now it is over, they have no plan for another version. But not so Liberty Life, the market leader in the field.

This company did not cease taking business until Tuesday—the last possible trading day and it is ensuring that all bondholders get their contracts approved.

Within hours of the announcement Liberty Life had produced a new series of bonds not relying on tax relief. But with the yield offered standing at 1½ per cent net, it is a very paltry imitation of its predecessor. Other forms of investment are now just as attractive.

Holders of two year and longer term bonds are also affected by the proposal to reduce from 1981 the rate of tax relief from 17½ per cent to 15 per cent. As far as two year bonds are concerned it will cut the final income payment. But the life assurance industry, in general, was not surprised by this cut. It will simply restore the tax relief to half the basic rate. Under the old system of claiming tax relief

A huge sigh of relief all round...

LIFE INSURANCE

ERIC SHORT

this was done automatically. Since the Government's long term aim is to get basic rate tax down to 25 per cent, the Chancellor could even have considered cutting the relief to 12½ per cent.

The life assurance companies have also been given 12 months' notice of the change, to enable

them to cope with the administration. For as far as policyholders are concerned it does mean that in 1981 the amount they pay life companies will go up to £10.30 for every £10 paid now. Life companies will have to ensure that investors understand the reason for this rise.

Also as far as marketing is concerned—a 15 per cent rate of relief—which means effectively that 17½ per cent is added to every £10 of premium paid net by the investor—still gives life assurance an edge over other forms of saving. And finally, the Government has confirmed that it has no immediate plans for removing this relief.

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YOUR SAVINGS AND INVESTMENTS 2



The perks 'industry' is under attack. But, as Eric Short explains, Sir Geoffrey's latest measures by no means slam the door

Car stays, TV goes

THE COMPANY car is no longer a perk—it is a way of life. This sums up the attitude of workers who have one, and those who don't, but think they might some time.

The present Government subscribes to the philosophy that fringe benefits are not necessary with low rates of income tax, and it has tentatively embarked on a review of the tax allowance system. Judging by the budget, however, it seems to have come unstuck with attempts to deal with the problem.

The Chancellor repeated the Government's criticism of fringe benefits in his Budget speech. But he then proceeded to nullify all he said by altering the tax treatment in a way which will have a negligible effect on the provision of company cars.

The Revenue lays down a scale of worth for a company car, depending on the cost of the car and on the engine size. The table shows the new scale of benefits. Thus if an employee at present has a company car of engine size less than 1,300 cc, costing no more than £3,000, his salary for tax purposes is

increased by £190. This is hardly likely to deter the corner shop from providing a company car for the newsboy.

The Chancellor's action is to lift the amounts by 20 per cent for 1981-82, the effect being shown in the table. This means that for the above car £230 is added to salary. No wonder the fringe benefit industry heaved a sigh of relief.

The Chancellor then made life easier with a concession. At present, these scales are halved if the employee travels at least 25,000 miles in a year on company business. Now the qualifying mileage is lowered to 18,000—not an enormous mileage to clock up in a year.

If the company car is used for substantial business use—at present if less than 10 per cent of the mileage is for business purposes—then higher tax benefits are charged. The Chancellor is changing the substantial use to 1,000 miles or less in a year on business purposes.

Then the benefit will be one and a half times scale unless, in practice, most employees make sure that they do sufficient mileage on business, even if it means personally delivering a post to a branch a few times a year.

Mr. David Talbot, of Deacons Farrow, a leading firm of chartered accountants, feels that this could be a stop gap measure to

show that something is being done. It is one thing to identify the problems but quite another to find a solution. Besides, what would happen to British Leyland if the company car is curtailed?

The Chancellor, however, should have much more success in ending the provision of company cars, carpets, TV sets, hi-fi and other such benefits through his budget proposals. This type of benefit, a pure perk, has received little publicity for obvious reasons.

Under the system, the company could buy a car for the executive's use for £1,000. The executive would be assessed on 10 per cent of the value—£100



—was added to his salary—as a benefit in kind for each year he leases the car. After a period, say two years, the executive bought the car from the company for the second hand value.

Since a fitted carpet is not much use in another house, the market value could be as low as £200, and the executive was assessed on this value. Under the Chancellor's new proposals, the executive will be assessed on 20 per cent each year of the value of the car at the time it is bought. In this example, the executive would be assessed on £200 at the outset, £200 in the second year, and on the £500 balance after two years. In this respect the Chancellor

has ended what has become an abuse of the leasing system in the provision of employee benefits.

Cheap company loans, other than for house purchase, no longer occupy a prominent place in fringe benefit planning. The interest not paid by the employee is assessed as a benefit in kind up to a rate prescribed by the Government. And the present rate is 9 per cent. The Government is always well behind in reacting to market changes in interest rates, and over the past year company loans have been a much better bet than bank overdrafts.

Now the Chancellor is putting the interest rate up to 15 per cent from May 6, 1980. He is also lifting the limit below which the benefit from the loan is not taxed from £50 to £200 from the year 1980-81.

The big squeeze on leasing

THE OPPORTUNITY for private individuals to cut their tax bills by becoming lessors was firmly eliminated by the Government in the Budget. The leasing community worked until the midnight deadline on Wednesday to push through the last transactions in an annual market that had grown from nothing to an estimated £50m-£70m within a couple of years.

The Inland Revenue had let it be known—discreetly—last summer that it was concerned at the way leasing had, in its opinion, become a vehicle of tax avoidance.

Elimination of the private individual from the market became an even stronger certainty by late autumn as it became clear that many investors had been taken for a ride over container leasing, in which a large part of the activity was concentrated.

Until Thursday, private individuals could set off the capital allowances associated with leased plant or machinery against all income, and requirement to establish that the leasing activity amounted to a trade had been liberally interpreted by the tax courts.

The new legislation effectively draws a much tighter interpretation of "trading." Individuals must prove that they devote substantially the whole of their time to the business. However, those individuals already in the market can continue to gain the capital allowances on any leasing rental income that they reinvest in new leases.

Two developments in particular have made the Government anxious to change the legislation. A growing number of people were using leasing to stretch the reduction in the top marginal rates announced in the 1979 Budget back into the past. Section 30 of the 1978 Finance Act, which was introduced to encourage the setting up of new businesses by allowing early losses to be carried back three years and set against other income, allowed individuals to lease against 83 per cent rates. For instance, to produce rental income taxable at only 60 per cent.

The Revenue particularly resented having to pay back tax that had already been collected, especially as it had to add interest at 12 per cent.

The Revenue was also concerned at the heavy use of "wife's earnings election" to produce disproportionate tax benefits. A typical scheme would involve a husband buying a container to obtain a capital allowance. Ownership of the container would then be switched to his wife, in a move not liable to Capital Transfer Tax.

The couple would then elect for separate earnings assessment which, if the wife had no other income, would mean that the income from leasing the container was taxed at a very low rate.

With individual lessors prevented from putting new money into the market, the outlook for the 30 or so small container leasing companies looks bleak. Most of the companies that have sprung up operate only a few hundred containers and, without the prospect of rapid growth, will find conditions extremely difficult.

David Freud



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David Freud

Ernie sings Temptation

ERNIE'S NEW £1m. monthly jackpot apart, National Savings had a surprisingly quiet Budget. With the 15th issue making building societies nervous, it not giving them breakdowns, the appeal of the Government's savings department has already been given a significant boost. Last month's National Savings sales figures, for example, were the best for a year.

The decision to announce a new top prize for Ernie was accompanied by an overall increase in the premium bond interest rate from 51 per cent to 7 per cent per annum from July 1.

This means that each year 7 per cent of the total amount invested in premium bonds (about £1.4bn) will be "dished out" instead of the previous 51 per cent. As a result the current monthly prize fund of



£61m will be increased to £8m. While this may be sweet music to those who find Ernie's appeal irresistible, the new rate still represents a good deal for the Government and a poor one for savers. After all, the Government is paying 14 to 15 per cent on long dated gilts and more in the short term money markets. Why the discrepancy?

The answer from the Department for National Savings is that the prizes on premium bonds are free of all taxes (and therefore 7 per cent net could be considerably more gross) and, because premium bonds are more akin to a flutter than

a genuine saving, their return should strictly not be compared with rates elsewhere.

The increase in the prize fund will be restricted to monthly payouts with most of the extra money being used to add to the number of prizes in the middle and lower ranges.

The number of £500 prizes will increase from about 330 to more than 900 each month. There will be 44,000 prizes of £100, compared with 27,000 at present, and about 28,000 £50 prizes. The weekly draw is not affected by the changes.

T. D.

A let-off for the house-letters...

LETTING YOUR west (or better still) south-facing wing can be a profitable, if potentially hazardous source of extra income for many house-letters. The Rent Act, which gives tenants protection not only against immediate eviction but also against more drastic efforts to persuade them to move, has perhaps been the greatest disincentive to letting private sector landlords.

Another setback, however, has been the capital gains tax liability which house-letters who rent out some of their rooms face when selling their house. From April 6 this liability will be reduced, and in many cases abolished.

Buying your own home is a good investment primarily because the value of your house stands a better than average chance of keeping pace with inflation. House purchase, however, would not be so attractive if the capital gain made on selling the property was not exempted from capital gains tax (provided it is wholly occupied as your only or main residence).

At the moment, if part of your house is let, the exemption only applies to the part occupied by the owner—capital gains tax is charged on the part of your house inhabited by the tenant. (Lodgers living with a family, incidentally, don't count.)

As from April 6 capital gains

tax relief will be extended to the let portion on two conditions. Firstly, this relief should not exceed the amount of relief attributable to the part of the house occupied by the owner. For example, if your tenant needs room to spread himself and only £3,000 of the £20,000 capital gain you make on selling your house is attributable to the part which you occupied, you can only claim a total of £8,000 in capital gains tax relief (i.e. £3,000 on your part and £5,000 on the tenant's).

The second condition is that the relief allowed on the let portion can be no more than £10,000.

Tim Dickson

Covenant change means charity still begins at home

WHILE THE Chancellor has undoubtedly given some help to savers and investors, he may arguably have given more encouragement to those willing to give their money away.

Charities at any rate must be feeling well pleased with Sir Geoffrey this weekend for his list of measures to help them covers most of the concessions lobbyists were hoping to win.

The most notable changes relate to charitable covenants, which allow charities to reclaim tax which would otherwise have been paid by the donor. From the next financial year for example (i.e. 1980/81), the minimum period for a charitable covenant to qualify for tax purposes need only be four years, against seven at the moment.

The Government hopes that by reducing the minimum commitment for potential beneficiaries, more people will be persuaded to make their charitable contributions via a covenant.

More significantly, however, income tax relief on charitable covenants which is allowed only at the basic rate, will (from the start of the 1981-82 financial year) be available at the benefactor's top rate of tax, subject to a ceiling of £3,000 per annum.

This is a major breakthrough although, as the following example shows, the onus will be on the benefactor to increase his

donation. Take, for example, someone paying 50 per cent income tax who covenants at the moment a net sum of £200 (this is the cash with which he actually parts). The charity is able to recover a tax repayment at the moment (at the basic rate of 30 per cent) of £65.71p, thereby giving itself a total £265.71p.

Under the new system the charity is still only able to recover the basic rate of 30 per cent. But for the same net cost of £200 to himself the donor will be able to covenant a sum of £280, attracting a tax repayment (assuming the 30 per cent rate remains the same) to the charity of £84, giving a grand total of £400. Remember that on his tax return the donor will be able to reclaim the difference between 50 per cent and basic rate (i.e. 20 per cent) of £400—£80, thereby reducing his net contribution to only £200.

It is thus up to individuals to adjust their own donations—otherwise they will be taking the benefit provided by the Chancellor for themselves.

It is well worth pointing out, incidentally, that these concessions do not apply to personal covenants, that is between grandparents and grandchildren or between parents and children in higher education. The rules for these remain as they are now, namely a minimum

T. D.

NEW CAPITAL TRANSFER TAX RATES

Transfers made on death or within 3 years before transferor's death

Proposed new scale	Rate	Cumulative Tax to bottom of range
Portion of value	%	£
50-60	30	NH
60-70	35	3,000
70-80	40	6,500
80-90	45	14,500
90-100	50	25,500
100-110	55	39,000
110-120	60	55,000
120-130	65	73,500
130-140	70	94,500
140-150	75	118,000
150-160	75	144,500
160-170	75	174,000
170-180	75	206,500
180-190	75	242,000
190-200	75	280,500
over 200	75	322,000

Other Transfers

Proposed new scale	Rate	Cumulative Tax to bottom of range
Portion of value	%	£
50-60	30	NH
60-70	35	3,000
70-80	40	6,500
80-90	45	14,500
90-100	50	25,500
100-110	55	39,000
110-120	60	55,000
120-130	65	73,500
130-140	70	94,500
140-150	75	118,000
150-160	75	144,500
160-170	75	174,000
170-180	75	206,500
180-190	75	242,000
190-200	75	280,500
over 200	75	322,000

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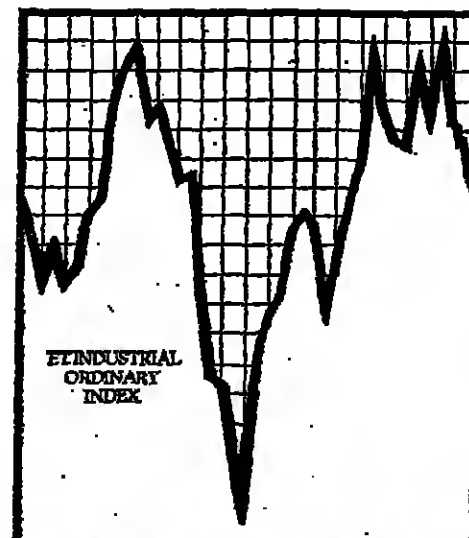
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BOOKS

Dinner with Doctor

BY ANTHONY CURTIS

Doctor Fischer of Geneva or The Bomb Party
by Graham Greene. Bodley Head.
£4.50, 140 pages

Do you remember Harry Lime's joke about Switzerland in *The Third Man*? That was written into the script by Orson Welles. Graham Greene appears to have reserved his own condemnation of that prosperous neutral country until now.

In his new novel—or should one say, "nouvelle"—its roughly the length of *The Aspern Papers*—Greene does for Switzerland what he did for Sweden in *England Made Me*. He plants an Englishman in the employ of a vast multinational company there and he makes his environment reflect all the deadliest sins in the Greene canon. The company our man works for markets chocolate on a global scale and by the end of the story chocolate has come to seem more noxious than heroin or cocaine.

The Englishman, Alfred Jones, who lost a hand in the London blitz, is employed by the company as a translator. True to the Graham Greene law by which beautiful young girls fall

instantly in love with middle-aged men, his boss's pretty virginal daughter loves him after one chance encounter, and they marry. Her father is the Doctor Fischer of the title, a sadistic multi-millionaire who gives lavish dinner-parties with the sole purpose of humiliating his guests. These guests, all tax-exempt, are as greedy as you can imagine even in this era of inflation. At the end of each Fischer dinner party the doctor rewards his faithfuls with fabulously expensive presents, but in order to qualify they have to put up with complainingly with one of his foul japes, such as eating a revolting plateful of cold porridge while he scoffs caviar.

Ginger-haired, red-bearded with a tongue like a whip-lash, Fischer is a supreme example of the diabolical practical joker (Auden's phrase to describe Iago). He is a little like J. M. Barrie's Lob in *Dear Brutus* with all the whimsy squeezed out of him, and his function here is similar, mercilessly to expose the flaws in the characters of his guests. The impulse to practical joking is evil because it assumes a divinity over the victim, and should therefore be restricted for its outlet to April 1, though it may be found

in the character of a kindly person, as Mr. Greene showed in the cuckolded dentist of *The Complanatous Lover*.

By contrast, Fischer's jokes probe at our weaknesses without any anaesthetic. Alfred Jones allows himself to be drawn into this circle when he becomes the doctor's son-in-law and after a peculiarly nightmarish dinner at which he stands up to the old man and forfeits his present, he ponders the doctor's own motivation.

What is the point of it all? Then fate takes a hand. Jones's wife is killed in a skiing accident. The few pages where he sits in a restaurant at the edge of the slopes, reading Heebert Read's wartime anthology *The Knapsack*, waiting for her to come back, is a vintage Greene, the best piece of writing in the book. God has deprived Jones of his prize with a cruelty much more dire than the wickedest devising of Fischer. Why? Because of what offence? Jones has to puzzle this out as he goes to Fischer's ultimate party, a variation of the Russian roulette game with fortunes at stake.

This finale, with its reprise of a lethal game that enlivened Mr. Greene's youth, will cause many readers to wonder



Graham Greene: practical joke or parable of evil?

whether the whole book is not itself some kind of literary practical joke deriving from the same impulse that prompted this writer to contribute self-parodies to the New Statesman competition columns under pseudonyms and walk off with a couple of prizes. In a sense it is the *jeu d'esprit* of a writer whose reputation is secure whatever he publishes. On another

level it may be read as a parable of damnation in a Calvinist setting which, I predict, students of his work are going to expound a great many words expounding in the years to come. His own words throughout are severely rationed, in contrast to the extemporaneous wit he deploys, well-suited to this macabrely entertaining contribution to modern demonology.

Airy fairy

BY C. P. SNOW

Dickens and the Invisible World
by Harry Stone. Macmillan Press. £12.00, 370 pages

Professor Harry Stone has for years been conducting a one-man guerrilla campaign in order to make us receive some new thoughts about Dickens. This book is his first comprehensive statement, and it is impressive. It demands serious consideration by anyone who has tried to understand Dickens. There is now something like general agreement, after a very long spell of critical opacity, that Dickens is one of the very greatest of all English writers. There also ought to be general agreement that he still slips through the meshes of contemporary criticism. Stone has with good manners but considerable firmness, broken through those meshes. He is saying something both original and sensible, and the combination is unusual. My first impression was that I was not to modify, is that he has a very good case, but has somewhat overdone it.

The case is, in its simplest terms, that Dickens was, from early childhood until old age, fascinated by fairy stories. Further almost all of his work is going to be modified, is that he has a very good case, but has somewhat overdone it.

Many of these examples it would be perverse to quarrel with. Further almost all of his work is going to be modified, is that he has a very good case, but has somewhat overdone it.

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much deepening the emotional intensity, which run through all Dickens's writing. But, to a reader only half convinced, it would have been helpful if Stone had drawn comparisons with novels of comparable imaginative power, such as Dostoevsky's. The comparison would be especially valuable, because Dostoevsky, in spite of appearances, was nearer to the root of life.

In *Dombey and Copperfield* it is possible to grant a good many fairy tale interventions. Dickens hadn't the compulsion to tell as much of the truth as Dostoevsky had, and used devices congenial to him. With *Great Expectations*, though it is the origin of most fairy stories comes from a deeper source and can be independent of the myths. It is possible to read *Copperfield* pretty straight, as though it was stripped of the fantasies, and not be deceived about the primary themes—until one comes to the prize-giving at the end, when one has to recognise that Stone has scored some points.

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Down among Donleavy

BY MARTIN SEYMOUR-SMITH

Schultz
by J. P. Donleavy. Allen Lane.
£3.95, 370 pages

Metroland
by Julian Barnes. Cape. £4.95, 176 pages

The Pew Group
by Anthony Oliver. Heinemann.
£3.95, 185 pages

The Good Morrow
by Dawn Lowe-Watson. Heinemann.
£3.50, 245 pages

The novel, highly predictable work of the Irish-American novelist and playwright J. P. Donleavy has become the subject of a cult, although how many of the subscribers to it have private reservations I should not like to guess.

His first novel, *The Ginger Man*, was at once his most psychologically convincing and his best. It was quite well written and it fitted in well with the new rebellious spirit of the 1950s—now carried to such ridiculous extremes as to dispense altogether with coherence, characterology (people still have characters) or even talent.

J. P. Donleavy failed to

develop the relatively promising vein of *metroland*, to which *Schultz* is a pseudo-hack comedy, heavy-handed fairy-tale charm, sentimentality. Even his titles became zany, as if to reflect the supposedly effervescent content. He gauged some admirers, and not the least because he exploited a vein of blame, lyrical prose, some of which has been recorded in a voice intended to be bewitching. And at this point I should confess my prejudice: I do not like whimsical fantasy which isn't of the very highest quality (such as *Zuleika Dobson*) and so doubtless he has given many intelligent readers wonderful and professionally contrived entertainment which has left my mean and unresponsive self cold.

But *Schultz* really does carry things rather far. Its cover has a vulgar and garish picture of a distraught-looking man, waving dark glasses, whose trousers have fallen to his ankles. That, and nothing much else, is what the novel is essentially about. *Schultz*, descended from Czech rabbis, is an impresario in London who is tormented by two caricature English aristocrats. *Schultz* suffers—need I say it?—from

priapism and mother-in-law trouble.

Donleavy's zest is all too evident, but how anyone could devote so much energy to so childish a tale is beyond at least my comprehension. If this script had gone the rounds as the work of an unknown it would have been turned down as outdated, as boring in its unfunny descriptions of sex, and as too obvious and ineffective a pastiche of that late present time) fading Irish-American writer J. P. Donleavy.

Metroland, a first novel, is an engaging and unusually deeply felt evocation of adolescent life in the early 1960s in that area of London served by the Metropolitan railway. The principals, Christopher and Toni, do eventually grow up—and Julian Barnes skilfully connects their first stirrings of adulthood with the nature of their youth. But the most important and original part of the book is about that very youth, the recapture of which is not at all easy, in urban areas, as many would like to imagine. Julian Barnes's special strength lies in his willingness to look back at the (at least apparently) embarrassing silliness of it all without inhibition—and thus show its importance. It is a charming,

readable and well written novel, and promises well.

Anthony Oliver is an expert on antiques, and especially on the Victorian Staffordshire Figure, which is the title of an authoritative work he has written. He has now used his considerable knowledge to write a highly entertaining and sensible puzzle, *The Pew Group*, in which the problem is: Who stole a valuable Staffordshire figure while enjoying a lavish repast served to those who have just attended an antique-dealer's funeral.

The piece in question first appeared on a local fund-raising stall; it ends in a big London sale-room. Anthony Oliver has few illusions about the integrity of the antique trade in general, and his story is as amusingly written as it is ingenious. If he decided to use more violence he could even become to the antique trade what Dick Francis is to racing.

Dawn Lowe-Watson's *The Good Morrow* is an intelligent and unpretentious sentimental story. It is a pallidly modulated study of the conflict between generations—and possibly the polite modulation will refresh some readers who have become tired of an undue emphasis on



J. P. Donleavy: cult figure

the element of family mayhem. Felicity is unhappy because her daughter Frankie is unhappy; she can't understand why. But then she and her husband are tormented by their own parents: her vain and ageing mother and his half-crazed reactionary father. Though the book is over-optimistic and written in cliché, the optimism is neatly justified and the cliché neatly paraphrased. A nice book, worth reading, and wholly unpretentious.

All for life

BY PETER QUENNEL

Dictionary Johnson: Samuel Johnson's Middle Years
by James L. Clifford. Heinemann. £10.00, 372 pages

To almost any kind of mania or phobia, nervous fear or morbid fancy, from which one may oneself have suffered, one can almost always find a reference in the biography of Samuel Johnson. Even Shakespeare seems to have known little more about the horrors of "a mind diseased" than while we have few descriptions of the poet's private character, Johnson's has been described and discussed at length, both by the great biographical artist Boswell and by a host of shrewd observers, among them William Hogarth, who, on first meeting him with Richardson, concluded that he must definitely be de-ranged, so weird were his incessant shakings of the head and "strange ridiculous manner" in which he rolled and rocked his huge unshapely body.

Yet, despite all his quirks, Johnson was still regarded as a fount of wisdom and an arbiter of taste and common sense; and that was why he should have held that grandiose position, from the middle of the 18th century until his death in 1794, no biographer can quite explain. Perhaps it is the ambiguity of his nature—the contrast between his personal weaknesses and the majestic influence he exercised—that attracts the modern student and produces an unending flow of books.

The latest comes from Professor James L. Clifford, whose *Heater, Lyngh, Plozz* (1982) and *Young Samuel Johnson* (1985) are already classics in the field. Professor Clifford died in April 1978; and his posthumous volume covers

Johnson's middle period, 1749 to 1763, during which he wrote his most distinguished periodical essays and his fantastic novel, *Rasselas*, besides triumphantly carrying through his noble Dictionary of the English Language. Boswell, however, who had not yet encountered him, devoted a mere tenth of the *Life* to this stage of his career and the background material that Professor Clifford provides often helps us round off Boswell's portrait. It is interesting to be reminded, for instance, that, although his tragedy *Irene*, with Mrs. Frichard as the heroine, has a somewhat ludicrous debut, since the audience would not allow for his favourite actress to be murdered on the stage, *Rasselas*, by 18th-century standards a satisfactory achievement.

Some contemporary critics, moreover, asserted the piece had "great merits," and suggested that it was the finest tragedy of the age. One of the many useful services that Professor Clifford performs is to record the exact circumstances, in which Johnson wrote his works, and how they were praised or blamed by the cultivated reading public. *Rasselas*, the professor admits, is "not a very compelling story"—Johnson was neither an inspired dramatist nor a brilliantly gifted novelist; and his "Eastern Tale" (where he prophesies flying machines) consists of a series of splendid generalisations rather loosely strung together on a tenuous thread of narrative. But, while other journalists disapproved, according to the *Gentleman's Magazine* it presented "the most elegant and striking pictures of life and nature, the most acute disquisitions, and the happiest illustrations."

Johnson's oddities and incongruities remained with him throughout his life; and they were growing worse in 1763, soon after the point at which Clifford ends his story; when his depression was verging on dementia and he first encountered Mrs. Thrale. She brought him the only period of comparative emotional calm he was ever to enjoy; and her betrayal of him, as he chose to regard it, caused him his bitterest and profoundest grief.

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Some contemporary critics, moreover, asserted the piece had "great merits," and suggested that it was the finest tragedy of the age. One of the many useful services that Professor Clifford performs is to record the exact circumstances, in which Johnson wrote his works, and how they were praised or blamed by the cultivated reading public. *Rasselas*, the professor admits, is "not a very compelling story"—Johnson was neither an inspired dramatist nor a brilliantly gifted novelist; and his "Eastern Tale" (where he prophesies flying machines) consists of a series of splendid generalisations rather loosely strung together on a tenuous thread of narrative. But, while other journalists disapproved, according to the *Gentleman's Magazine* it presented "the most elegant and striking pictures of life and nature, the most acute disquisitions, and the happiest illustrations."

Johnson's oddities and incongruities remained with him throughout his life; and they were growing worse in 1763, soon after the point at which Clifford ends his story; when his depression was verging on dementia and he first encountered Mrs. Thrale. She brought him the only period of comparative emotional calm he was ever to enjoy; and her betrayal of him, as he chose to regard it, caused him his bitterest and profoundest grief.

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In short—Elsbeth Huxley to Kollontai

Nellie: Letters from Africa
by Elspeth Huxley. Weidenfeld and Nicolson. £8.95, 344 pages

Elsbeth Huxley has for 50 years been the chronicler, and indeed the propagandist, of the Kenya Settlers. Here she adds, as a footnote to the *Plains of the Tsetse* trilogy and the *Deland* biography, a portrait of her mother, Nellie Grant. It promises to be a modest curiosity; it turns out to have, within its admitted limits, both charm and fascination.

The book falls into two parts. The first is a "memoir" by Elspeth Huxley of her mother's life from 1885 to 1933. Nellie then takes up her own story, from 1933 until her death in Portugal in 1977, recounted through a tactfully edited flow of letters to her daughter. So the tale spans the first pioneer years of the "great and honourable enterprise" of Kenya's settlement (in the daughter's phrase) through Depression, wartime and Mau Mau, to independence and the rejection of much of what the Grants/Huxleys stood for.

"Was amazed last night" [writes Nellie in 1933]. "They played the Kenya National Anthem for the first time on the wireless. I waited for something garish, blatant and cheap, but the most beautiful melody came over, restrained, sad, with the sadness and misery of deep-down Africa in it."

There are two achievements here. One is the picture of the day-to-day life of the White Settlers for a generation and more, without too much of the happy valley shenanigans. The second is the portrait of one woman, from an upper-class English family in decline, who set off to East Africa in 1912 in innocence and ignorance and

who coped with an outwardly unsuccessful life with inexhaustible courage, energy and humour.

At the age of 80 she emigrated again, to the Algarve; all she took with her to show for 50 years of Africa was three trunks and a couple of dogs. But she also had a daughter to commemorate her.

J. D. F. JONES

Alexandra Kollontai:
a biography
by Cathy Porter.
Virago. £12.00
(paperback £4.95). 337 pages

Alexandra Kollontai was born in 1872, daughter of a wealthy general in the Tsar's army. She married Vladimir Kollontai, whose name she kept, despite leaving him and their son for involvement in the Marxist Union of Struggle for the Working Class in St. Petersburg, at a time of widespread strikes in the 1890s, prelude to the revolution.

In her political activities, she singled out for particular attention the potential role women might play in social change—not as polite, professional, liberal feminists, but as workers whose particular needs as mothers had been given scant regard by the Bolsheviks. Her crusade was to educate women and mobilise them over demands for economic and sexual equality.

She was forced to spend nine years in exile as a result, returning to Russia in 1917 after the February revolution. She became Minister for Social Welfare, the only woman in Lenin's cabinet, and subsequently responsible for education. She eventually clashed with Lenin over his New Economic Policy, which she condemned as having abandoned the revolution's commitment to transformation of the social fabric to a depth she considered vital. Women were sent back to their traditional tasks and roles, as Lenin opted for expedience and got about solving problems he deemed of more urgent priority.

Alexandra's opposition earned her political eclipse. She spent the rest of her life in worthy but distant diplomatic missions. She died in 1952, two decades before interest in her and her ideas were revived in Europe, by the women's movement. Her writings are now being translated and becoming more widely available.

Alexandra had argued for separate women's organisations; for political emancipation and equality at work, certainly, but also for broader consideration of the family's role in society. The psychological legacy of centuries of oppression could not, she felt, be underestimated in its impact on women.

Cathy Porter has made an important contribution to contemporary understanding of these questions in writing

HOW TO SPEND IT

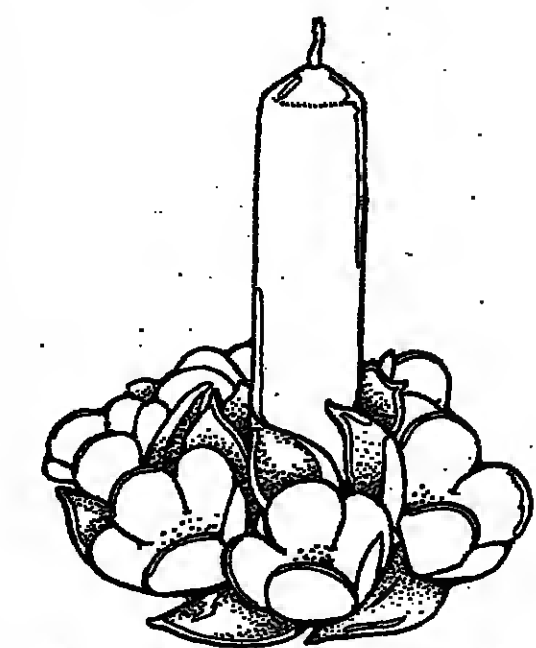
Brighten up your Easter

WE BRITISH don't seem to make as much fuss of Easter as other nations. Mostly we content ourselves with the giving of huge amounts of chocolate eggs to children and a rather large lunch on Easter Sunday. Anybody looking for chocolate won't have any difficulty finding it — local shops all over the country are always full of offerings from our large confectionery companies. However, those who want what I would call adult chocolate, lovely and dark and bitter, will probably not be able to find it so easily. If you are far from a good confectioner, two very famous London ones will deal with postal orders. Send checks by three branches and will send its dark Bittermints by post 200g for £1.50 (£1.25 p + p). Write to 55, Wigmore Street, London, W1.

Secondly, Charbonnel and Walker, 31 Old Bond Street, London W1, will send boxes with names picked out by means of chocolates decorated with letters or else it can send chocolate animals of all sorts. Prices start at about 58p per pound. For City workers the Merry Paul chain offers a large and unusual selection of confectionery.

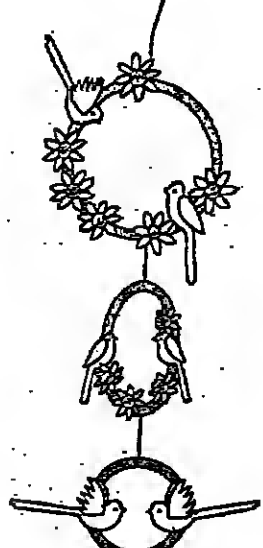
Prestat of 40 South Molton Street, London, W1, is most famous for its exquisite truffles, £2.50 for a half-pound box though they won't be posting for Easter—but of course there are lots of other wonderful things as well, including amazing collections of chocolate fish and mice, and eggs of all sizes, filled with anything you choose. For those who feel chocolate is much too fattening to be able to enjoy freely, there is always the egg as nature designed it—the egg as the ben lays. Simple in shape, rich in nutrition, it offers endless opportunities for decorative effect and though I always used to think that getting the children to decorate them would keep them amused for hours, in the end it was I who usually ended up doing the work.

Vegetable dyes must be used if you're going to eat the egg afterwards and these are available all over the country at not much cost. If you want to paint eggs more for decorative effect and aren't worried about eating them you should blow them first (use a needle to make two tiny holes at either end and



Traditionally Scandinavians make much more of a fuss over Easter than we do, setting the table in that inimitably Scandinavian way and decorating the house with the sort of enthusiasm that we usually reserve for Christmas. Green and yellow are the Easter colours and Bakers of Kensington has a large collection of traditionally Scandinavian decorations and

novelties in these colours all of which are exceptionally pretty. There are colourful hand-painted wooden eggs from 15p each, of the sort that the Scandinavians hang from branches that they stand in vases. There is a very fresh-looking circle of yellow flowers and green leaves (£2.65, 35p p+p), sketched above left, with a bright yellow matching candle (£1.25, 50p p+p) which would enliven any table.



Drawings by Anna Morrow

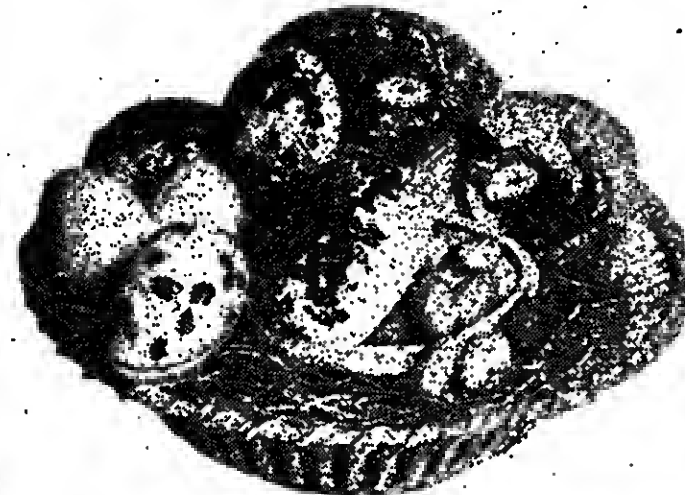
The tiny doll, sketched above centre, is hand-made from stiff paper and wood and a pine-cone and is the sort of figure used to decorate a tree or mantelpiece or table, £2.85 (15p p+p).

Finally, sketched right, is a very delicate but very pretty little Easter mobile, made from paper in the Easter colours of green and yellow. Handmade in Denmark, it is £2.95 (15p p+p).

then blow) and you can use either poster paints or felt pens (much easier to use for producing delicate work).

Londoners who want inspiration on how to decorate their eggs should go along to Bakers of Kensington High Street between 12 noon and 4 pm on April 1 or 2 when Marta Jenkala will be demonstrating the traditional Ukrainian method of decorating eggs. She uses the method of marking patterns and motifs in wax and dipping them in dyes. Joan Cuts makes very elaborate and exotic eggs using the shell as a base which she then encrusts with gems, crystals, braids and shells. She will show how she works at Bakers today, April 3 and 5 between 11 am and 4 pm.

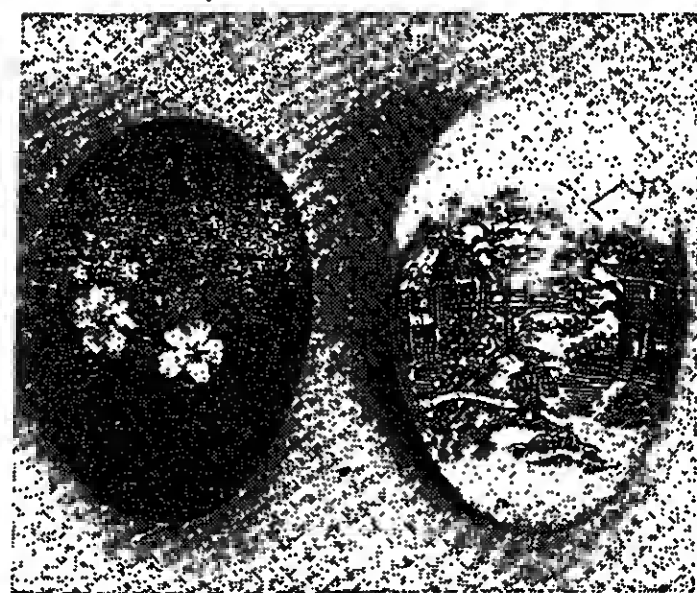
For readers who want to make just a little more of Easter this year here are a few (illustrated) suggestions.



Mary Case paints goose-eggs by hand. She has developed two distinct styles, both of which you can see illustrated right. Near right is a design based on spring flowers from the English countryside. She uses black as the background and then paints the flowers in their natural colours.

The second style that she has developed is inspired by delicate Chinese paintings. The design is outlined in ink and then painted in delicately-shaded watercolours. Goose eggs are about four inches by two inches but naturally no two are identical. The eggs are all blown first and then hand-painted by Mary Case herself, a process that takes many hours of work.

The eggs can only be ordered directly from her at Witley Vicarage, Godalming, Surrey GU8 5PN. The Chinese painted eggs are £14.95 while the wild flower eggs are £12.95 (50p p+p for either).



As the school holidays are just about upon us, mothers might like to persuade the children to help in the Easter preparations. Elizabeth David of 46 Bourne Street, London, SW1 has a good selection of equipment for making your own Easter eggs, photographed left. The rabbit-shaped pastry cutter, 4 1/2 ins by 2 ins is 90p; the light wood egg-cup (can be hand-painted) is 3 ins high and costs 37p; the tinplate egg moulds may be plain (4 ins by 2 ins, 65p; 5 1/2 ins by 3 1/2 ins, £1.95; and 6 ins by 4 ins, £2.35) or else have a crackle finish (two sizes, 2 1/2 ins by 2 ins for 75p and 3 1/2 ins by 2 1/2 ins for £1.30p). All the above items can be posted for 40p extra. The aluminium egg-poacher is 84p (75p plus p and p).



If you're going away for Easter and would like to take a small house-plant, something that isn't too specifically related to Easter might be more welcome than something that can only be used on a few occasions a year. As egg-cups go, I think these eggs by Holmegeard of Copenhagen are exceedingly elegant and there are two sizes to choose from. The taller egg-cup comes with a spoon, is 6 1/2 ins tall and costs £5.75 while the smaller one is 4 ins tall and costs £5.05.

If you wanted to give a couple as an Easter present you could, of course, fill them with a small chocolate egg or even an egg-shaped candle. The egg-cups are available from Rosenthal Studio House, 102, Brompton Road, London SW3, which will post to order. Add 75p postage and packing.

Postscript

TWO PRACTICAL BOOKS for lovers of home-made quilts have just been published. Much the nicer of the two is *The McColl's Book of Quilts* (published by John Murray at £5.95) which, though a large-sized soft paper-back is full of enticing full-colour photographs which show just what can be done as well as precise instructions of how to achieve it. Designs range from the traditional, gentle American originals through to much more modern ideas, including appliqué and quilting. If you really want to embark on a mammoth work of art the McColl's book will guide you through it all. If, on the other hand, you want to do something much less arduous and are the sort who like quick results then *The 7-Day Quilt* by Josephine Rogers (published by Mills and Boon, £3.95) might be the book for you. The designs are much simpler, indeed cruder, but they do have the great merit of speed.

Readers in the Midlands who feel that they don't always get their share of the really good shops will no doubt be rejoicing to hear that David Mellor has opened another of his splendid kitchen equipment shops in Manchester at 66, King Street. The shop at 4, Sloane Square has now been open for some 10 years and in that time has become famous for its selection of well-chosen, functional range of culinary aids, as well as tableware, glassware, rush baskets, and other kitchen accessories. Besides all manner of kitchen aids there will be a selection of the best of British domestic crafts, like glass from Simon Pearce and pottery from Richard Batterham, John Leach and Russell Collins. Those who live neither in London nor the Midlands can buy David Mellor's selection by post with the help of his splendidly illustrated catalogue (£1 plus 35p from either of the David Mellor shops).



Cleaner by post

OWNERS of pigskin garments might like to know that The London Suede and Fur Cleaning Company has recently formed a specialist company to take care of the cleaning of all pigskin garments. As one of the largest of our dry-cleaning chains has just stopped handling pigskin it is an address worth noting — The Pigskin Cleaning Company, Eagle Works, 144A Royal College Street, London, NW1. The company offers a complete 100 per cent guaranteed.

The system could hardly be easier — on receipt of 50p, the company sends a "post-paid" pack to your home. The pack holds up to three garments and is ready-addressed for returning, all postage paid. Cleaned garments are normally returned within 14-21 days. To give an idea of costs — a coat up to 34 ins long would be £14.50.

THE Royal Bath

a five star hotel in a five star resort

The Royal Bath is one of Britain's exclusive clubs of five star Hotels, and after recent renovations it merits its rating even more as one of Europe's top resort hotels. Situated on a secluded cliff overlooking the bay it has a swimming pool, sunna, two restaurants with an international reputation for their cuisine, four bars, hairdressing salons and special facilities for children which include a resident nanny during the summer months. To enjoy the best in cuisine, service and sophisticated five star relaxation contact the General Manager D. R. Lloyd Jones, Bournemouth 25555.

A DEVERE HOTEL

by Lucia van der Post

Chain Store Special

IT PERHAPS isn't as widely known as it should be that every spring Marks and Spencer has a special home furnishings event when it reduces the price on a wide selection of designs by about 10 per cent. So anybody who is a fan of the home furnishings department should stock up now rather than later in the year if they need either to replace or add to their collection of sheets, duvets or towels.

Ten per cent may not seem a large reduction but it brings the price of the largest bath towel down from £9.99 to £8.99 and of course on more expensive items like a large size (54 ins by 84 ins) Axminster rug the saving is even more — from £42 down to £38. The promotion is on now and lasts until April 14. Though I can't say I personally like all the designs most surely, could do with a really sturdy colander like the one in

something to please them and the range of colours in the plain towels is really very pretty indeed.

A range I do wholeheartedly like is the collection of kitchen accessories, some of which are shown sketched below. In high-quality ABS plastic, in only plain chocolate brown or red, every item seems to have been exceedingly well thought out. For instance almost everybody, surely, could do with a really sturdy colander like the one in

the sketch. It sits squarely on the counter and balances across sink or saucepan. Simple but very effective. At £2.99, a good buy.

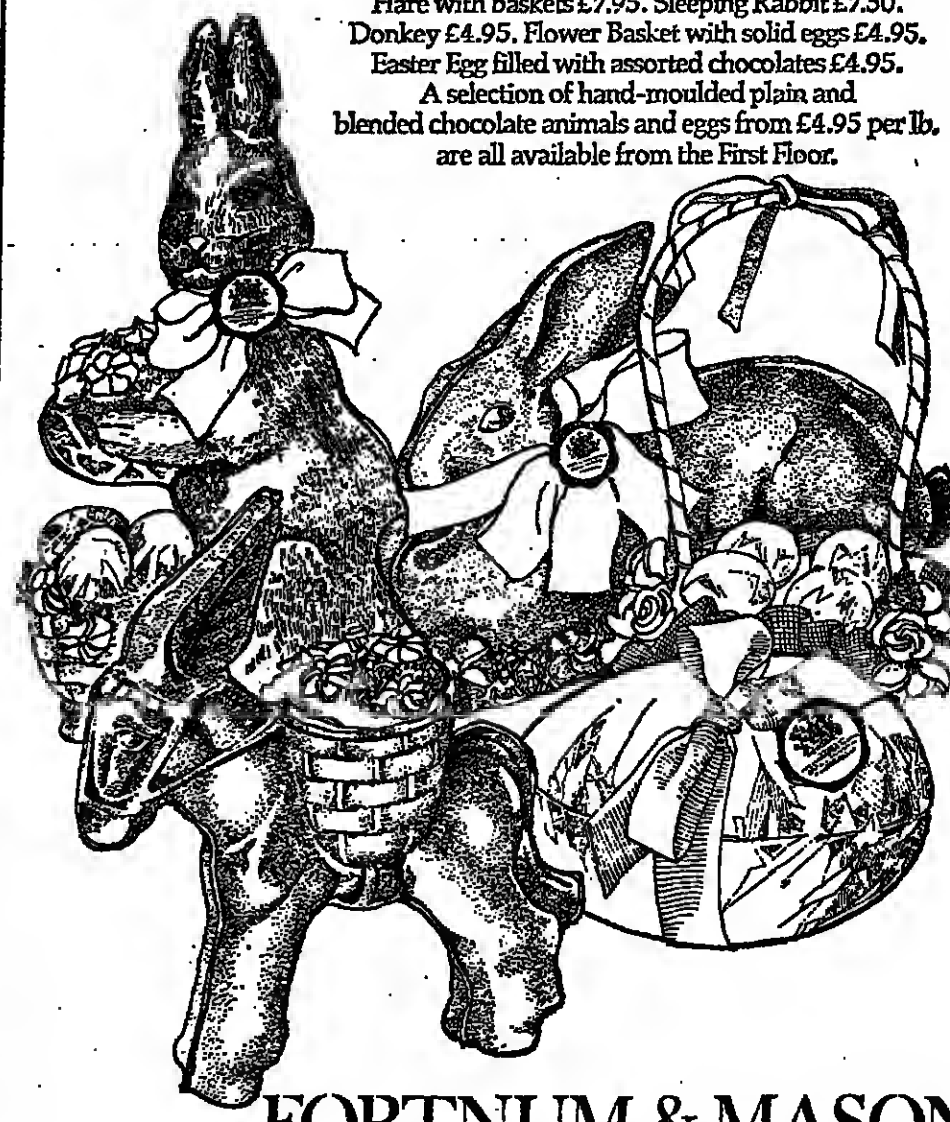
The canisters all have tight-fitting lids and come in varying sizes. Bowls for holding things or for mixing have rubber discs to prevent them slipping. There is a splendid flour sifter (it's much easier to fill with flour than most versions I've seen), as well as a grater, spice rack, kitchen roll holder and sieve.

The canisters in the picture are £2.99 and £2.50, the set of measuring spoons is 80p. Another very useful kitchen aid is the wall chart (the frame made of the identical chocolate or red ABS plastic) with a cork panel and holders for pencils, note pad, drawings and so on. I have one and we use it every day. Organisation and efficiency for just £3.99!



Easter in store at Fortnum & Mason

Hare with baskets £7.95. Sleeping Rabbit £7.50. Donkey £4.95. Flower Basket with solid eggs £4.95. Easter Egg filled with assorted chocolates £4.95. A selection of hand-moulded plain and blended chocolate animals and eggs from £4.95 per lb. are all available from the First Floor.



FORTNUM & MASON

Patently, London W1A 1ER. Telephone: 01-734 8040.

The 150,000 Page TV Set

From GEC a 26" full remote-control colour television which not only provides normal viewing and Teletext, but Prestel as well, the GPO's computerised information service.

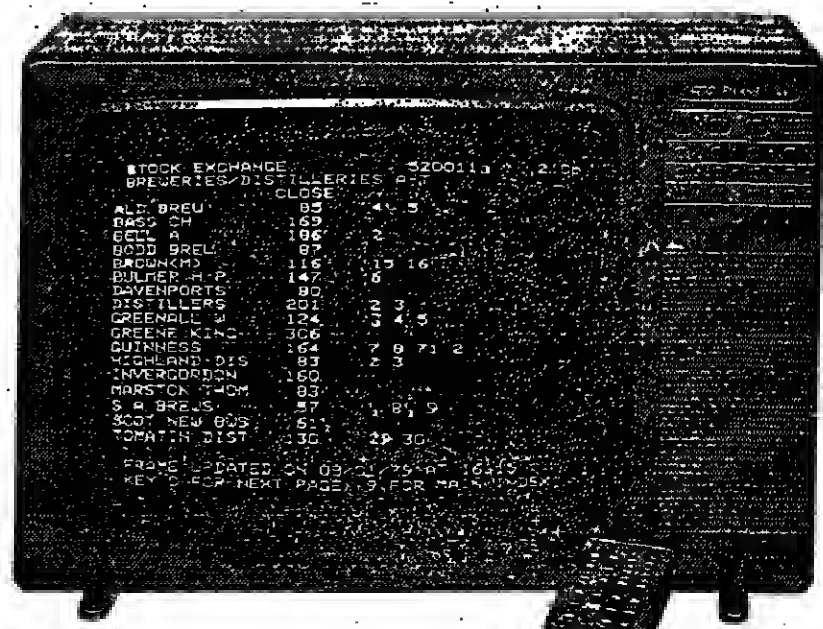
At the press of a button, the set dials the Prestel computer via your own telephone line and automatically connects you to 150,000 pages of information provided by more than 150 different organisations.

This information, which is constantly being updated and added to, is available 24 hours a day and ranges from the latest Stock Exchange prices through plane and train times to what's on at the cinema.

Prestel is operating now in London, Birmingham, Nottingham, Edinburgh and Glasgow and will soon be spreading to many other parts of the country.

This set has a softline teak-effect cabinet with Anthracite Grey front and matching stand £1,395

Radio, Television & Audio. Second Floor. Carriage and installation free over a wide area. Credit Sale Agreements Available on extended credit as follows: Total cash price £1,395 Deposit at time of purchase £279 Interest £139.50 Balance payable £1,255.50 in 11 monthly payments of £104.62 and 1 of £104.68 Total credit sale price £1,534.50



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ELEGANCE EFFICIENCY ECONOMY

GET IT RIGHT THIS WINTER

Warm to the luxury and economy of Kamina. A beautiful wood-burning heater. Attractively finished in Charcoal Grey, Brown, Dark Green or Royal Blue. Available in two sizes, 18" and 24" and the perfect for maximum, medium and all-night burning. Back boiler 20,000 BTUs. The Kamina burns wood not money. Please send details of heaters, cookers and nearest stockist.



Le Feu de Bois

ARTS

Roots unearthed

BY ANTHONY CURTIS

Radio Orwell is an independent local radio station based in Ipswich serving the Suffolk and North Essex area. Its name is taken from the same river that inspired the old Etonian Eric Blair to call himself George Orwell when he started to write books. Like its namesake the station has a sense of social responsibility and takes an unstarred eye look at the problems of contemporary Britain, particularly as these affect working people. I say this on the strength of the current series of 13 documentary programmes on the state of British industry, commissioned by Radio Orwell through a grant from the IBA, parts of which I have been hearing.

They have been put together, and are being presented, by Kevin D'Arcy under the general title of *The Right To Work*. He has had assistance from Michael Shanks, Chairman of the National Council for the Arts, who has interviewed some 80 people, among them managers, workers, economists and academics. The context of the inquiry is international. There are frequent comparisons with conditions in other countries and speakers from abroad over a wide range of topics involving class, technology, employment patterns, unions, industrial democracy, small companies and intervention by politicians.

Although the programmes are bound to arouse controversy, and are followed by phone-ins, the main approach seems to be diagnostic rather than polemical. Thus in the first programme on the state of the car industry, we heard some sensible observations by Corvelli Barnett on the historical reasons for the divisions that persist between management and labour. He attributed some of the trouble to the concept of the council house with its social stigma and tendency to create working-class ghettos called council estates. The inescapable shadow of the past was felt throughout the whole programme, especially in revealing interviews with Victor Matthews and Jack Dash, both of whom spoke of the bad old days as if they were only yesterday and as if they might easily return. The material of the series is clearly of considerable general interest. It has been offered by Radio Orwell to all the Independent Local Radio stations, and so far has, I gather, been taken by a dozen of them throughout the UK. It is hoped that Londoners may have the

opportunity of hearing the series before long.

Seao O'Casey was born 100 years ago in Dublin. The BBC have been celebrating the anniversary with a lively new production of his first play, *The Shadow of a Gunman*, preceded by a talk about his impact on the Irish theatre of his time by Hugh Leonard. O'Casey's golden period was regrettably brief, yielding only three or four plays worth reviving, but what splendid plays they are, as this radio revival made abundantly clear. The spectacle of ordinary working people trying to get on with their lives, their gossiping and their drinking, while all around them is a minefield which may explode at any moment, is one with which we are all too familiar today, not least in Ireland. No playwright ever exploited this situation more richly than O'Casey. Here he put a poet in among the sufferers. His words were spoken resonantly by Bryan Murray, in Robert Cooper's production on Radio 4 UK (March 24).

The other inmates of the Dublin tenement in which the play is set imagine him to be a gunman, and the misconception gives birth to some wry comedy until a raid by the military reveals that it is really a more mundane individual who was the IRA activist. As the critic of the Irish Times, Maevie Binchy, said on Kaleidoscope, the early scenes are slightly confusing to a radio listener coming to the work for the first time. He hears a babel of Irish voices which it is really impossible to sort out. But once the action settles down to a confrontation between the poet and his room-mate, a pedlar (Alan Devlin), the mist clears. Excellent performances all round from Marcellis O'Riordan, Pauline Delany, Vincent McCabe, and Joe McPartland as the statutory drunk.

The writer J. G. Farrell, who died last year, wrote one of his best novels, *Troubles*, about Ireland. Jim Farrell was the subject of a programme on Radio 3 last Monday, *The White-Haired Norrist*, compiled and presented by Derek Malcolm. Friends who contributed, including Francis King, Olivia Manning, John and Hilary Spurling, made out a good case for him as a writer concerned with big tragic themes but treating these in a manner that was often hilarious. In this respect he had much in common with O'Casey.

Transport at Covent Garden

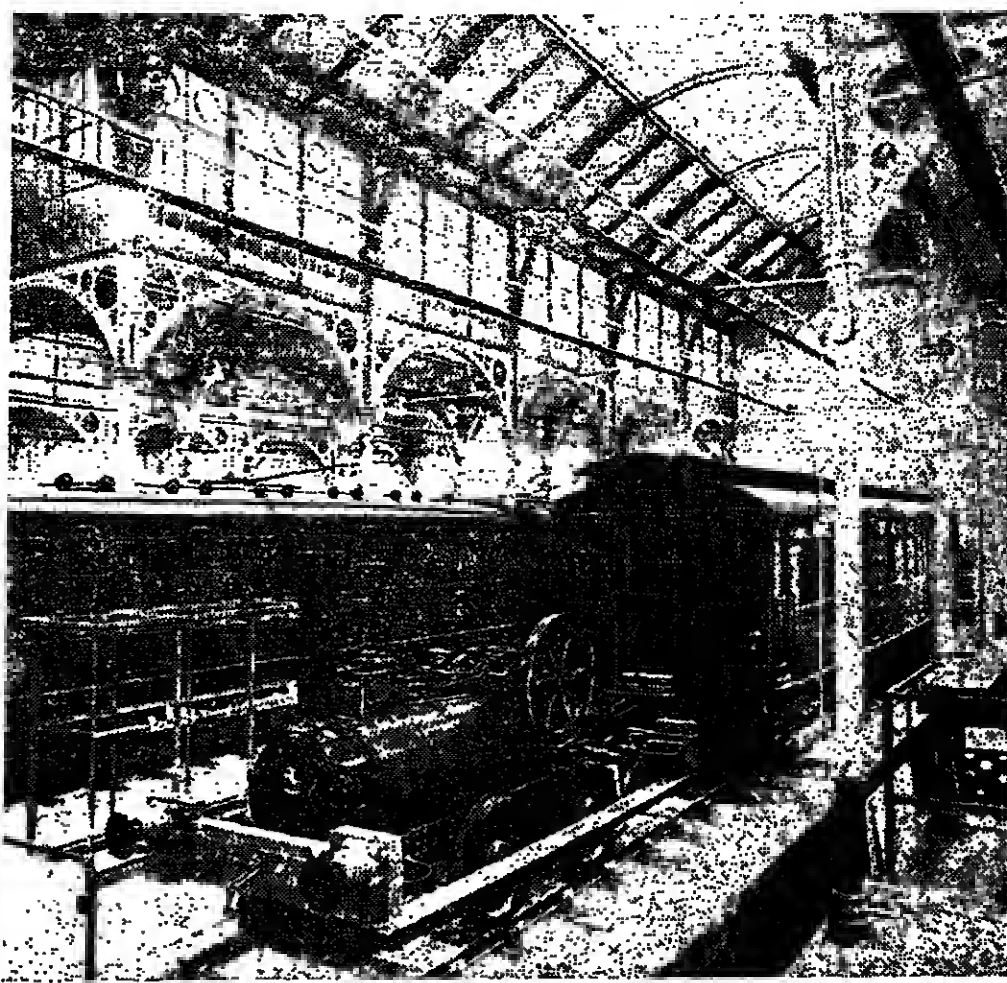
This is a year of transformation for the centre of Covent Garden. The first of the "official" cultural additions to the area opened this week, the new London Transport Museum which is housed in the old Flower Market, and there will be trading again in the central Market Buildings by mid-summer. The Opera House extension is on site for phase one and the streets around are filling up with shops and businesses.

Only the splendidly successful Jubilee Hall Sports Centre clouds this sunny picture for the GLC remains committed to its destruction despite vociferous opposition from every quarter and, more important, despite proof that developers could still get the necessary office use onto the site, retaining the Jubilee Hall and allowing the 2,000 odd weekly users of the facility continued benefit.

With recent disturbing revelations as to political interference in the listing process where the Jubilee Hall is concerned (it remains unlisted, though it is within a Conservation Area) considerable disquiet is being felt over this most recent of many wrangles over the fate of Covent Garden.

All this is particularly ironic in view of the fact that the London Transport Museum has made excellent use of the unlisted covered way which has the adjacent, corner, site to the Jubilee Hall. This too was to have been demolished but London Transport were able to make a case for its incorporation with the Flower Market. It now houses the Tube trains and a reconstructed lift from Hampstead station with its appealing light-hearted touches of art nouveau fretwork flowers as ventilators. (Just around the corner at Covent Garden Tube another similar lift continues to ferry passengers up into the outside world.)

The transformed Flower Market, a listed building dating from 1887-91, makes a successful museum space. For one thing it has the necessary height and its uncluttered area allows visitors to circulate the exhibits with ease, the explanatory or "interpretive" panels being confined to the outer walls and an upper gallery. Some of the



buses, trams and coaches are familiar from Syon, where the collection was formerly housed, others have appeared to implement the selection.

Main structural works on the building concerned the strengthening of the floors, both to support the massive weight of the objects and to allow the future tenants below stairs (the Theatre Museum) a sense of security. Steel legs were raised from concrete pads and these subterranean works were responsible for a sizeable chunk of the £1m expended on the museum. The roof was entirely reglazed, reslated and reboarded and the GLC (the landlords) undertook to make the building wind and weather tight, contributing £300,000 of the cost.

One area of specific skill was the repair of cast iron elements in the building, such as the Zeppelin raid was quite considerable. London Transport architects found a specialist firm, Metal Stitching Ltd, who carried out surgery on the ironwork that will take the skill of an archaeologist to detect.

The running costs of the museum are to be borne entirely independently; there can be no

subsidy from passenger fares, thus there is an entry charge of £1.40 and the museum shop, coffee bar and education facilities have to be run on sound business lines. However, there seems little chance of failure. The museum is far bigger than would appear at first glance; the spaces off and above the main hall give a generous total exhibition floor while the wall-mounted displays are informative and attractively presented.

There is a wealth of esoteric information there, from a historic display of tickets to a poster advertising "hunting in Buckinghamshire and Hertfordshire". It seems you pushed your horse into a box on the Finchley Road (by 9.00 am), having previously ordered the box from the superintendent of the line, and mounted it on the train in order to trot to the busy meeting place. Modern BR problems with bicycles seems small beer in comparison with the organisational complications of such a service.

Architecture and design are accorded due attention in the exhibition, the points being rightly made that the 1930s extension to the Piccadilly Lane

was one of the most important contributions to inter-war British architecture. Charles Holden, the architect, and Frank Pick, whose emphatic insistence on the importance of design, were the two figures whose influence stretched far beyond London Transport in the implications of their work.

The sureness of Pick's touch (he joined the Underground in 1906) is demonstrated by the fact that the same alphabet has been used on LT graphics since 1919 and that Henry Beck's diagram of the Tube lines was produced in 1933 and, with modifications, has been retained ever since, while becoming an admired model the world over.

Decked out in pale grey and Indian red the Flower Market looks very fine. For those Parisians who fought and lost the battle for the Ballard pavilion at Les Halles it must come as a reproach to see the rebirth of Covent Garden for Londoners as a cause for pride. It is to be hoped that the Jubilee Hall remains intact to complete that satisfactory picture.

GILLIAN DARLEY

Jeremy Menuhin

BY DAVID MURRAY

Even with a 20-minute interval Jeremy Menuhin's recital at the Elizabeth Hall on Thursday was short, shorter still than the programme he had originally promised. The announced Bartok was replaced by the A minor Sonata, K. 310, of Mozart. Menuhin played the troubled Allegro maestoso nervously and with shallow tone, and set the Sibeliuss cantabile in little high relief. The final Presto was hasty and indistinct. Honest musical intentions seemed to fall prey to free-floating anxiety.

Though the op. 10 Ballades of Brahms are early pieces, they demand a maturity and a tonal weight that Menuhin does not command. Little of their gravity could be felt; they shrank under his fingers, their long pulses shattered by instability. As in the Schubert Sonata later, the composer's most emphatic rests at

phrase-ends could not dissuade the pianist from joining everything to everything else in legato passages, and it all rolled limply out. The mezzo voce coda of the last piece was distinguished by being played rather louder than the rest.

There was more energy and more controlled feeling in the Schubert Sonata—but hardly enough for the measure of the piece. Menuhin's pedalling gave trouble; again and again, one chord did not replace another, but was rather superimposed upon it, to cumulatively distressing effect. The Adagio was all confusion, innocently senseless. I was about to write that Menuhin drove a coach and horses through Schubert's meanings, but the offending phrase was something more like a tricycle: pathos violently wrong-headed, just coming and terribly unsure.

LSO/Berglund

BY PAUL DRIVER

Sibelius is a conductor's composer. Never before him had change of tempo, movement—with its double sense of rhythmic action and unit of structure—been invented so obsessively and been invested with such deeply functional significance. In renewing the classical symphony he transformed Beethoven's rhythmic leverage into a volatile force whose effectiveness completely eluded Stravinsky for one, and which presages, rather, the large-scale musical innovations of an Elliott Carter.

Fazvo Berglund is the ideal interpreter: intelligent, sensitive; alert to the astonishing though discreet modernity of the scores but equally to their commanding symphonic pedigree; with a best both nervous and expansively powerful, capable of a wonderful plastic moulding and never lapsing into anyone's but Sibelius's rubato. Thursday night's packed-out all Sibelius programme at the Festival Hall found him at his best in such things as sustaining the momentum of the Fifth sym-

phony's first movement scherzando half while always highlighting the part-writing, making the slow movement effortlessly dilate and contract; in securing warmth and precision even through the shattering climax. It was certainly a great performance.

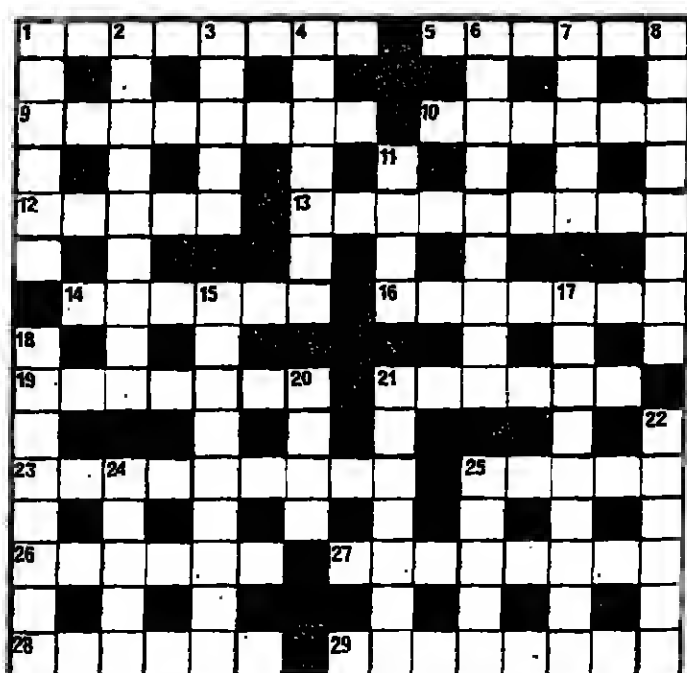
Hardly falling below was the reading of *Pohjola's Daughter* op. 49, one of Sibelius's miraculously elliptical symphonic poems. From the opening extended stringendo to the abruptly evanescent end in "mystic peace" (reminiscent of the terminating fade of *Mosses and Aarons*), every organic detail was given its proper breadth and power. Often dense argument came over luminously and with less loss in excitement than the only disappointment in the concert was an exacting but no measured account of the first movement of the *Villan Concerto* (it needs to flow quickly), and Ida Haendel's marginal insufficiency of one throughout that work which invariably held back her fine, thoughtful playing for the moments that mattered most.

F.T. CROSSWORD PUZZLE No. 4,238

A prize of £5 will be given to each of the senders of the first three correct solutions opened. Solutions must be received by next Thursday, marked Crossword in the top left-hand corner of the envelope, and addressed to the Financial Times, 10 Cannon Street, London, EC4A 3DF. Winners and solution will be given next Saturday.

Name

Address



ACROSS

- Limit the movement of soldiers, regular (8)
- Stop and drink (8)
- Article of furniture for trophy given to directors (8)
- A signature that's transverse (8)
- Guide I left in vessel (5)
- Horse's home? It's a hoax! (5,4)
- Package that's soft and unusually clear (6)
- Boatman supporter putting poles in club (7)
- Chatter with first of nurses for example (7)
- Turn back big good French ace (6)
- Wander around in time to take notes (8)
- Vital liquid in first half of team in conflict (5)
- French malignity I caught initially (6)
- To mark with consecutive numbers and upset per again (8)
- Turn to return in speed (6)
- People agree in the mind (8)
- I creep around to produce a formula (6)
- Entertaining to drink before bending (9)
- Plant around pole in bed (5)

DOWN

- Sweet article in Israeli mountain (7)
- Fool a bird's hairdresser (9)
- Peg in pothole (5)
- Holding back this neat mixture (8)
- Flower of one's eye (4)
- Sounds like the most mercurial embroiderer (9)
- Deficiency could be a little drop (9)
- Odds on wrong horse being a jumper (8)
- Tidy young beast (4)
- Badly angered by Tommy's pineapple? (7)
- Put fish in to cook without restraint (6)
- Entrance at home to lease (8)
- Game played in silence (5)

TV Radio

† Indicates programme in black and white

BBC 1

9.05 am Baggy Pants and the Nitwits. 9.30 Champion, the Wonder Horse. 9.55 Gynast. 10.20 Zorro. 10.45 Mickey Mouse Club. 11.05 "Who Does It?" starring Benny Hill. 12.27 pm Weather.

12.30 The Grand National in a special edition of Grandstand: 12.30 The scene is set; 1.35 21 Years of the National; 2.00 The Sun Ratings Steeplechase; 2.10 The Fanciers' Runners; 2.20 Meet the Jockeys; 2.35 The Sun Templegate Hurdle Race; 2.45 Final Check; 3.20 The Sun Grand National Steeplechase (Handicap); 3.35 The Jockey's Footstool; 3.45 Football Focus (12.45); Athletics (1.10) The Martin Luther King Games; Rugby League (3.50) The State Express Challenge Cup—Semifinal: Hull v Widnes; 4.40 Final Score.

5.10 The Pink Panther Show. 5.30 News. 5.40 Sport/Regional News. 5.45 Rolf on Saturday OK? 6.20 Wonder Woman. 7.10 All Creatures Great and Small. 8.00 The Little and Large Show. 8.35 Dallas. 9.35 Match of the Day Special: 9.35 Two-match Football League action; 10.30 The Sun Grand National Steeplechase (highlights). 10.45 Saturday Night at the Mill. 11.35 Phil Silvers as Sergeant Bilko. All Regions as BBC1 except as follows: Cymru/Wales—5.45 pm Sports News Wales. 12.00 News and Weather for Wales. Scotland—4.55-5.10 pm Scoreboard. 5.40-5.45 Northern Ireland News. 12.00 News and Weather for Northern Ireland. England—6.40-6.45 pm (South West only) Spotlight Sport.

BBC 2

7.40 am-2.20 pm Open University. 2.35 Matt the Gooseboy. 3.45 Chopsticks.

4.10 Saturday Cinema: "Ten Thousand Bedrooms"

6.00 Horizon. 6.30 Trill and Sail. 7.15 News and Sport. 7.30-10.50 "Lucresia Borgia" (simultaneous with Radio 3) starring Joan Sutherland, live from the Royal Opera House, Covent Garden, including 8.15-8.40 "Chronicle" film: The Legend of the Borias. 9.35-9.45 Interview with Joan Sutherland and her husband Richard Bonynge.

10.50 News On 2. 11.05 Midnight Movie: "The Rounders" starring Jean Simmons and Trevor Howard.

LONDON

8.40 am Sesame Street. 9.40 The Beachcombers. 10.05 Supermarket. 10.30 Tiswas. 12.30 pm World of Sport: 12.35 On the Edge. 1.00 International Sports Special (Part 1) Rowing—the Women's Boat Race Oxford v Cambridge from Henley. 1.15 News. 1.30 The ITV. 2.00 Sport On. 2.30 and 3.00 from Salisbury: 1.45, 2.15 and 2.45 from Avy. 3.10 International Sports Special (Part 2) Tennis—Avon Women's Championship Final from Madison Square Garden, New York; 3.50 Half-time Soccer Round-up; 4.00 Wrestling; 4.50 Results Service.

5.05 News. 5.15 Dick Turpin. 5.45 Mind Your Language. 6.15 Stars in Action: "The Battle of the River Plate" starring John Gielgud, Anthony Quayle and Peter Finch. 6.30 Enemy at the Door. 9.30 News. 9.45 Tales of the Unexpected. 10.15 Hart to Hart. 11.10 Heavyweight Championship—Matthew Scaid Muhammad v John Conteh from Atlantic City. 12.30 am Close: Personal choices with Ray Smith. All IBA Regions as London except at the following times: 8.40 am Tiswas. 5.45 pm Sale of the Century. 6.15 Saturday Film: Stranger on the Run, starring Henry Fonda. 8.00 Love My Neighbour. 12.30 am At the End of the Day.

ANGLIA

9.10 am A Better Read. 9.35 Catch 22. 10.00 Solo One. 5.45 pm Mink and Mink. 5.45 Oick Turpin. 6.00 Oick Turpin. 6.05 Oick Turpin. 6.10 Oick Turpin. 6.15 Oick Turpin. 6.20 Oick Turpin. 6.25 Oick Turpin. 6.30 Oick Turpin. 6.35 Oick Turpin. 6.40 Oick Turpin. 6.45 Oick Turpin. 6.50 Oick Turpin. 6.55 Oick Turpin. 7.00 Oick Turpin. 7.05 Oick Turpin. 7.10 Oick Turpin. 7.15 Oick Turpin. 7.20 Oick Turpin. 7.25 Oick Turpin. 7.30 Oick Turpin. 7.35 Oick Turpin. 7.40 Oick Turpin. 7.45 Oick Turpin. 7.50 Oick Turpin. 7.55 Oick Turpin. 8.00 Oick Turpin. 8.05 Oick Turpin. 8.10 Oick Turpin. 8.15 Oick Turpin. 8.20 Oick Turpin. 8.25 Oick Turpin. 8.30 Oick Turpin. 8.35 Oick Turpin. 8.40 Oick Turpin. 8.45 Oick Turpin. 8.50 Oick Turpin. 8.55 Oick Turpin. 9.00 Oick Turpin. 9.05 Oick Turpin. 9.10 Oick Turpin. 9.15 Oick Turpin. 9.20 Oick Turpin. 9.25 Oick Turpin. 9.30 Oick Turpin. 9.35 Oick Turpin. 9.40 Oick Turpin. 9.45 Oick Turpin. 9.50 Oick Turpin. 9.55 Oick Turpin. 10.00 Oick Turpin. 10.05 Oick Turpin. 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LEISURE

Games with Pope Joan

BY JUNE FIELD

PART OF the interest of old games and puzzles is finding out how they work. The piece of mystery tree, a small circular turned-elm box that I bought at Asprey's for less than £10 a short time ago, was not hard to identify as "Pope Joan" through Edward H. Peto's in-comparable Trece and other Wooden bygone.

It is a game with little marbles or metal balls, which, by careful tilting, are guided into the "clover" or centre of the maze. But the tiny oblong box with the label "Geometrical Recreations With a Book, 8/6 at R. Ackermann, 95, Strand, London," unfortunately had no book with it, and correctly putting together the contents, 18 wood shapes, still eludes me.

Well documented is Pope Joan, a card game for three or more players that was invented by combining two earlier games, commit and matrimony, played with an ordinary pack of cards minus the eight of diamonds, with the nine the Pope. As a cockney poet wrote:

While some, think conscience to protect,
Leave Loo and Whist alone,
Others, not quite so strict,
elect

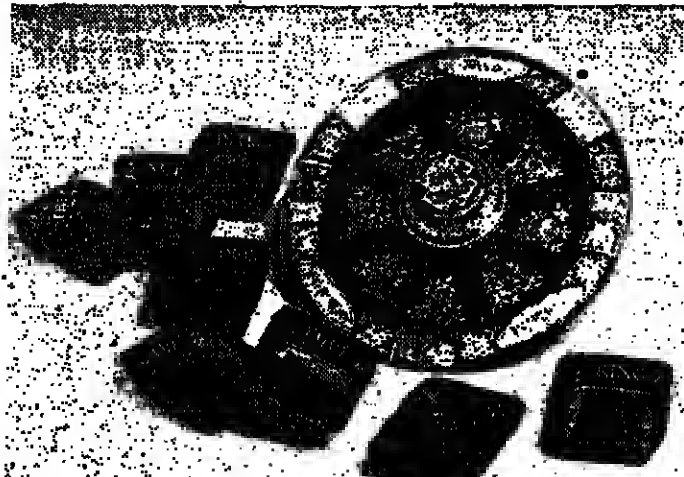
To gamble with Pope Joan.
Legend has it that Pope Joan, an English girl educated in Cologne in the 9th century and passing under the name Joannes Anglicas, went disguised as a man to Rome with her lover, a monk.
Having studied theology, it was claimed she occupied the papal chair as John VIII from 853-855, during which time she was supposed to have given birth to a child. The ecclesiastical historian David Blondel exposed the myth in 1647, with Johan Dollinger telling the full story in *Pope Joan Legend of the Middle Ages*, 1863.

The game is played from a circular board revolving on a central axis and divided into eight compartments, plus counters and cards. The objective is that each player aims to win as many counters as possible by playing certain cards.

I bought a sycamore board, decorated both with painted floral sprays and varnished labels, but without any counter trays in Gray's Antique Market recently for under £40 (a painted-wood board plus four bone boxes, said to be about 1860, sold for £200 at Sotheby's Belgraveia not so long ago). Mrs. Susan Benjamin's fascinating little gallery *Halcyon Days*, 14 Brook Street, London, W1, has a superb example, a gilt-decorated board of brown papier mâché, c1815, complete with eight matching open trays and counters, £470 the set.

Another Regency game among Mrs. Benjamin's individualistic stock, which has a rapid turnover, was an unusual circular mahogany cribbage board, c1800, £175, a little drawer containing the score pegs. Although cribbage is reputed to have been invented by the poet Sir John Suckling (1609-42), it is also said to be an improved version of an older game called *noddy*.

The original of chess are claimed in 6th- and 7th-century



Papier mâché Pope Joan game, complete with its eight counter trays, c1815, at Halcyon Days, 14 Brook Street, London W1.

India and Persia. The term *chessmate* is from the Arabic *shahmat*, the king is dead. Chess was almost certainly begun as a wargame, chessmen of the early period representing the structure of an army, varying according to the country concerned.

For example, pawns come from the Latin *pedo*, foot of a soldier. Designs of chessmen changed over the years, though, and Caxton's second book,

their Great Rooms, King Street, including those with the provenance of the collections of Paul Hanna, Gerald Davies, Howard Janover and Jay C. Left, prices estimates ranged from £100-£8,000.

A rare Minton parianware set has the rooks as three children with linked arms, the pawns kneeling boys. A Shogi set, with 20 pieces to each side instead of the traditional 16, is a version of Japanese chess introduced about the 8th century. A feature peculiar to Shogi since the 16th century is that captured pieces become members of the capturing side and can be returned to any position on the board.

Full details of the pieces and their moves are in *The Way To Play* (Paddington Press 1975). Other excellent general references are Frank Greygoose's *Chessmen* (David and Charles 1979) and *An Illustrated Dictionary of Chess* by Edward R. Brace (Hamlyn 1977).

On Tuesday, April 15, there is a sale of Chess sets and European ivories at Sotheby's Belgraveia, 19 Motcomb Street, SW1. It includes many novel Chinese, Indian and French ivory chess sets, plus various combination sets, such as one of chess and draughts, the discs carved with an appropriate head, a bors for the knight, and elephant for the rook.

Two hands at the cup game

BRIDGE

E. P. C. COTTER

THE Charity Challenge Cup was held recently at various centres at home and abroad, and I entered once again with Clair Sexton. Two hands interested me—we look first at this:

N		S	
♠ 10 4 3	♥ 7 6	♠ 7 8 4 3	♥ 9 5
♦ Q 10	♥ K 9 3	♦ 10 6 5	♥ J 8 2
♣ 10 8 7	♥ K 7 3	♣ A 10 7 5	♥ A 7
♠ K 8 7 3	♥ 6 5	♣ A 7 6 4	♥ A 8 4
♠ 10 4 3	♥ 7 6	♣ A 7	♥ A 8 4
♦ Q 10	♥ K 9 3	♣ A 7	♥ A 8 4
♣ 10 8 7	♥ K 7 3	♣ A 7	♥ A 8 4
♠ K 8 7 3	♥ 6 5	♣ A 7	♥ A 8 4

My partner dealt in the South seat and bid one spade. After thought I replied with one no trump rather than two spades, and my partner rebid three clubs. Now with my near maximum I gave jump preference with four spades, which became the final contract. If South tries again with five diamonds, I say five hearts, and we reach the slam. Most tables missed this slam—it is no lay down—and we scored well for making plus 680.

Let us, however, assume that we have bid to six spades, and study the play of the hand. West leads the diamond Queen, you win with your Ace, and cash the spade Ace, on which West drops the Queen. How do you proceed?

West may, of course, have played a false card, but there is a safety play to make sure of losing only one trump trick—lead a low card from hand. Then, if East started with J 9 7 6, you can pick up the suit, losing only to the Knave. But wait—you must not lead another trump until you have found out the heart position.

At trick three run the heart Knave—if the Queen is yours, you will have to assume that West

holds the singleton trump Knave; if it wins, you take a second finesse to make sure—some defenders can be very cunning. If this, too, wins, you cross to hand with a diamond ruff, and play a low spade towards the ten.

In the second hand our opponents' bidding was not in accord with accepted ideas:

N		S	
♠ 10 4 3	♥ 7 6	♠ 7 8 4 3	♥ 9 5
♦ Q 10	♥ K 9 3	♦ 10 6 5	♥ J 8 2
♣ 10 8 7	♥ K 7 3	♣ A 10 7 5	♥ A 7
♠ K 8 7 3	♥ 6 5	♣ A 7 6 4	♥ A 8 4
♠ 10 4 3	♥ 7 6	♣ A 7	♥ A 8 4
♦ Q 10	♥ K 9 3	♣ A 7	♥ A 8 4
♣ 10 8 7	♥ K 7 3	♣ A 7	♥ A 8 4
♠ K 8 7 3	♥ 6 5	♣ A 7	♥ A 8 4

With North-South game, South dealt and bid two hearts—he is not good enough for this one-round force—and North raised to three hearts. As I play it, this reply guarantees an Ace, and I would have said three no trumps. South now said four hearts, North introduced the Blackwood four no trumps, and South finished in six hearts.

Sitting east, I led the two of hearts, and the declarer drew two rounds with Ace and ten, then led the club three from the table, winning in hand with the Queen. There followed Ace and another spade, on which I petered, to the King, and the six of clubs was returned. My partner kept his composure and again played low, allowing me to win with the Knave. I led back the Queen of spades, the declarer ruffed, crossed to the heart Queen, and led another low club. His last hope was to bring down East's King, but this was not to be, and the contract was defeated.

You know, and I know, some Easts who would have put up the club Ace on the first lead. Still more would have played the Ace the second time, afraid South might win with the singleton Knave. But if South has started with Queen, Knave doubton, there is no way in which the slam can be defeated—you can count his tricks.

The Chinese connection

CHESS

LEONARD BARDEN

The good results of the Chinese since they began to compete regularly about two years ago have been a feature of recent international chess. At the Buenos Aires olympics they drew with Holland and beat Iceland, while at Ponoroz last year China's No. 1, Chi Ching-Huang, defeated Larsen and Gilgic, both leading world grandmasters.

With this background, it is foolish to take the Chinese lightly. Their games show particular ability in tactical play and attack. Weaknesses are lack of all-round opening knowledge, notably in the more positional systems; and occasionally their strategic judgment is shallow.

Last month's traditional annual in Malta gave several British masters rare chances to take on the Chinese. Invited to this 15-man all-play-all was the Soviet grandmaster, Tukmakov, international masters from Yugoslavia and Italy, the Chinese Liang and Liu, four Maltese experts, and the British players Wade, Plaskett, Povah and Blackstock. The international master norm was a modest 9½ out of 14 and since Povah and Plaskett already have IM scores hopes were high.

In the event, the East more or less swept the board, as Tukmakov won with 12 out of 14, followed by Karakla (Yugoslavia) 10, Toth (Italy) 10, Liang 9½, while Plaskett 8 and Povah 8 led the British contingent to modest mid-table positions.

It was the Chinese who did the damage, scoring 5½ out of 8 against the British. Even their two defeats came in early rounds when they were not yet acclimatised. In several games the British masters tried to overrun their less experienced rivals by early attacks but were beaten by most energetic counter-attacks. So this week's game is a warning: never underestimate your Chinese opponent.

White: Liu Wenzhe (China). Black: R. Wade (England). Opening: Caro-Kann Defence (Malta 1980).

1 P-K4, P-QB3; 2 N-QB3, P-Q4; 3 P-Q4, P-A4; 4 N-P, N-B3; 5 N-N ch, K-PN; 6 B-QB4, Q-K2 ch.

Bronstein's idea, whose tactical point is 7 N-K2? Q-N5 ch and which plans to oppose White's strong bishop with gain of time.

7 Q-K2, B-K3; 8 B-Q3 (8 B-B2, Q-B2 is easy defence for Black), N-Q2.

Analysis by Hort recommends 8 ... Q-B2; 9 Q-B3, B-Q3; 10 N-K2, O-O with a sound position, but Black is unable to resist the temptation to attack.

11 P-QR4.

Finely judged. The further

advance of this pawn in preference to routine piece development creates threats to the black king which limit Black's own attacking potential.

11 ... B-N5; 12 P-R5, P-KB4. If 12 ... P-QR3, the sacrifice BxQR becomes a strong threat.

13 P-R6, P-QN3; 14 P-R3, P-R4.

Already Black has little choice, since BxN concedes the bishop pair without compensation and B-R4 simply loses the KBP. The piece sacrifice looks dangerous at first sight, but Liu quickly demonstrates that Black's play on the KR file is just a mirage.

15 P-P, R-P4; 16 N-K5, Q-P; 17 B-P, B-Q3; 18 N-KN (18 N-N? B-R7 ch draws), P-N3; 19 B-K3, Q-N2; 20 Q-B4.

Spelling out the reality that Black's sacrifice has produced a winning attack ... for his opponent.

20 ... K-B2; 21 B-N, R-B2; 22 KR-Q1, P-KB4; 23 B-Q4, Q-R2; 24 B-R, Q-B2; 25 R-B.

The simplest way to end resistance. Black has no compensation for his lost piece, and the rest is mopping-up.

25 ... K-N5; 26 P-K3, Q-P; 27 R-K1, Q-K4; 28 P-N3, Q-Q2; 29 N-N2, Q-B3; 30 R-K6, Q-R8 ch; 31 NK1, R-Q3; 32 Q-KB4, Q-Q8; 33 Q-K5, P-QN4; 34 R-P.

Resigns.

POSITION No. 313

BLACK (22 men)

WHITE (11 men)

M. Kerridge v. J. Nicholson, City of London Open 1980.

White (to move) sacrificed a pawn for this position but now finds his rook attacked. What should he play next, and how should the game go?

PROBLEM No. 313

BLACK (2 men)

WHITE (14 men)

White mates in two moves, against any defence (by H. Jube, West Germany).

Chess solutions Page 14

And now Rhodesia

STAMPS

JAMES MACKAY

ONE OF the less publicised outcomes of the settlement of the Rhodesian question has been the resumption in the trade of stamps issued since UDI in November, 1965. An embargo on this trade was introduced in mid-1966 and it became illegal to deal in the stamps from then onwards.

A few mint sets did trickle through, mainly from Rhodesians to people in Britain. But there was never sufficient material to establish a hard and fast market—and after a number of well-publicised raids on stamp dealers' premises by police and Customs post-UDI stamps became taboo.

Since the embargo did not come into effect till May, 1966, those stamps issued by the South regime between November, 1965, and May, 1966, were tolerated. The issues of this interim period comprised a

locally produced "Independence commemorative," the Southern Rhodesia definitives with an Independence overprint, followed shortly afterwards by a similar series by Harrison and Sons of High Wycombe, with the inscription shortened to "Rhodesia."

The key stamp of this period was the Winston Churchill memorial stamp with Independence overprint and a surcharge converting it to a five-shilling denomination. Shortly after release this stamp was changing hands at around £5 mint or used, but within the space of a few months it had doubled and quadrupled. A year ago it stood at £75 and today is catalogued at £35 mint and £100 used, much of the demand coming from the ever-growing band of collectors of Churchilliana.

Interest in the other issues of 1965-66 has remained steady, in spite of the ban on all of the subsequent issues. The Harrison definitives of 1966 have risen 25 per cent in the past year, from £15 mint or used to £21, while the Independence overprints have jumped in the same period from £90 mint or used to £110

and £120 respectively. Much more elusive, and therefore more difficult to quantify, are the stamps on commercial covers with clear postmarks showing the word Southern erased from the inscription.

Interest in this relatively modern aspect of Rhodesian postal history is growing steadily. These lopsided postmarks were eventually replaced by similar ones with the country name centrally placed. Now, with the change to Zimbabwe, the name Rhodesia has been erased from the foot of the circle and only the office name is given. Doubtless these, in turn, will be superseded by postmarks with the new country name.

For several years Stanley Gibbons catalogues have fully listed the UDI stamps since May, 1966, but avoided giving prices in mint or used condition. Before 1970 used Rhodesian stamps percolated through to Britain on mail from Rhodesians to their families in this country. It was treated by the Post Office as unstamped and surcharged accordingly—much to the annoyance of the recipients, unless they happened to be philatelists.

Surcharged mail from Rhodesia, franked by the banned



stamps, and replete with British "To Pay" labels and explanatory marks or labels, are much sought after, and it is anticipated that, with the lifting of the ban on the philatelic trade, these choice items will rise sharply in value, providing more than adequate recompense for the irritation and the

postage deficiencies in the past. Stanley Gibbons has published a detailed price list of the hitherto banned stamps and this appears in a special supplement to the April issue of the *Stamp Monthly*, available at 50p. The astonishingly high prices quoted for the majority of stamps up to 1976 reflects the fact that stocks in Rhodesia and South Africa have long since been depleted and that, in view of the difficult circumstances surrounding their issue, the available supply in Europe and America is woefully short of the demand.

The prices quoted by Gibbons in its magazine do not take into consideration the subtle nuances of paper, perforation and gum perpetuated by Mardon of Salisbury as they tried to cope with the problems of producing stamps which had obituary stamps printed in England.

When a more specialised listing is published, it is expected that some of the rare provisional printings of 1966-69 will rocket in value. Even so, a straightforward set of the first Mardon definitives of 1966 is now priced at £180 mint and £170 used, and even the decimal currency set of 1970-73, ranging from 1p to £2, rates £80 mint and £70 used.

The set of five low-value definitives of 1967-68 with currency expressed in sterling and cents (face value 7s 3d or less than 40p) is listed at £120 mint and £100 used. The Philatelic Congress miniature sheet of 1968—a vital item for the vast army of collectors of Rowland Hill material—is priced at £35 mint or used, but such prices are largely academic since there just are no stocks around.

Interest in the older issues of Rhodesia has always been strong, but even these stamps have now received a tremendous boost from the lifting of sanctions. The Gibbons supplement has some dramatic increases in the prices of the famous "Doubleheads" and "Admirals" from 1910 to 1924, with increases of 30-40 per cent in the space of half a year alone.

The opportunity has been taken to revise the prices of the better Commonwealth material right across the board and reflects the buoyancy of fine stamps even in these recessionary times.

The Posts and Telecommunications Corporation of Rhodesia has announced the designs of the Zimbabwe definitives which will be released as soon as the name is officially assumed.

ENTERTAINMENT GUIDE

THEATRES

ST. MARTIN'S, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33, 34, 35, 36, 37, 38, 39, 40, 41, 42, 43, 44, 45, 46, 47, 48, 49, 50, 51, 52, 53, 54, 55, 56, 57, 58, 59, 60, 61, 62, 63, 64, 65, 66, 67, 68, 69, 70, 71, 72, 73, 74, 75, 76, 77, 78, 79, 80, 81, 82, 83, 84, 85, 86, 87, 88, 89, 90, 91, 92, 93, 94, 95, 96, 97, 98, 99, 100, 101, 102, 103, 104, 105, 106, 107, 108, 109, 110, 111, 112, 113, 114, 115, 116, 117, 118, 119, 120, 121, 122, 123, 124, 125, 126, 127, 128, 129, 130, 131, 132, 133, 134, 135, 136, 137, 138, 139, 140, 141, 142, 143, 144, 145, 146, 147, 148, 149, 150, 151, 152, 153, 154, 155, 156, 157, 158, 159, 160, 161, 162, 163, 164, 165, 166, 167, 168, 169, 170, 171, 172, 173, 174, 175, 176, 177, 178, 179, 180, 181, 182, 183, 184, 185, 186, 187, 188, 189, 190, 191, 192, 193, 194, 195, 196, 197, 198, 199, 200, 201, 202, 203, 204, 205, 206, 207, 208, 209, 210, 211, 212, 213, 214, 215, 216, 217, 218, 219, 220, 221, 222, 223, 224, 225, 226, 227, 228, 229, 230, 231, 232, 233, 234, 235, 236, 237, 238, 239, 240, 241, 242, 243, 244, 245, 246, 247, 248, 249, 250, 251, 252, 253, 254, 255, 256, 257, 258, 259, 260, 261, 262, 263, 264, 265, 266, 267, 268, 269, 270, 271, 272, 273, 274, 275, 276, 277, 278, 279, 280, 281, 282, 283, 284, 285, 286, 287, 288, 289, 290, 291, 292, 293, 294, 295, 296, 297, 298, 299, 300, 301, 302, 303, 304, 305, 306, 307, 308, 309, 310, 311, 312, 313, 314, 315, 316, 317, 318, 319, 320, 321, 322, 323, 324, 325, 326, 327, 328, 329, 330, 331, 332, 333, 334, 335, 336, 337, 338, 339, 340, 341, 342, 343, 344, 345, 346, 347, 348, 349, 350, 351, 352, 353, 354, 355, 356, 357, 358, 359, 360, 361, 362, 363, 364, 365, 366, 367, 368, 369, 370, 371, 372, 373, 374, 375, 376, 377, 378, 379, 380, 381, 382, 383, 384, 385, 386, 387, 388, 389, 390, 391, 392, 393, 394, 395, 396, 397, 398, 399, 400, 401, 402, 403, 404, 405, 406, 407, 408, 409, 410, 411, 412, 413, 414, 415, 416, 417, 418, 419, 420, 421, 422, 423, 424, 425, 426, 427, 428, 429, 430, 431, 432, 433, 434, 435, 436, 437, 438, 439, 440, 441, 442, 443, 444, 445, 446, 447, 448, 449, 450, 451, 452, 453, 454, 455, 456, 457, 458, 459, 460, 461, 462, 463, 464, 465, 466, 467, 468, 469, 470, 471, 472, 473, 474, 475, 476, 477, 478, 479, 480, 481, 482, 483, 484, 485, 486, 487, 488, 489, 490, 491, 492, 493, 494, 495, 496, 497, 498, 499, 500, 501, 502, 503, 504, 505, 506, 507, 508, 509, 510, 511, 512, 513, 514, 515, 516, 517, 518, 519, 520, 521, 522, 523, 524, 525, 526, 527, 528, 529, 530, 531, 532, 533, 534, 535, 536, 537, 538, 539, 540, 541, 542, 543, 544, 545, 546, 547, 548, 549, 550, 551, 552, 553, 554, 555, 556, 557, 558, 559, 560, 561, 562, 563, 564, 565, 566, 567, 568, 569, 570, 571, 572, 573, 574, 575, 576, 577, 578, 579, 580, 581, 582, 583, 584, 585, 586, 587, 588, 589, 590, 591, 592, 593, 594, 595, 596, 597, 598, 599, 600, 601, 602, 603, 604, 605, 606, 607, 608, 609, 610, 611, 612, 613, 614, 615, 616, 617, 618, 619, 620, 621, 622, 623, 624, 625, 626, 627, 628, 629, 630, 631, 632, 633, 634, 635, 636, 637, 638, 639, 640, 641, 642, 643, 644, 645, 646, 647, 648, 649, 650, 651, 652, 653, 654, 655, 656, 657, 658, 659, 660, 661, 662, 663, 664, 665, 666, 667, 668, 669, 670, 671, 672, 673, 674, 675, 676, 677, 678, 679, 680, 681, 682, 683, 684, 685, 686, 687, 688, 689, 690, 691, 692, 693, 694, 695, 696, 697, 698, 699, 700, 701, 702, 703, 704, 705, 706, 707, 708, 709, 710, 711, 712, 713, 714, 715, 716, 717, 718, 719, 720, 721, 722, 723, 724, 725, 726, 727, 728, 729, 730, 731, 732, 733, 734, 735, 736, 737, 738, 739, 740, 741, 742, 743, 744, 745, 746, 747, 748, 749, 750, 751, 752, 753, 754, 755, 756, 757, 758, 759, 760, 761, 762, 763, 764

FINANCIAL TIMES

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Feeling the squeeze

THE RATHER sour reception of Sir Geoffrey Howe's second Budget is not altogether surprising, for it deliberately offers little comfort in an increasingly chilly world. A squeeze in the UK is clearly urgently necessary, but when the squeeze is worldwide, some of the accustomed consolations of austerity may be harder than usual to come by. The Budget is designed above all to put a downward pressure on interest rates; but at the same time the related efforts to control U.S. inflation is still driving international rates upward. For the moment, then, UK companies face the sterling squeeze on margins, a declining home market, and yet persistently high interest rates.

Realistic

Though this short-term view almost certainly exaggerates the prospective pain rather markedly, the reaction in the equity markets has been realistic. Investors seem to have been living on unsupported hope for some time. The bleak economic forecasts in the Budget Red Book, coupled with the absence of any direct help for employers among Sir Geoffrey's measures, left the market to digest the unpleasant reality.

British employers, under trade union pressure, have been pricing themselves out of their own markets. Their margins are compressed to near vanishing point in some cases, their stocks are too high—and may throw up considerable book losses as commodity prices fall—and they face, by almost unanimous forecast, the worst financial squeeze since 1974.

The only Budget concessions offered—tax help for those running down stocks or making above minimum redundancy payments—seem only too eloquent for themselves.

The coming months will sort out the men from the boys in a rough and ready way—for unfortunately it is sometimes the excessively stodge who survive such trying conditions, and the over-enterprising who run into difficulties. Clearly, as some employers' organisations argued ahead of the Budget, and as Sir Geoffrey clearly believes, a fall in interest rates, and probably a consequent easing of the exchange rate, would offer the most effective relief at present; and it is here that the market seems to be under-valuing what has been achieved.

The £84bn borrowing requirement for the coming year seems to have aroused three reactions. First, that it is exactly what was expected, and therefore calls for no reassessment. Secondly, that it is so tight that it probably cannot be achieved. Thirdly, that a falling borrowing requirement in a declining economy is so deflationary that the Government will yet be

forced into a U-turn. All these reactions are misguided, and for the same reason: they leave the North Sea out of account. Although it is true that almost every feature of the best-leaked Budget of modern times was expected, it is not many weeks since it was generally thought that a virtually central Budget would result in a borrowing requirement of £11bn or so. The rising flow of North Sea revenues has made the difference. For the same reasons, the figure should be achievable, and the deflationary impact of the Budget is largely an optical illusion.

Sir Geoffrey has not squeezed a declining economy to reduce borrowing, but simply failed to distribute the revenue from one rapidly-growing source. As the new and profoundly welcome medium-term plan shows, the Government has earmarked the 100% share of the oil revenue for the next three years to easing pressures in the capital market.

This drastic change must have striking effects. Even this year the Government's need for market funds, for gilts and asset sales, will be reduced by some £12m, while institutional cash flow will be sharply up, as a result not only of inflated incomes, but of the high yield on recent issues of Government debt. The large question is whether investors will seek outlets for those funds abroad—in which case the real exchange rate will ease—whether they will bid down long interest rates at home with an enthusiasm which will bring short rates down as well.

Silver

Meanwhile, innovations in funding, which are under active study in the Treasury, could further increase the attractions of fixed-interest stocks; and a reduction in debt service costs would make the Government's public spending objectives much easier to achieve, since the nationalised industries and the housing subsidy account would be major beneficiaries. This would be more than welcome, for the most questionable feature of Sir Geoffrey's plans is the heavy reliance on savings in these areas, which may otherwise mean large increases in charges—a selective equivalent to a considerable rise in VAT, and genuinely deflationary.

Aboard, the U.S. squeeze continues to produce dramatic effects offshore, but less evident ones—apart from the drama in the silver market—inside the U.S. The continuous heavy rain in a broad range of commodities, and the steady rise in the dollar—up 14 per cent this week, and 64 per cent since the Volcker package—demonstrate the power of tight money.

THE GREAT silver coup appears to have failed. That is the message coming through from reports that Mr. Nelson Bunker Hunt, the Texas oil billionaire, was having great difficulty in meeting margin calls in the silver futures market. But perhaps better proof is provided by the fact that the price of silver has plummeted from an all-time peak of over \$21 an ounce in January to the present level of below \$8 yesterday.

The repercussions of this spectacular rise and fall in silver prices are important because the size of the sums involved effects even some of the biggest companies.

Mr. Hunt is reported to have managed to raise \$250m yesterday, including \$100m in cash, to meet margin calls. It is not surprising, therefore, that there is considerable nervousness and apprehension not only in the silver market but also in the stock markets about some of the leading commodity trading companies, notably Commodity Resources, part of the Continental Grain group, and Bache. It is difficult to sort out the real facts amid the welter of unconfirmed rumours. But the picture is becoming clearer. It now seems that Mr. Hunt, aided by a group of wealthy associates including oil-rich Arabs, decided last year to mount a massive raid on the silver market.

If successful this could have resulted in Mr. Hunt and his backers effectively cornering the world silver market and, thereby, controlling prices. This week Mr. Hunt admitted that he, and his associates, owned 200m ounces of silver, which they proposed to use as backing for silver bonds. It is a massive amount in its own right. However, it is believed that Mr. Hunt also has large outstanding purchases on the silver futures market for delivery at various dates in the months ahead. It is these purchases, made on margin, that are understood to be causing Mr. Hunt a severe cash-flow demand. The normal practice in commodity futures dealings is to provide a percentage of the total outlay to the broker as a margin. The size of the margin depends on the financial credibility of the client concerned and the state of the market.

Unanticipated losses

Usually a 10 per cent margin is considered to provide sufficient protection for the broker to avoid a bad debt. But the margin is raised either if the client has dubious financial backing or if the market is very volatile—as was certainly the case in silver. Some brokers, in fact, refused to take any new business at all, while others raised their margin requirements considerably. But the extent of the price movements in silver was so great that inevitably many brokers were faced with clients who lost more than they could readily afford.

This week indeed one New York metal company was forced into voluntary liquidation because of losses in the silver



market. It is widely anticipated that there will be many more bankruptcies in the weeks ahead as losses and bad debts come home to roost.

Behind the extraordinary behaviour of the silver market looms the figure of Mr. Hunt, who is considered by metal traders to be the villain of the piece.

Some years ago he was concerned in an apparent attempt to corner a squeeze of the silver market in New York by buying up the bulk of stocks.

But last year came a new opportunity. The decline in the value of the dollar, as a result of the Iranian crisis, and inflation fears brought a surge in the price of gold. Silver, which has traditionally moved in line with gold as an alternative monetary metal and store of wealth, failed to react initially and was considered to be undervalued as a result. Mr. Hunt is then believed to have formed a syndicate, or consortium, in Chicago that decided to corner the silver market by the simple device of making massive purchases on the futures market and then insisting on taking actual physical delivery of these purchases. This severely strained the whole structure of the futures market, which normally is concerned with "paper" transactions with only very small percentage physically being traded.

Futures markets are not designed to handle physical

transactions. They are concerned with giving price protection and indicating current and future price trends. The option to take, or make, delivery of the physical commodity is only to provide credibility to the "paper" transactions. The result was that the whole market was thrown into disarray as dealers, who had sold were often forced to find silver they did not have. At the same time prices were pushed higher and higher.

Buyer-Seller swing

However, market forces then bit back. Metal traders claim that it is possible to corner a market, providing sufficient funds are available, but it is a very different matter to sustain it and take the profits out.

Once there is any sign that the influential buyer has turned seller prices are liable to dive. So the objective is to persuade other people to take over the buying and gradually withdraw while prices are still rising.

There is a good argument for buying silver if the price is right. New mine production is normally well below consumption and the balance has to be made up from stocks above the ground, accumulated over the centuries. Obviously if prices are low there is a com-

considerable reluctance to release those surplus stocks.

THE HUNTS have dabbled so much and for so long in the fast-moving world of commodities, where fortunes are made and broken in a single day, that they often get blamed when things go haywire—as they did in the silver market this week. But this time it was a true bill. The Hunts were caught short, and for the first time the markets beat them, rather than the other way round.

Nelson Bunker Hunt (pictured left) draws most of the fire, but he has three brothers and several other relatives, all heirs to the immense fortune amassed by the late Texas oilman, H. L. Hunt.

All have shown a strong penchant for dabbling in stocks and commodities. The only trouble is that when people who measure their wealth not in millions but billions start dabbling, the results can be spectacular.

Mr. Hunt, 52, is not everyone's idea of a Texas oil millionaire. He is chubby, shabbily dressed, and lives in modest surroundings in Dallas. A recent visitor says his office is smaller than his secretary's, and is barely furnished. Mr. Hunt prides himself that he gets by on less than \$2,000 a month.

Acquaintances compare him to a chuckling genial bear who passes remarks like: "If you know how much money you have, you haven't got very much." A political right-winger, he also jokes: "I prefer a black conservative to

a white liberal." And, eschewing the usual American millionaire urge to found libraries and other name-preserving memorials, Mr. Hunt says: "I don't want to be remembered for anything."

Mr. Hunt proved he was no fool when he opened up one of the richest oilfields ever discovered in Libya in the 1950s. His interest there was nationalised in 1973, but not before they had added millions more to the Hunt coffers.

The Hunts' interest in silver dates back to the days when they owned the Sunshine Mine, the largest silver mine in the U.S. But the Hunts were pushed out of that company by other investors, so they turned instead to amassing their own private hoard of silver. In the early 1970s they bought huge amounts at the now bargain price of \$3 an ounce, and reportedly kept it on a boat in the middle of a Texas lake.

But last year, Mr. Hunt evidently decided to step up the pace, and in one of the most spectacular raids ever seen, bought an estimated 200m oz more, driving prices up to record levels. When Mr. Hunt's silver broker appeared on the floor of the New York Commodity Exchange, prices invariably leapt up several dollars. However, there was a sense of unreality about the market. Commodity traders' worries centred on the fact that any previous Hunt raids on the

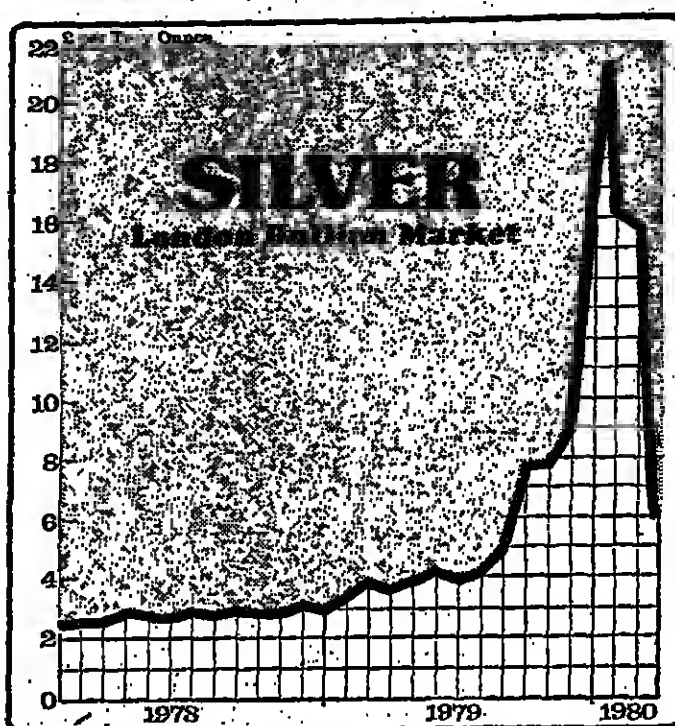
market had been highly successful.

In the mid-1970s the Hunt family pulled off a spectacular coup in the somewhat more prosaic soybean market in Chicago. By building up a huge position of 23m bushels they drove prices to such dizzy heights that they crippled one of the country's largest commodity companies, Cook Industries. Although the Hunts were later rebuked by a Federal court for exceeding trading limits, the episode was convincing evidence of the Hunts' immense financial muscle, and the lengths to which they were prepared to go.

But the question after this week's silver debacle is whether the Hunts have been stung for good. In money terms their losses are negligible given that their fortune has been put at anything between \$3bn and \$5bn. But Mr. Hunt must have spent a harrowing week, as his brokers pestered him with calls for more cash to cover his weakening positions. And the market has shown that it no longer believes he can underpin it.

A couple of weeks ago, Mr. Hunt was asked by a reporter what he was doing in the silver market. He answered: "It is a game. I don't have a plan." He may have changed his mind since then.

David Lascelles in New York



binging demand and as a result prices have tumbled. Traders in London can hardly hide their smiles of satisfaction. They have always claimed that no one can dominate the market for long, however powerful, and that attempts of this kind only distort normal trading patterns as well as giving the market a bad name.

But there is considerable apprehension too about possible repercussions. Several big companies have already admitted to problems in meeting their margins on the futures markets. Last night a broker in St. Louis said a customer had failed to meet margin calls and many traders feel that so far only the tip of the iceberg has been revealed.

Richard Lambert drops in on an enterprising conversation

Aunt Agatha wants a piece of the action offered by the Chancellor . . .

Arthur? This is your Aunt Agatha speaking. I've been reading all about what nice Sir Geoffrey Howe had to say in his Budget the other day, and I've decided to put some of my savings into your business.

Uh huh.

Yes, dear. I've got £10,000 to spare, which I imagine will get me quite a tidy little number of your shares. I'd be very happy to come along to your Board meetings, of course, provided they don't happen on the second Tuesday of each month which is my day for bridge—

Auntie—

Doing one's own thing

—and I wouldn't at all mind helping you to look after your affairs. After all, my experiences with your poor uncle have made me quite an expert in man management, if you know what I mean.

AUNT! Until my business is absolutely at its last gasp, there is no possibility of my selling any of the shares for £10,000 or £100,000 to you or anyone else. I must not have left my Megabuck Securities if I hadn't absolutely yearned for a bit of independence—the chance to be my own thing without having to seek the approval of anyone. Including, dear relative, you.

But I think you are being so unfair! All my friends are going to put their money into small businesses. The talk in Tunbridge Wells is of nothing else but wealth creation and the role

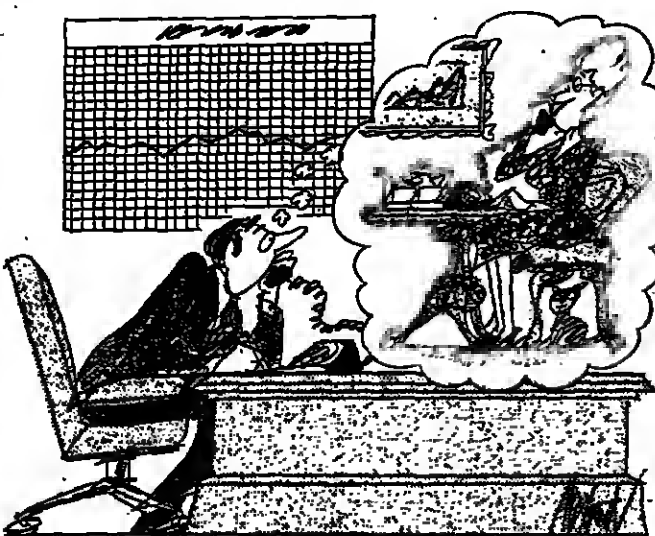
of the private saver. I'll be so left out.

Too bad. They may all say that they are going to stomp up their cash, but have they got anyone who is prepared to take it? Sir Harold Wilson's committee in the City has produced whole telephone directories to show that there is no shortage of finance for industry, and scarcely a day goes by without some financial institution or another trying to muscle in on my business. I can't help but think the Treasury people say they are going to lose as a result of the Budget concessions. Allowing tax relief for the interest paid on money borrowed for investment in close companies will, they say, have a negligible cost. Allowing losses on equity investment in unquoted trading companies to be set off against the investor's income will cost them a bit—£20m in a full year—but then there can be quite a few losses in that kind of investment. Finance for industry reckons that a third of the new ventures which it supported in the ten years to 1977 had gone bust by the end of the period.

Making a 'killing'

I know what it is! You're going to make an absolute killing out of all the tax concessions you've been given, and you are too mean to let anyone else share in the fun.

Auntie, you really are talking through your hat. He's cutting the small companies' rate of tax to 40 per cent and raising the qualifying limit for relief, and to



he's also granting 100 per cent allowances on the construction of small industrial buildings for a period of three years. Tremendous. But my accountant has already known for at least the last couple of years that he would be fired if I ended up paying a penny piece of corporation tax, and the same applies to most of the other small companies that I know. If he can't fix that through stock relief and the other existing allowances, then he's not worth his keep. As for scrapping the so-called apportionment of trading income of close trading companies, well that is fine too, but it really has not got a great deal to do with the price of potatoes. You could already be exonerated paying out all those high taxed dividends if you could show that you needed to keep the money in the business finance expansion, and the

Treasury thinks that the new concession will only lose about £5m of revenue a year.

But what about the enterprise zones? Freedom from red tape, big tax concessions—it sounds marvellous!

It does indeed, and I'm sure that quite a number of people will be looking at the idea closely. But I'm not about to up sticks and move everything at my time of life, quite apart from the fact that Audrey would have a thousand fits if I suggested that we should move base from Haywards Heath to the Isle of Dogs. What you have got to understand is that my business is ticking along quite nicely as it is. Expansion involves hassle, and risk, and it's not something you undertake just because a Chancellor waves a magic wand.

Are you trying to suggest that

dear Sir Geoffrey was only talking a lot of hot air on Wednesday?

Far from it. The thing that really pleased me was the doubling in the threshold for capital transfer tax to £50,000. If you add to that the 50 per cent relief on valuation when the whole or part of a business is transferred, it means that you can pass on a really quite substantial business to your heirs intact. That may not actually bring any new money into the enterprise, but it does real wonders for morale. As for all the other things, they do not add up to much individually, but taken together they do help to create a better climate for business. And I'm not absolutely ruling out the idea of taking in new capital. For instance, if a really experienced business man who knew the area and my line of activity wanted to become a non-executive director and put in some money, I'd have to take him seriously.

Reducing cost of capital

So you think that the tax concessions will have at least some impact on the level of investment in small businesses?

Certainly. By making it cheaper for investors to borrow money to put into private companies, and by using the tax system to reduce their risk of failure, the Chancellor will help to reduce the cost of capital to this kind of enterprise. I gather that some City firms are already thinking about putting

together syndicates of high rate taxpayers to do just that.

Whether you think this kind of tax discrimination is a good thing for the economy as a whole is another matter. I notice, for instance, that the income tax relief on capital losses appears to apply specifically to unquoted trading companies. It's already expensive enough to go public, and if this goes through it will presumably make companies think even harder about coming to the Stock Exchange.

Inflation the key

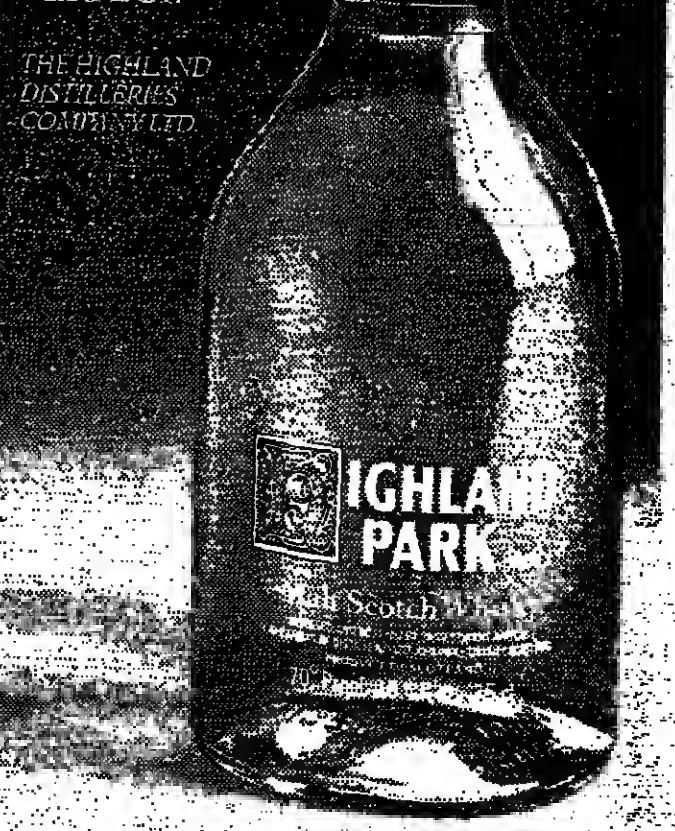
So what does it all add up to?

The Thing, dear Aunt, that really matters about the Budget is not the concessions to small businesses, helpful though they may be in some instances. A thousand times more important than all the enterprise zones in the world is the success of the Chancellor's plans to bring down inflation and the rates of interest, and whether the economy eventually pulls out of what promises to be a really nasty recession. If all that comes right, quite frankly you can keep the rest.

I suppose you're right. At any rate I must fly. Do you remember that charming young man who got me those containers to lease which were so unfortunately lost in the Bay of Biscay? Well he tells me that he knows of a really tax efficient way of investing in micro-chip manufacturing in Bilston, and he's coming round to tea.

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POLITICS TODAY

An uncertain trek to the promised land

AFTER Sir Geoffrey Howe's second Budget the Conservative Government has a coherent economic philosophy with figures attached. It has taken nearly a year to get there. But we now know roughly where we are starting from and broadly where we are going, even if there may be pitfalls along the way.

The most important commodity, as both the Chancellor and Mr. John Biffen, the Chief Secretary to the Treasury, have emphasised this week, is time. "Time," said Sir Geoffrey, "and resolute commitment to the right strategy for a period of years ahead."

Of the resolute commitment to the strategy there can be no doubt. One has little sympathy for those who argue that this Budget contains the seeds of the famous U-turn, or that the Treasury team is less than on top of the Cabinet. It is inconceivable to me that there could be a major change of economic direction under these Ministers.

Time, however, is another matter. Will there be time for the policies to work before the general election in 1984? (The Government is clearly planning to run its full term.) In theory the answer is "yes." As the Financial Statement or "Red Book" makes plain, all revenues will provide room for very substantial tax reductions in 1982-83 and 1983-84. The idea of a basic rate of income tax of 25p in the pound is no longer just a pipedream, even though it was underplayed in the Chancellor's speech. Any government is bound to benefit from such a development.

Yet, in practice, there is still the problem of getting from here not so much to the promised land but to what might be called "A Better Tomorrow," if somebody else had not used the phrase first. It is partly the

prospect of the long hard slog on the way, the by-elections lost, the natural ups and downs in any government's fortunes, that are given grist to caution.

The other ground for caution is: What happens if the Treasury's economic assumptions turn out to be correct? It has been generally assumed that the Government has gone for the most pessimistic forecasts possible in order to avoid ending on the side of over-optimism. One is assured, however, that this is not the case.

The Red Book, for example, suggests that gross domestic product will fall by 2½ per cent between 1979 and 1980, which already looks bad enough. Yet one is told that the Treasury model was predicting something worse.

Disconcerting

Again, it may seem unlikely that, after the recession forecast for this year, the economy will grow by an average annual rate of only 1 per cent in the period up to 1983-84, which is what the Treasury calls "a fairly cautious assumption." But what if the Treasury is right? As Mr. Denis Healey, the Shadow Chancellor, pointed out in the House of Commons on Thursday, after four years we shall have scarcely recovered the output lost in the first.

There are other disconcerting projections. The prospects for inflation are not all that good. It now looks as if the Government will be lucky to go into 1984 with prices rising by much less than 10 per cent on a yearly basis, though the rate may be falling fast. It is an astonishing development, compared with the 1950s, that 10 per cent inflation should have

to be presented as an achievement.

There is also the question of unemployment which is going to get a good deal worse before it gets better. Thus although recovery may be on the way somewhere over the horizon, there is clearly going to be much to recover from. That explains the reluctance of Treasury Ministers to wax lyrical about the future.

In any case, there is no room for poetry in a Budget Speech, and especially not this year. Ministers at the end seemed to have two main feelings: one was exhaustion and the other was relief.

The exhaustion was the result of the sheer grind of producing the Budget and the Public Expenditure White Paper at the same time. Even reformist Ministers had temporarily lost their enthusiasm for making simultaneous publication the norm, although since the framework has been set for the next few years, it should not again be such a major exercise.

There are other possible reforms in the wind: for example, making regular announcements about the partial indexation of benefits that do not have to coincide with the Budget. They could be made every six months. But for the moment it looks as if there will be a pause for thought about procedures before any decisions are taken.

Ministers' relief came from the reactions to the Budget Speech. Until the last minute it had been feared that there might be trouble in the party over the refusal to raise child benefits fully to allow for inflation. It is still feared that there may be trouble in future. Indeed child benefits have become an example of single-issue politics around which it is possible for

all sorts of diverse groups to unite and to make the Government look mean.

The benefits are not popular among Treasury Ministers. It is pointed out that any increase, however large the overall cost, tends to look meagre when expressed as a weekly sum. As a matter of fact, the 75p increase announced on Wednesday is said to be the equivalent of an increase of £130 in the old child tax allowance, although the latter sounds much more. Still, Ministers are reconciled to having to stick with the system. There will simply be the threat of trouble every time the Budget approaches.

This year most of the Tory rebels seem to have been bought off by the composition of the Budget as a whole. They liked the raising of personal tax allowances and the attempts to make special provision for the most vulnerable, such as the old and the disabled. In particular, they were pleased that Geoffrey did not go as far as he might have done in easing taxes on capital: there had been fears among some Tory backbenchers that this might again be seen as a rich man's Budget. Most of those apprehensions have now disappeared. The Treasury team is not expecting major trouble from its own side during the Finance Bill.

Reception

Treasury Ministers were also relieved by the Press reaction. The Government indeed seems to be getting away with some of its more controversial proposals—such as the plans to abolish earnings-related benefits for the unemployed and to assume that strikers receive strike pay from their union—without undue hostility. This had not been taken for granted.

Yet if the reception was good,

Treasury Ministers still have their worries. Most of them centre around public sector pay. It is assumed that pay settlements in the private sector will come down next year, but there is much less certainty about the public sector. Indeed there is an informed view that some of the greatest difficulties in future will come from white collar unions, many though not all of which are in the public sector. (A private sector union which, it is thought, could be unusually demanding and ready to resort to disruptive action is the National Union of Bank Employees, reacting to high bank profits).

Two developments here may be of interest. They concern the Stanley Commission on pay comparability, usually known as the Clegg Commission, and the role of the National Economic Development Council or NEDC.

There is an intriguing passage in the expenditure white paper, presumably left over from an earlier draft, just as there was in the Chancellor's speech, which suggests that Clegg is about to be abolished. It lists the sheer size of the pay settlements implemented in the public sector as a result of accepting the principle of comparability. That is paragraph 33, Paragraph 34, however, moves to some rather different subject. The argument about the usefulness or otherwise of Clegg is never developed.

Last there should be any doubt about this, the word is that the Chancellor has decided that Clegg must be kept. True, the Commission is not being used very much at the moment and indeed this week the nation's radiographers held a day of action to demonstrate against the paucity of one of its awards. Yet the Commission is

being kept in reserve for possible future use. Whatever the purists may say about comparability being incompatible with the Tories' economic philosophy, Sir Geoffrey is not prepared to disband Clegg only to find that something similar has to be set up at a later date. His approach may be taken either as an admission of possible troubles to come, or as a sign of flexibility, or both. But it is not quite what was expected only a few days ago.

Sir Geoffrey has also clearly not abandoned his idea of using the NEDC as a forum "where the major participants in the economy can sit down calmly together to consider the implications—for prosperity as well as for unemployment and pay-bargaining—of the Government's fiscal and monetary policies."

The quotation comes from "The Right Approach to the Economy," published by the Conservative Central Office in 1977. The idea was not included in the party manifesto. But it seems that it is already being put into practice. The Chancellor said in his Budget speech: "There is a need for much greater public awareness of the link between pay increases, price inflation and unemployment. This subject has already come up in the NEDC forum, and we shall be returning to it again at future meetings."

Readers may have noticed that NEDC gatherings during the past few months have been preceded by a certain building-up of expectations in the Press. For example, Mrs. Thatcher is to take the Chair, or the Governor of the Bank of England is to become a full participant. But little emerges about what actually happens at the meetings. This is because of a mutual vow of silence



Trevor Humphries

between Government and unions, with the unions the more insistent that nothing should be said about the proceedings in public.

One is not saying that anything very significant has been achieved so far. Still less is one suggesting that NEDC is about to become the forum for establishing an informal incomes

policy; even the West German model of "concerted action" scarcely does that. But the lines of communication between Government and unions are still open. Sir Geoffrey's approach to the economy is a good deal more flexible than it sometimes appears.

Malcolm Rutherford

Letters to the Editor

Assistance to entrepreneurs

From Mr. D. Stothorn.

Sir—Dr. Ray (March 25) advocates that the weight of assistance offered to entrepreneurs should be directed towards those enterprises with an assessable growth pattern. Undeniably a reasonable approach. It does, however, demonstrate an insufficient seizure of the realities of small businesses as they are not how they are often thought to be or are portrayed by various reports.

Clearly certain small business structures and activities would appear to have factors giving them more growth potential than others. What is more difficult to take into account is the perceived ability of the entrepreneur himself. The skills and attitudes generally common to those with the will to go it alone can be the very assets which restrict the growth pattern and all too often bring about an enterprise's mortality. Growth businesses reach the stage of requiring its creators to adopt new skills more quickly than those with a less dramatic rise and therefore become as vulnerable to mortality as others not selected for assistance.

One of the more important facets of assistance is the making available to entrepreneurs acceptable means of learning the managerial skills required. The problem so far almost totally unresolved, is in convincing the potential employer of tomorrow that he will need to know. Even supposing that a significant breakthrough can be achieved towards a greater awareness of the need to know, one still faces the problems of the entrepreneur finding the time and the "assistance" being offered in the right package and by the right institutions. One would hope that universities and polytechnics could take on this role but some considerable shift in attitude and knowledge of the real world would be necessary to bridge the communications gap.

Dennis Statham,
Harcourt Business Promotion Centre,
1-11, Horton Street, NL.

The engineer's armoury

From Mr. S. Oliver.

Sir—The stimulating piece by Brian Houlden and Terry Hill (March 17) covers a wide area. Pessimism is criticised, but there is a note of optimism. The importance of industrial design is emphasised once again. Industrial design must be fully integrated at all stages of engineering degree courses, just as it must permeate all levels of engineering design organisations.

The authors rightly emphasise the often-neglected dangers of unnecessary technological sophistication (with attendant punitive costs) and designs subject to operating troubles.

We are really talking about "effectiveness" as well as "efficiency," as defined in current usage. For example, if a ship can be built in record time, with little or no profit, but achieves an order for a further 10 ships on the strength

of it, the situation could, in desperate circumstances, be a very effective one. It is important to operate an effective plan efficiently in the long run and the financial costs associated with expensive education and training programmes will need to be seen in this light.

The emphasis must be upon application to common themes in business and our educational and communications skills must be developed with this in mind. For example, "marketing" must not only be practised outside a company but at every level inside the company. Industrial design must therefore be "marketed" at all levels of the organisation and future engineers will undoubtedly need the additional skills emphasised by Houlden and Hill and, to some extent, by Finniston.

It will be a formidable task to attract, select and train the future engineers who must blend technology with the arts of business management (the "intangibles" quoted by the authors).

Imports of textiles

From the Vice-President,

National Union of Hosiery and Knitwear Workers

Sir—With no great surprise, but with interest, I read the article by Rhys David (March 17) reporting that our Secretary of State for Trade indicated that the Government is not prepared to ensure further restraints on imports of textiles and clothing into the UK.

I was not surprised to read that the Government continues to "pass the buck" by requesting that the textile industry backs up its claim of an alarming growth in fraud, dumping and other unfair practices by suppliers to the UK market. The Government makes the request that the industry provides evidence, evidence which the Government either cannot obtain itself, or evidence that the Government will continue to ignore.

How much longer can the Secretary of State continue to ignore the reality of the situation and continue to deceive the British people?

How can a Government Minister, who has a responsibility to the British people, continue to voice political platitudes in the knowledge that this British industry employing 750,000 people is being sacrificed?

My belief is that this Government, and indeed our European friends (?), are prepared to sacrifice 2m northern textile jobs. Indeed, this allegation has been with us long enough to allow those of us associated with the industry to monitor the progress.

It does not take a "Nobel" prize-winning realist to see that no section of British manufacturing industry can compete with the developing countries whose low costs and lack of social costs permits and encourages unfair competition.

John Nott, as Secretary of State for Industry, will recall that in 1977 and 1978 he issued Conservative policy statements that declared the necessity for "free" but "fair" trade, and furthermore, those same policy statements argued that free trading conditions do not exist. The Secretary of State further: more advocated "fair" competition, "fair" pricing, and "fair" access to markets.

The efforts being made by the higher educational establishments are, on the face of it, impressive. Whether they have the right kind of widely experienced staff is another matter. Engineering is, after all, the business of achieving practical things, I remember being told by my lecturer in thermodynamics that he would certainly not discuss "engines" of any kind during the course and would in fact aim to avoid using the word altogether. This happened in a university and, although much theory was demanded by the subject, it could have been taught in a much more useful way.

It is clear that polytechnics should have a strong role to play here. Higher education is "getting into gear," but is industry prepared to throw in its superior facilities, manpower and strength? Surely the times demand it?

Stanley Oliver,
Department of Business Studies and Management,
Salford College of Technology,
Salford.

How much longer can the Secretary of State continue to ignore reality, or does he honestly envisage the day when our industry's manufacturers can compete against those who manufacture in areas of the world whose wage costs are between £8-£10 per week per person inclusive, or compete against Sri Lanka perhaps, whose manufacturers' weekly food average costs would be less than half British manufacturers' weekly National Insurance contributions.

Perhaps the Secretary of State neglected to read the last year's annual report of British Home Stores which benefited by a high valued British £ which purchases a greater volume of textiles from low cost areas of the world.

The Government, in the case of the textile industry, appears to be unable, or unwilling, to take action to ensure the continuation of the industry which between 1975-1978 invested £700m which in the same period increased its output per head at almost double the rate of manufacturing industry generally, and which increased its productivity more than five times that of vehicle manufacturing.

On April 9, 1979, John Nott, then Conservative spokesman on trade said, on behalf of the Conservative Party, and I quote, "that the Textile Industry was an example to the rest of British industry."

I have faith in the people who work in the industry, and I have faith in the industry, but I have no faith in Parliamentarians who show hypocrisy and abdicate their responsibility to the British people.

One final point: your article reported that the Government depended on the open market for our own exports overseas, including textile and clothing exports, which amounted to £2.1bn in 1978. If this and other industries are sacrificed, I suggest that a bankrupt United Kingdom will benefit nobody—least of all the developing nations of the world.

M. A. Humphrey,
National Union of Hosiery and Knitwear Workers,
44, Kelvingrove Street,
Glasgow, Scotland.

Discredited democracy

From the Managing Director

Whitman Reere Angel

Sir—I read Mr. Herman Rebhan's letter (March 25) with interest, and it is clearly more difficult for someone living outside the country to appreciate the issues of a domestic general election and to sense the mood that brought about Mr. Heath's election in 1970 and Mrs. Thatcher's in 1979.

There are two underlying factors that will have to change before we emerge from our industrial relations problems and neither are the one chosen by Mr. Rebhan namely, industrial democracy. Industrial democracy has long been discredited as a misnomer coined in a particular political atmosphere. It related to trades union power and not to involvement and participation which is what we truly need. An industrial democracy in the sense of levels of responsibility for human and inanimate resources and this is incompatible with the representational implications of the world democracy. Furthermore the implementation of such representation would surely lead to the failure of that unit in a competitive economy. No, the two factors I refer to are the first the balance of power and secondly the position in which trades union leaders find themselves viz with the task of continuously getting the best short-term deal for their members. With a significant imbalance of the first it had to be too much to expect for any progress to be made. Our input inflation rate and the level of bank borrowing bear testimony to the continued presence of the second.

Without being able, by waving a magician's wand, to solve these problems may I at least expose the fallacies in Mr. Rebhan's letter. Please, please, after the progress that has been made and is being made, can we keep politics out of industrial relations, let Bullock and industrial democracy rest in peace and move through the 1980s with involvement and participation.

J. Leigh Pemberton,
Springfield Mill,
Maidstone, Kent.

Delivering the mails

From Mr. K. Middleton

Sir—The Post Office spokesman who replied (March 19) to my letter about post codes seemed satisfied that mechanical sorting, so far as it is yet operating, is yielding results. For the public this is just not the case.

Only the other day I received, by second delivery, a letter correctly coded and stamped 1st class that has taken six days to come from Worthing. I suggest it is common experience that coding makes no difference to the speed or reliability of the postal service, while charges soar.

Kenneth R. Middleton
150 Lynedoch Place,
Edinburgh

Economic Diary

TODAY—Weekend public hearings by committee of inquiry into steel dispute. March for "Nuclear Free Future" from Speakers Corner, Hyde Park, to Trafalgar Square. Speakers include Mr. David Steel, Liberal Party Leader.

TOMORROW—Mrs. Sally Oppenheim, Minister for Consumer Affairs, addresses final session of National Consumer Congress. British Actors Equity Association annual meeting, Astoria Theatre, London.

MONDAY—Quarterly analysis of bank accounts (mid-February). President Carter's revised Budget goes to Congress. One-day strike by radiographers and therapists. Aston Martin consortium meeting.

Management to discuss buying MG cars business. Statement by Rating and Valuation Association on new rate poundages and products. Cunard announcement on completion of QE2 world cruise and details of new programme. Hotel Bristol, London.

TUESDAY—Statement at Leyland National Factory, Workington, on future of plant. Mrs. Sally Oppenheim speaks at Drapers' Chamber of Trade luncheon, Cafe Royal, London. New arrangements for UK steel rate export finance in force. First stage of gas price increases.

Animal health restrictions lifted on imports of Dutch pigmeat into Britain. Limit removed on pension scheme refunds to employees. British Government ceases to control Manx Customs and Excise duties. British Airports Authority landing fees up by 35 per cent. Finance Times three-day conference The Future of Sugar opens, Grosvenor House, Park Lane, London. Kuwaiti oil production cut by 25 per cent to 1.5m barrels a day. Nigerian Budget.

WEDNESDAY—UK official reserves (March). Capital issues and redemptions (March). Meeting of National Economic Development Council. National Union of Railwaymen pay talks, Unity House, London. Meeting of steel industry craft leaders. Two-monthly gold auction, New York. Sir Hector Laing, chairman of United Biscuits (Holdings), presents management game awards, Hilton Hotel, London.

THURSDAY—Parliament adjourns for Easter recess. Caledonian Airways annual report. FRIDAY—National League of Young Liberals Conference opens, Bridlington. SATURDAY—National Union of Teachers conference opens, Winter Gardens, Blackpool.

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Companies and Markets

Record half fails to lift Istock Johnsen

DESPITE record second-half profits of £3.2m compared with £2.8m, Istock Johnsen, brick maker and agent for woodpulp manufacturers, finished 1979 6 per cent down at £4.68m against £5.08m, in line with expectations.

After the first-half setback from £2.2m to £1.2m, caused mainly by a deterioration in the results of the Belgian and Dutch subsidiaries, the directors anticipated profits of about £3.25m in the second six months. Belgian losses were expected to total around £1.2m for the full year.

A forecast final of 3p on capital increased by 10p to 43p, slightly above the last year's 42p, but the forecast dividend of 4.5p net, compared with an equivalent 4.25p, was unchanged.

The surplus was struck after improved first division profits of £298,609 (£247,602) and investment income £244,204 (£143,010), but sharply increased interest charges of £1,09m (£854,680). Lower tax of £1.3m (£2.3m) leaves the profit slightly higher at £2.94m (£2.65m). After an extraordinary debit of £159,245 (£79,920 credit) and dividends, £1.55m is retained compared with £2.05m.

Turnover for the year rose from £42.6m to £53.04m, and the directors say profits of the UK building products division increased by 18.5 per cent.

Stated earnings per 25p share, after adjustment for the scrip and rights issues, are 2.48p (2.05p).

comment
Yesterday's figures from Istock Johnsen left the shares unchanged at 65p, the price at which the group pitched last year's unsuccessful rights issue.

Second-half profits, up 18.5 per cent, were not enough to make up for the group's own deficit but the trading account probably showed a slight dip after stripping out the first time contribution from Glen-Gery, which made the lion's share of the U.S. surplus of £70,000—taken after £780,000 of additional depreciation. The Belgian operation was the main headache with losses of £1.2m, though these should be cut back sharply this year as the least successful plant is being closed. A question mark hangs over the future of the others. The UK side roughly maintained its volume, which is a slightly

better performance than the industry average, and is currently enjoying a buoyant period because of the good weather and local authority spending. The second half looks much less promising, however, and the U.S. is very vulnerable to the current interest rate climate. Furthermore, the income gearing will not look so bright and investment income could fall to around £150,000. In the short term the p/e of 5 may look a little demanding but the yield is a comforting 10.4 per cent.

Bazaloni in loss for 1978

The long delayed results of Bazaloni Holdings for 1978 reveal that the tea producer fell from a pre-tax profit of £547,922 into a loss of £82,024. The directors point out that, because of India's foreign exchange regulations, the figures exclude any trading contribution from its interest in that country. A loss of £86,726 arising from its localisation has been treated as an extraordinary debit (nil).

Company	Current dividend	Date of payment	Corresponding dividend	Total last year
Badulipal Tea	3p	May 9	0.5	1.35
William Boniton	1.89	July 1	1.89	2.21
Charles Early	3.5	June 2	2.33	4.5
Elys (Wimble)	1.1	May 24	1.1	2.2
FC Finance	2	May 15	1.37	3.37
Finch & Sons	4.5	May 15	3.5	6.5
Home Counties News	3.3	May 30	3.3	5.96
Charles Hurst	3.1	May 20	2.05	4.51
Istock Johnsen	Nil	—	1.93	4.7
Lake and Elliot	Nil	—	2.03	5.9
Macallan-Glenlivet	1.45	May 6	1.05	1.05
Malayan Tin	2.75	May 16	1.7	10.2
Bernard Matthews	2.75	June 18	2.05	4.25
N. British Canadian	8	June 8	0.9	1.6
Nth. Broken Hill	2.07	Aug. 15	0.9	2.5
Scottish Met.	1.7	May 6	1.75	3.33
Sharna Ware	2.07	May 6	1.75	1.75
S. Malayan Tin	Nil	May 16	3	9
Wankle Colliers	Nil	—	—	—

Dividends shown per share not except where otherwise stated.

*Equivalent after allowing for scrip issue. †On capital increased by rights and/or acquisition issues. ‡Australian cents throughout. §Zimbabwe Rhodesian cents throughout. ¶Malayan sena throughout. || For 1978.

BIDS AND DEALS

Plessey sells off Portuguese company

Plessey, the UK electronics and telecommunications group, has sold its wholly-owned Portuguese subsidiary, Plessey Portuguesa, to a locally run company, Central Electronics Geral S.A.

Central says it will pay £5.11m over the next three years to release the parent company's bank guarantees, and pay back the subsidiary's debts to Plessey. And it will also take over the subsidiary's local bank debts amounting to £5.37m and pay them off by 1983.

Central, a private company in which the Stafs holds 30 per cent, intends to maintain and streamline Plessey's telecommunications operations in Portugal.

NEB STAKE IN TECHNOLOGIES

Through its north west region board, the National Enterprise Board has invested £44,000 in Technologies Computing, a company established to finance the manufacture and marketing of the marketing of the Technologies Expandable Computer System (TECS).

TECS has been developed by

three Liverpool-based electronic engineers, Mr. A. Polkowski, Mr. M. Siddons and Mr. L. Cook, through their own company, Technolabs Ltd.

The NEB investment comprises a package of 4,000 £1 ordinary shares and 40,000 £1 cumulative redeemable preference shares.

The other shareholders in Technologies Computing are

Technolabs Ltd. with 4,000 ordinary shares and Sapling Enterprises, with 1,100

shares.

Mr. Polkowski, who is

managing director, says the

company is now in a position

to start production of the

TECS system.

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Lake & Elliot loss midway but some recovery seen

THE directors of Lake and Elliot, steel castings, valve manufacturers, report a pre-tax loss of £880,000 for the half year ended January 31, 1980, against a £757,000 profit, but are confident of achieving profits in the second six months. However, it is unlikely that losses will be fully recovered—profits for the whole of 1979-80 were £154m.

And the interim dividend has been passed (1.55p), the directors saying that a final payment will depend on the group's performance during the current half—last year's final was 2.77p.

Mr. P. G. Edwards, who succeeded Mr. Lake as chairman last December, says that results were adversely affected by the engineering dispute.

The group's foundries at Braintree and Leven in Scotland were further affected by the worldwide recession in

Saturday March 28 1980

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MAN OF THE WEEK

A new
face for
justice

BY JUSTINIAN

JUDGES. Francis Bacon once declared, ought to be more learned than witty. We all know what he meant. No one wants to have his case heard by a funny judge or the opposite, a judge, or for that matter a "witty" judge. The truth is that the funny judge is a contradiction in terms. No doubt human beings involve themselves in ridiculous situations and behave in ridiculous ways, and their going-on appears the more absurd when they are suddenly put under the cold eye of the law.

The distinctive quality of the new Lord Chief Justice, Lord Lane, is that he combines the intellectual rigors of a learned lawyer with a nice dash of wit, a ready and sometimes mordant wit. Life in his court will never be dull. His style is brisk, with little concession to elaborate or over-worked arguments. His wit is more directed at punctuating the weighty formulae of the law when they are wheeled into place to measure the minor incidents of ordinary life than it is at the foibles of lesser



Lord Lane
Life in his court will never be dull.

Justices. The administration of justice is in desperate need of a spring-clean—some cases in the field of administrative law are taking as long as two years to come up for hearing. Lord Lane's approach will be to turn ruthlessly the workload of his court. If his period of office is characterised by an improvement in the administrative process he will have earned the country's thanks.

To gauge Lord Lane's future performance is not easy. The office often fashions the man rather than the man fashions the office. But he was renowned for his robustness of style of advocacy. He could hardly be called a toady of the establishment. His reputation for forthright language about public administration was widely admired among the radical wing of the profession. But as a judge he has shown little, if any, of the earlier relish for taking a swing at the established order. His judgment last year when intervening in prisoners' rights by quashing disciplinary findings by the Board of Visitors at Hull Prison showed a streak of liberalism. But it was tarnished by his parting shot that he considered coming to the conclusion with some reluctance.

There are doubts whether Lord Lane will respond to the dictates of the slender resources of the prison system by drastically reducing the length of sentences of the short- and medium-term. Although an early member of the Parole Board (which influenced his attitude to the value of keeping people in prison longer than was absolutely necessary) he is by no stretch of imagination a "softy".

Reformist he may not be. Indeed away from judicial duties he devotes himself to leisure pursuits of gold and mundane domesticity rather than to the promotion of legal or social change. He is the archetypal conservative. But that is not to say that some change, devoutly wished for among the liberal element in the profession, will not come about. The law is due for a shake-up. And we may have to wait for Lord Lane's successor towards the end of this decade to achieve that.

Hopes rise on UK plea to EEC

THE Anglo-German Chequers meeting ended last night with both sides optimistic about a solution to the EEC crisis caused by Britain's demands for a cut in the cost of its Community membership.

After a day and a half of talks, Mrs. Margaret Thatcher and Chancellor Helmut Schmidt of West Germany agreed that the problem could be solved provided constructive use was made of the weeks until the delayed Brussels summit, which will probably take place before the end of April.

Mrs. Thatcher said last night she believed a solution was now more possible than a few weeks ago.

Herr Schmidt said the British and German Governments could have solved the problem if left to themselves. But the entire

EEC was involved, and Bonn was not going to act as a mediator between Britain and France.

While Germany is now understood to be keen to start discussing figures, the UK is reluctant to do so before the summit—unless, of course, they are the right figures.

Mrs. Thatcher envisaged a three-part arrangement to cut the estimated £1.3bn net British contribution this year.

● The UK's gross contribution would be cut according to the formula agreed at last November's Dublin summit (a reduction of around £260m).

● More EEC money would be found for projects in the UK that conformed with Community objectives.

● An agreement on curbing the proportion of the EEC budget

spent on the Common Agricultural Policy would be necessary—a theme echoed by Herr Schmidt.

But the two leaders differed over the extent to which the problem of Britain's EEC contribution should be linked to other EEC issues. Herr Schmidt said a package deal was necessary, including farm spending, fisheries policy, the Anglo-French lamb war and "the first step to a joint energy policy."

But Mrs. Thatcher stressed that each issue must be treated on its merits and that the time scale for a solution would not necessarily be the same in each case.

On the European Monetary System, Herr Schmidt said it was up to the British Government to decide when to join.

Mrs. Thatcher said the battle against inflation took priority for the time being. She did not want to increase money supply by having to sell sterling to keep it within its EMS limits.

When the economy was under control, the country would be in a much better position to join the EMS, she said.

Both leaders said the uncertain world political outlook following the Soviet invasion of Afghanistan emphasised the need for EEC unity and Western solidarity. Mrs. Thatcher also stressed the importance of NATO, and of continuing consultations with the U.S.

Herr Schmidt said Bonn was making no specific requests to the UK over energy, but it was essential that the Community had a common energy policy.

Court refuses new ruling on lamb ban

BY MARGARET VAN HATTEM IN BRUSSELS

THE EUROPEAN Court of Justice yesterday turned down the EEC Commission's request for an interim injunction to stop illegal French restrictions on imports of British lamb.

It followed the advice of Sig. F. Capotorti, European Advocate-General, who said earlier this week that since the court had already ruled against the restrictions, no further legal action was necessary.

But the court said there was no question that the French

should have lifted the curbs on January 1, 1978, after the court's initial ruling.

Its ruling comes as little surprise to the Commission, which was reluctant to take further legal action because it felt the first ruling was sufficient.

It also feared France might ignore an injunction just as it had ignored the ruling.

This would have undermined the Community's inability to enforce its laws.

The Commission sought the injunction after Britain urged it to do so.

Yesterday, no immediate reaction was available from Britain, but earlier this week Mr. Peter Walker, Agriculture Minister, said the Advocate-General's opinion was not a defeat for the UK.

On the contrary, it emphasised the dangers of France's continued defiance of the court.

City increasingly cautious
on date for MLR cut

BY PETER RIDDELL, ECONOMICS CORRESPONDENT

CITY FINANCIAL markets are becoming increasingly cautious about the timing of any cut in the Minimum Lending Rate. Expectations about the date have been pushed back from the end of April or May until mid-summer, or possibly even later.

The predominant view is that the question is still one of timing rather than of direction.

The cautious mood was signalled yesterday when the Treasury bill rate rose by 0.07 per cent to a record 16.23 at the weekly tender. The discount market had taken a wait-and-see attitude before the Budget, but it now believes the Treasury bill rate should move more into line with other interest rates.

Liquidity shortages in the money market remain significant, partly because of con-

tinued large payments to the Government. The Bank of England had to supply regular assistance.

By next week the Bank will have to consider whether to postpone again a recall of special deposits due just after Easter.

The caution over short-term interest rates reflects both these immediate pressures and uncertainty about overseas interest rates and when bank lending to industry will slacken, especially as stocks remain at a high level.

There is also some concern about what will happen when the current controls on banks end in mid-June.

Gilt-edged analysts have been broadly favourable to the Budget. They believe that a smaller amount of gilt-edged stock will have to be sold in 1980-81 than over the last 12

months and that MLR should fall in the second half of this year.

This is in contrast to the 1978 and 1979 Budgets when there was apprehension about the incompatibility of fiscal and monetary policy.

On this occasion, the reduction in public sector borrowing and the tight monetary policy had been fully discounted before Budget Day. So, in the absence of major surprises and given the caution about MLR, gilt-edged prices have drifted.

By last night, long-dated stocks had fallen by between £1 and £1.50 on Wednesday.

The equity market has reacted less favourably to the Budget in the absence of significant direct financial assistance to industry. The F.T. 30-share index fell by 1.6 points yesterday to 421.5, after a 12-point drop on Thursday.

Three help
police probe
into City
metal deals

By David Holmes

THREE PEOPLE have been helping with inquiries in connection with City and metropolitan police fraud squad investigations into dealings on the London Metal Exchange.

The three companies named by the police were Lonconex, a metal merchant subsidiary of the U.S. based Primary Industries group and a ring-dealing member of the metal exchange, Wilson, Smithett and Cope, a ring-dealing member which is a subsidiary of Guinness Peat, C. W. Joyce, a commodity broker owned by the Incheague Group.

The police would not say whether the three men helping their inquiries were connected with any of the companies.

No charges have been made, and the exact nature of the suspected irregularities is not known.

Mr. Michael Brown, managing director of Lonconex, said yesterday: "There has been a breach of internal discipline and three employees have been suspended. Clients are totally unaffected and no business activities are being affected."

He declined to say whether any of the three had been helping the police.

Both Mr. Smithett and Cope, and Joyce, said they had no knowledge of any police investigation and were unable to say whether any member of either company or any employee might be involved.

Weather

UK TODAY
SHOWERS and sunny intervals. Cloudy.

London, S.E., Cent. S. Cent. N. England, Midlands. Dry, with sunny intervals. Max 11C (52F).

E. Anglia, E. England. Cloudy, some showers. Max 10C (50F).

S.W. England, Lake Wales, Channel Is., I. of Man. Showers, sunny intervals. Max 12C (54F).

N.E. England, Borders, Edinburgh, Dundee, Aberdeen. Cloudy, with wintry showers. Max 7C (45F).

S.W. Scotland, Cent. Highlands, Argyll, Glasgow, N. Ireland. Showers, sunny intervals. Max 9C (48F).

Outlook: mostly dry, becoming warmer.

WORLDWIDE

		Y. day	Y. day
		midday	midday
		°C	°F
Algeria	S 24	15	59
Amst.	R 13	25	77
Antwerp	R 15	25	77
Athens	C 15	25	77
Bahra	S 28	34	93
Berlin	C 16	23	73
Bombay	C 22	72	160
Buenos	C 18	64	147
Calcutta	C 22	72	160
Cairo	S 22	72	160
Canton	S 22	72	160
Cebu	S 22	72	160
Colon	S 22	72	160
Hankow	S 22	72	160
Hong Kong	S 22	72	160
Kobe	S 22	72	160
London	S 22	72	160
Lyons	S 22	72	160
Manila	S 22	72	160
Medan	S 22	72	160
Osaka	S 22	72	160
Paris	S 22	72	160
Rangoon	S 22	72	160
Shanghai	S 22	72	160
Singapore	S 22	72	160
Tokyo	S 22	72	160
Yokohama	S 22	72	160

Swiss franc rallies

BY DAVIO MARSH

THE SWISS franc rallied yesterday after the Swiss National Bank announced that it would intervene heavily to stabilise its currency.

The currency had weakened sharply on foreign exchange markets over the past few months.

The Swiss action is aimed particularly at boosting the franc against the Deutschmark.

West Germany is Switzerland's most important trading partner, and the Swiss have traditionally been more concerned by fluctuations in the exchange rate against the D-mark than against the dollar.

The National Bank's new intervention strategy aims to prevent the franc falling further by setting a D-mark ceiling of 95 Swiss centimes.

The D-mark started yesterday above this level but heavy intervention purchases of Swiss francs against dollars by the National Bank brought it down to 94.6 by the close.

This compares with a rate of 90 centimes to the D-mark, at which the franc was effectively pegged for much of last year.

Yesterday's action follows a range of measures by Swiss authorities to support the franc over the past few months. These included an increase in interest rates and dismantling of barriers to capital inflows.

The franc also rallied slightly against the dollar, which fell back to Sfr 1.8250 from Sfr 1.83.

The dollar, however, rose

against the D-mark, which declined generally in spite of Bundesbank support, dropping below the Belgian franc and the Danish krone to become the weakest member of the European Monetary System.

Sterling held up fairly well, dropping 0.15 cents against the dollar to \$2.1740, but its trade-weighted index rose slightly to 72.6 from 72.5.

Continued from Page 1

Postal ballot

could afford—would be accepted in the ballot.

The offer would increase the postman's basic rate from £7.00 a week to £7.15, the Post Office said. Average earnings would rise from £104 to £120 a week, and in inner London, from £121 to £137.

In return, UPW members will be asked to accept most of the conditions designed to improve the service's reliability which were rejected by conference delegates.

These include waiving age and service qualifications to allow easier promotion in sorting offices; working flexibly in local offices; allowing mail to be handled from other offices if the usual office could not cope; and giving priority to "time-critical" work.

But the Post Office is to go ahead unilaterally with plans for recruiting casual staff this summer to prevent a repetition of last year's big backlogs. For this it does not need union agreement, although co-operation would be important.

In a letter to staff yesterday, Mr. Denis Roberts, managing director of posts, said local managers had been told to make plans within two weeks for handling the summer traffic.

"Just going on as we were don't do it. I can't allow the postal failures of 1979 to be served up again to our customers in 1980," the letter said.

UPW leaders have themselves warned that failure to improve the service would make more vulnerable the Post Office's postal monopoly, now being reviewed in Whitehall.

Councils agree to 13% pay deal

BY ALAN PIKE, LABOUR CORRESPONDENT

A SETTLEMENT, costing local authorities £300m a year, yesterday ended the dispute which has disrupted preparation of rate demands and threatened to close municipal airports during next week's Easter holiday.

Members of the National and Local Government Officers' Association were told to call off their fortnight-long cam-

paign of industrial action after an agreement was reached which will increase local authorities' £2.5bn annual pay bill by 13 per cent.

The dispute arose out of a comparability exercise which formed part of last summer's pay settlement for the 560,000 local authority white-collar staff. The increases agreed yesterday came on top of 9.4 per cent received then.

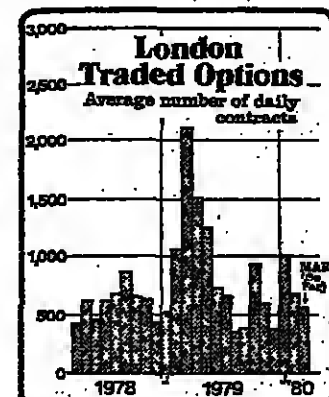
According to union calculations the comparability data justified an increase in the wage bill of 14 per cent, but the employers' side responded with an offer worth only 8 per cent.

Yesterday's settlement comes close to meeting the union claim in full. It will provide increases ranging from 9.5 per cent at the lowest grade to 18 per cent at the top.

THE LEX COLUMN

The market has
its doubts

Index fell 1.6 to 421.5



between writing and buying volumes forced Vickers to abandon its role as a market since the stamp duty costs of buying stock to cover costs put it at too severe a disadvantage to its jobber competitors. If writing picks up Vickers may be able to re-assume its market making role.

Meantime the introduction of puts will enhance the defensive characteristics of the market. Over the last year puts have played a key role in the better volume figures seen on the European Options Exchange in Amsterdam, where daily transactions hit a record of 9,165 recently.

Wall Street

The New York Stock Exchange was looking sober but reasonably healthy yesterday morning following a degree of volatility on Thursday which took the breath away from the most hardened veterans. A hard announcement from the Securities and Exchange Commission that trading had been suspended in the shares of one of Wall Street's leading broker/dealers knocked the Dow Jones industrial average back by over 27 points in just over an hour. But a calming statement from Bache, the broker concerned, immediately reversed the setback, and by lunch time yesterday share prices were higher than they had been before it all started.

Maybe the SEC was being a little heavy footed. Its reaction to that suggestion is to point out that it regularly suspends trading in shares, always for a period of up to ten days, and that such a suspension need not reflect on the standing of the company concerned. Often the move follows an unexplained level of trading activity in the shares concerned, and this seems to have been the case with Bache. No restrictions have been placed on the firm's ability to do business in the market which would have been the case if it had been badly damaged by losses. Like all members firms, it is required by the Exchange and the SEC to maintain a minimum level of capital in relation to the extent of its trading activities.

The way that the market recovered from its initial knee jerk reaction supports the hope that any repercussions from the upheaval in silver bullion can largely be confined to the commodity markets. The trouble is that only a handful of people know what is going on, and they are not talking.

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